

**Central Okanagan Monthly Statistics
January 2017**

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	564	651	-13.36%	564	651	-13.36%
2 Units Sold	277	235	17.87%	277	235	17.87%
3 Sales Volume	\$134,238,272	\$98,135,973	36.79%	\$134,238,272	\$98,135,973	36.79%
4 List/Sell Ratio	97.48%	95.99%		97.48%	95.99%	
5 Days to Sell	77	96	-19.38%	77	96	-19.38%
6 Active Listings	1,951	2,572	-24.14%			
Area = North Okanagan						
1 Units Listed	234	243	-3.70%	234	243	-3.70%
2 Units Sold	85	108	-21.30%	85	108	-21.30%
3 Sales Volume	\$31,257,480	\$38,527,125	-18.87%	\$31,257,480	\$38,527,125	-18.87%
4 List/Sell Ratio	95.75%	96.03%		95.75%	96.03%	
5 Days to Sell	131	134	-2.66%	131	134	-2.66%
6 Active Listings	1,232	1,581	-22.07%			
Area = Shuswap / Revels						
1 Units Listed	95	129	-26.36%	95	129	-26.36%
2 Units Sold	61	27	125.93%	61	27	125.93%
3 Sales Volume	\$20,208,054	\$8,008,900	152.32%	\$20,208,054	\$8,008,900	152.32%
4 List/Sell Ratio	95.68%	95.84%		95.68%	95.84%	
5 Days to Sell	135	149	-9.55%	135	149	-9.55%
6 Active Listings	813	1,035	-21.45%			
Area = Grand Total						
1 Units Listed	893	1,023	-12.71%	893	1,023	-12.71%
2 Units Sold	423	370	14.32%	423	370	14.32%
3 Sales Volume	\$185,703,806	\$144,671,998	28.36%	\$185,703,806	\$144,671,998	28.36%
4 List/Sell Ratio	96.98%	95.99%		96.98%	95.99%	
5 Days to Sell	96	111	-13.21%	96	111	-13.21%
6 Active Listings	3,996	5,188	-22.98%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2017

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	277	\$134,238,272	103	\$62,386,780
Last Month	352	\$174,306,068		
This Month Last Year	235	\$98,135,973	86	\$45,572,048

Description	Total Listings Taken	Inventory
This Month	564	1,951
Last Month	355	1,841
This Month Last Year	651	2,572

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2017

Quick Summary Part 2

Condo/Apt

Sales	77
New Listings	110
Current Inventory	244
Sell/Inv. Ratio	31.56%
Days to Sell	59
Average Price	\$295,258
Median Price	\$275,000

Condo/Townhouse

Sales	37
New Listings	63
Current Inventory	178
Sell/Inv. Ratio	20.79%
Days to Sell	59
Average Price	\$413,928
Median Price	\$385,000

Lots

Sales	19
New Listings	63
Current Inventory	333
Sell/Inv. Ratio	5.71%
Days to Sell	138
Average Price	\$372,542
Median Price	\$335,000

Residential

Sales	103
New Listings	197
Current Inventory	517
Sell/Inv. Ratio	19.92%
Days to Sell	65
Average Price	\$605,697
Median Price	\$550,000
Ratio of Sales vs Inventory	20.07%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2017

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	15	17	-11.76%	15	17	-11.76	132	175	-24.57
Duplex	7	22	-68.18%	7	22	-68.18	23	43	-46.51
Mobile Home	19	19	0.00%	19	19	0.00	68	98	-30.61
Recreational	4	2	100.00%	4	2	100.00	4	13	-69.23
Residential	197	250	-21.20%	197	250	-21.20	517	717	-27.89
Residential WF	10	10	0.00%	10	10	0.00	46	65	-29.23
3/4-Plex	3	1	200.00%	3	1	200.00	4	3	33.33
Timeshare	0	0	0.00%	0	0	0.00	2		
Apartment	110	133	-17.29%	110	133	-17.29	244	379	-35.62
Townhouse	63	63	0.00%	63	63	0.00	178	252	-29.37
RES TOTAL	428	517.00	-17.21%	428	517	-17.21%	1,218	1,745	-30.20
FARMS	3	8	-62.50%	3	8	-62.50	41	47	-12.77
MULTIFAMILY	1	2	-50.00%	1	2	-50.00	5	9	-44.44
Acreage	7	10	-30.00%	7	10	-30.00	65	81	-19.75
Acreage WF	1	1	0.00%	1	1	0.00	18	11	63.64
Lots	54	46	17.39%	54	46	17.39	237	317	-25.24
Lots WF	1	1	0.00%	1	1	0.00	13	6	116.67
LOTS TOTAL	63	58.00	8.62%	63	58	8.62%	333	415	-19.76
Business	11	9	22.22%	11	9	22.22	43	55	-21.82
Commercial	45	46	-2.17%	45	46	-2.17	250	237	5.49
Land	10	11	-9.09%	10	11	-9.09	58	64	-9.38
COMM TOTAL	66	66.00	0.00%	66	66	0.00%	351	356	-1.40
GRAND TOTAL	561	651	-13.82%	561	651	-13.82%	1,948	2,572	-24.26

