

**North Okanagan Monthly Statistics  
January 2017**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	564	651	-13.36%	564	651	-13.36%
2 Units Sold	277	235	17.87%	277	235	17.87%
3 Sales Volume	\$134,238,272	\$98,135,973	36.79%	\$134,238,272	\$98,135,973	36.79%
4 List/Sell Ratio	97.48%	95.99%		97.48%	95.99%	
5 Days to Sell	77	96	-19.38%	77	96	-19.38%
6 Active Listings	1,951	2,572	-24.14%			
<b>Area = North Okanagan</b>						
1 Units Listed	234	243	-3.70%	234	243	-3.70%
2 Units Sold	85	108	-21.30%	85	108	-21.30%
3 Sales Volume	\$31,257,480	\$38,527,125	-18.87%	\$31,257,480	\$38,527,125	-18.87%
4 List/Sell Ratio	95.75%	96.03%		95.75%	96.03%	
5 Days to Sell	131	134	-2.66%	131	134	-2.66%
6 Active Listings	1,232	1,581	-22.07%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	95	129	-26.36%	95	129	-26.36%
2 Units Sold	61	27	125.93%	61	27	125.93%
3 Sales Volume	\$20,208,054	\$8,008,900	152.32%	\$20,208,054	\$8,008,900	152.32%
4 List/Sell Ratio	95.68%	95.84%		95.68%	95.84%	
5 Days to Sell	135	149	-9.55%	135	149	-9.55%
6 Active Listings	813	1,035	-21.45%			
<b>Area = Grand Total</b>						
1 Units Listed	893	1,023	-12.71%	893	1,023	-12.71%
2 Units Sold	423	370	14.32%	423	370	14.32%
3 Sales Volume	\$185,703,806	\$144,671,998	28.36%	\$185,703,806	\$144,671,998	28.36%
4 List/Sell Ratio	96.98%	95.99%		96.98%	95.99%	
5 Days to Sell	96	111	-13.21%	96	111	-13.21%
6 Active Listings	3,996	5,188	-22.98%			

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North Okanagan Statistics -- January 2017

**Quick Summary Part 1**

<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Residential</b>	
			<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	85	\$31,257,480	33	\$13,983,050
<b>Last Month</b>	116	\$40,417,196		
<b>This Month Last Year</b>	108	\$38,527,125	57	\$21,995,100

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	234	1,232
<b>Last Month</b>	135	1,136
<b>This Month Last Year</b>	243	1,581

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North Okanagan Statistics -- January 2017

## Quick Summary Part 2

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### Condo/Apt

Sales	7
New Listings	18
Current Inventory	84
Sell/Inv. Ratio	8.33%
Days to Sell	198
Average Price	\$194,429
Median Price	\$185,000

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### Condo/Townhouse

Sales	14
New Listings	18
Current Inventory	73
Sell/Inv. Ratio	19.18%
Days to Sell	77
Average Price	\$297,564
Median Price	\$256,750

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### Lots

Sales	12
New Listings	60
Current Inventory	356
Sell/Inv. Ratio	3.37%
Days to Sell	312
Average Price	\$312,711
Median Price	\$230,500

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### Residential

Sales	33
New Listings	71
Current Inventory	276
Sell/Inv. Ratio	11.96%
Days to Sell	59
Average Price	\$423,729
Median Price	\$370,000
Ratio of Sales vs Inventory	12.24%

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North Okanagan Statistics -- January 2017

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = North Okanagan</b>									
Acreage/House	10	25	-60.00%	10	25	-60.00	119	169	-29.59
Duplex	5	9	-44.44%	5	9	-44.44	25	30	-16.67
Mobile Home	14	14	0.00%	14	14	0.00	34	47	-27.66
Recreational	0	2	-100.00%	0	2	-100.00	49	64	-23.44
Residential	71	95	-25.26%	71	95	-25.26	276	420	-34.29
Residential WF	5	6	-16.67%	5	6	-16.67	22	21	4.76
3/4-Plex	0	0	0.00%	0	0	0.00	1	2	-50.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	18	18	0.00%	18	18	0.00	84	118	-28.81
Townhouse	18	29	-37.93%	18	29	-37.93	73	122	-40.16
RES TOTAL	141	198.00	-28.79%	141	198	-28.79%	683	993	-31.22
FARMS	8	3	166.67%	8	3	166.67	41	46	-10.87
MULTIFAMILY	0	1	-100.00%	0	1	-100.00	7	4	75.00
Acreage	13	4	225.00%	13	4	225.00	106	133	-20.30
Acreage WF	3	1	200.00%	3	1	200.00	9	14	-35.71
Lots	42	13	223.08%	42	13	223.08	228	191	19.37
Lots WF	2	2	0.00%	2	2	0.00	13	14	-7.14
LOTS TOTAL	60	20.00	200.00%	60	20	200.00%	356	352	1.14
Business	6	5	20.00%	6	5	20.00	20	35	-42.86
Commercial	12	15	-20.00%	12	15	-20.00	90	122	-26.23
Land	7	1	600.00%	7	1	600.00	35	29	20.69
COMM TOTAL	25	21.00	19.05%	25	21	19.05%	145	186	-22.04
<b>GRAND TOTAL</b>	<b>234</b>	<b>243</b>	<b>-3.70%</b>	<b>234</b>	<b>243</b>	<b>-3.70%</b>	<b>1,232</b>	<b>1,581</b>	<b>-22.07</b>

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North Okanagan Statistics -- January 2017

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = North Okanagan</b>								
Acreage/House	8	11	-27.27%	\$5,064,500	\$6,527,000	-22.41%	95.89%	93.73%
Duplex	2	6	-66.67%	\$989,000	\$2,058,400	-51.95%	98.12%	97.98%
Mobile Home	6	5	20.00%	\$436,500	\$486,750	-10.32%	93.83%	95.03%
Recreational	1	0	0.00%	\$175,000	\$0	0.00%	97.77%	0.00%
Residential	33	57	-42.11%	\$13,983,050	\$21,995,100	-36.43%	96.96%	97.17%
Residential WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	7	8	-12.50%	\$1,361,000	\$1,575,175	-13.60%	95.72%	93.33%
Townhouse	14	14	0.00%	\$4,165,900	\$4,413,200	-5.60%	95.95%	97.24%
RES TOTAL	71	101	-29.70%	\$26,174,950	\$37,055,625	-29.36%	96.52%	96.40%
FARMS	1	0	0.00%	\$1,290,000	\$0	0.00%	86.06%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	4	2	100.00%	\$1,410,000	\$987,500	42.78%	96.97%	85.95%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	7	3	133.33%	\$2,062,530	\$200,000	931.27%	93.16%	88.97%
Lots WF	1	0	0.00%	\$280,000	\$0	0.00%	93.36%	0.00%
LOTS TOTAL	12	5	140.00%	\$3,752,530	\$1,187,500	216.00%	94.57%	86.45%
Business	1	1	0.00%	\$40,000	\$46,000	-13.04%	67.80%	83.64%
Commercial	0	1	-100.00%	\$0	\$238,000	-100.00%	0.00%	95.24%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	1	2	-50.00%	\$40,000	\$284,000	-85.92%	67.80%	93.15%
<b>GRAND TOTAL</b>	<b>85</b>	<b>108</b>	<b>-21.30%</b>	<b>\$31,257,480</b>	<b>\$38,527,125</b>	<b>-18.87%</b>	<b>95.75%</b>	<b>96.03%</b>

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North Okanagan Statistics -- January 2017

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = North Okanagan</b>								
Acreage/House	8	11	-27.27%	\$5,064,500	\$6,527,000	-22.41%	95.89%	93.73%
Duplex	2	6	-66.67%	\$989,000	\$2,058,400	-51.95%	98.12%	97.98%
Mobile Home	6	5	20.00%	\$436,500	\$486,750	-10.32%	93.83%	95.03%
Recreational	1	0	0.00%	\$175,000	\$0	0.00%	97.77%	0.00%
Residential	33	57	-42.11%	\$13,983,050	\$21,995,100	-36.43%	96.96%	97.17%
Residential WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	7	8	-12.50%	\$1,361,000	\$1,575,175	-13.60%	95.72%	93.33%
Townhouse	14	14	0.00%	\$4,165,900	\$4,413,200	-5.60%	95.95%	97.24%
RES TOTAL	71	101	-29.70%	\$26,174,950	\$37,055,625	-29.36%	96.52%	96.40%
FARMS	1	0	0.00%	\$1,290,000	\$0	0.00%	86.06%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	4	2	100.00%	\$1,410,000	\$987,500	42.78%	96.97%	85.95%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	7	3	133.33%	\$2,062,530	\$200,000	931.27%	93.16%	88.97%
Lots WF	1	0	0.00%	\$280,000	\$0	0.00%	93.36%	0.00%
LOTS TOTAL	12	5	140.00%	\$3,752,530	\$1,187,500	216.00%	94.57%	86.45%
Business	1	1	0.00%	\$40,000	\$46,000	-13.04%	67.80%	83.64%
Commercial	0	1	-100.00%	\$0	\$238,000	-100.00%	0.00%	95.24%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	1	2	-50.00%	\$40,000	\$284,000	-85.92%	67.80%	93.15%
<b>GRAND TOTAL</b>	<b>85</b>	<b>108</b>	<b>-21.30%</b>	<b>\$31,257,480</b>	<b>\$38,527,125</b>	<b>-18.87%</b>	<b>95.75%</b>	<b>96.03%</b>

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North Okanagan Statistics -- January 2017

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = North Okanagan</b>									
Acreage/House	\$633,063	\$593,364	6.69%	\$550,000	\$657,000	-16.29%	109	170	-35.56%
Duplex	\$494,500	\$343,067	44.14%	\$494,500	\$316,500	56.24%	277	69	302.42%
Mobile Home	\$72,750	\$97,350	-25.27%	\$76,500	\$81,500	-6.13%	81	53	53.41%
Recreational	\$175,000			\$175,000			608		
Residential	\$423,729	\$385,879	9.81%	\$370,000	\$339,000	9.14%	59	122	-51.82%
Residential WF									
3/4-Plex									
Timeshare									
Apartment	\$194,429	\$196,897	-1.25%	\$185,000	\$140,000	32.14%	198	115	71.55%
Townhouse	\$297,564	\$315,229	-5.60%	\$256,750	\$295,950	-13.25%	77	159	-51.57%
RES TOTAL	\$368,661	\$366,887	0