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2017

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Central Okanagan								
Acreage/House	3	4	-25.00%	\$7,760,000	\$4,232,500	83.34%	92.50%	97.42%
Duplex	5	5	0.00%	\$1,909,000	\$2,178,500	-12.37%	96.13%	96.88%
Mobile Home	13	14	-7.14%	\$1,728,200	\$1,356,400	27.41%	96.05%	94.48%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	103	86	19.77%	\$62,386,780	\$45,572,048	36.90%	98.04%	97.41%
Residential WF	0	1	-100.00%	\$0	\$1,300,000	-100.00%	0.00%	100.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	77	61	26.23%	\$22,734,900	\$15,492,550	46.75%	98.16%	96.57%
Townhouse	37	37	0.00%	\$15,315,350	\$13,101,279	16.90%	98.85%	98.01%
RES TOTAL	238	208	14.42%	\$111,834,230	\$83,233,277	34.36%	97.70%	97.32%
FARMS	3	2	50.00%	\$4,743,000	\$4,170,000	13.74%	92.31%	79.07%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	3	0	0.00%	\$2,021,500	\$0	0.00%	103.72%	0.00%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	16	16	0.00%	\$5,056,800	\$4,488,649	12.66%	96.60%	94.05%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	19	16	18.75%	\$7,078,300	\$4,488,649	57.69%	98.53%	94.05%
Business	0	2	-100.00%	\$0	\$270,000	-100.00%	0.00%	61.38%
Commercial	14	7	100.00%	\$7,939,640	\$5,974,047	32.90%	93.91%	95.89%
Land	3	0	0.00%	\$2,643,102	\$0	0.00%	106.84%	0.00%
COMM TOTAL	17	9	88.89%	\$10,582,742	\$6,244,047	69.49%	96.83%	93.62%
GRAND TOTAL	277	235	17.87%	\$134,238,272	\$98,135,973	36.79%	97.48%	95.99%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2017

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Central Okanagan								
Acreage/House	3	4	-25.00%	\$7,760,000	\$4,232,500	83.34%	92.50%	97.42%
Duplex	5	5	0.00%	\$1,909,000	\$2,178,500	-12.37%	96.13%	96.88%
Mobile Home	13	14	-7.14%	\$1,728,200	\$1,356,400	27.41%	96.05%	94.48%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	103	86	19.77%	\$62,386,780	\$45,572,048	36.90%	98.04%	97.41%
Residential WF	0	1	-100.00%	\$0	\$1,300,000	-100.00%	0.00%	100.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	77	61	26.23%	\$22,734,900	\$15,492,550	46.75%	98.16%	96.57%
Townhouse	37	37	0.00%	\$15,315,350	\$13,101,279	16.90%	98.85%	98.01%
RES TOTAL	238	208	14.42%	\$111,834,230	\$83,233,277	34.36%	97.70%	97.32%
FARMS	3	2	50.00%	\$4,743,000	\$4,170,000	13.74%	92.31%	79.07%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	3	0	0.00%	\$2,021,500	\$0	0.00%	103.72%	0.00%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	16	16	0.00%	\$5,056,800	\$4,488,649	12.66%	96.60%	94.05%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	19	16	18.75%	\$7,078,300	\$4,488,649	57.69%	98.53%	94.05%
Business	0	2	-100.00%	\$0	\$270,000	-100.00%	0.00%	61.38%
Commercial	14	7	100.00%	\$7,939,640	\$5,974,047	32.90%	93.91%	95.89%
Land	3	0	0.00%	\$2,643,102	\$0	0.00%	106.84%	0.00%
COMM TOTAL	17	9	88.89%	\$10,582,742	\$6,244,047	69.49%	96.83%	93.62%
GRAND TOTAL	277	235	17.87%	\$134,238,272	\$98,135,973	36.79%	97.48%	95.99%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2017

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	\$2,586,667	\$1,058,125	144.46%	\$1,200,000	\$870,000	37.93%	227	225	0.78%
Duplex	\$381,800	\$435,700	-12.37%	\$378,000	\$397,500	-4.91%	58	71	-17.80%
Mobile Home	\$132,938	\$96,886	37.21%	\$113,400	\$85,950	31.94%	79	142	-43.90%
Recreational									
Residential	\$605,697	\$529,908	14.30%	\$550,000	\$488,500	12.59%	65	77	-14.64%
Residential WF		\$1,300,000			\$1,300,000			130	
3/4-Plex									
Timeshare									
Apartment	\$295,258	\$253,976	16.25%	\$275,000	\$234,000	17.52%	59	72	-17.89%
Townhouse	\$413,928	\$354,089	16.90%	\$385,000	\$324,500	18.64%	59	87	-32.97%
RES TOTAL	\$469,892	\$400,160	17.43%	\$418,000	\$371,500	12.52%	65	84	-23.17%
FARMS	\$1,581,000	\$2,085,000	-24.17%	\$1,475,000	\$2,085,000	-29.26%	114	76	50.00%
MULTIFAMILY									
Acreage	\$673,833			\$682,500			209		
Acreage WF									
Lots	\$316,050	\$280,541	12.66%	\$303,400	\$245,000	23.84%	125	152	-18.12%
Lots WF									
LOTS TOTAL	\$372,542	\$280,541	32.79%	\$335,000	\$245,000	36.73%	138	152	-9.37%
Business		\$135,000			\$135,000			150	
Commercial	\$567,117	\$853,435	-33.55%	\$23	\$20	15.00%	185	296	-37.51%
Land	\$881,034			\$905,000			136		
COMM TOTAL	\$622,514	\$693,783	-10.27%	\$24	\$90,000	-99.97%	176	263	-33.06%
GRAND TOTAL	\$484,615	\$417,600	16.05%	\$405,000	\$366,000	10.66%	77	96	-19.38%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2017

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Central Okanagan									
Acreage/House	\$2,586,667	\$1,058,125	144.46%	\$1,200,000	\$870,000	37.93%	227	225	0.78%
Duplex	\$381,800	\$435,700	-12.37%	\$378,000	\$397,500	-4.91%	58	71	-17.80%
Mobile Home	\$132,938	\$96,886	37.21%	\$113,400	\$85,950	31.94%	79	142	-43.90%
Recreational									
Residential	\$605,697	\$529,908	14.30%	\$550,000	\$488,500	12.59%	65	77	-14.64%
Residential WF		\$1,300,000			\$1,300,000			130	
3/4-Plex									
Timeshare									
Apartment	\$295,258	\$253,976	16.25%	\$275,000	\$234,000	17.52%	59	72	-17.89%
Townhouse	\$413,928	\$354,089	16.90%	\$385,000	\$324,500	18.64%	59	87	-32.97%
RES TOTAL	\$469,892	\$400,160	17.43%	\$418,000	\$371,500	12.52%	65	84	-23.17%
FARMS	\$1,581,000	\$2,085,000	-24.17%	\$1,475,000	\$2,085,000	-29.26%	114	76	50.00%
MULTIFAMILY									
Acreage	\$673,833			\$682,500			209		
Acreage WF									
Lots	\$316,050	\$280,541	12.66%	\$303,400	\$245,000	23.84%	125	152	-18.12%
Lots WF									
LOTS TOTAL	\$372,542	\$280,541	32.79%	\$335,000	\$245,000	36.73%	138	152	-9.37%
Business		\$135,000			\$135,000			150	
Commercial	\$567,117	\$853,435	-33.55%	\$23	\$20	15.00%	185	296	-37.51%
Land	\$881,034			\$905,000			136		
COMM TOTAL	\$622,514	\$693,783	-10.27%	\$24	\$90,000	-99.97%	176	263	-33.06%
GRAND TOTAL	\$484,615	\$417,600	16.05%	\$405,000	\$366,000	10.66%	77	96	-19.38%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe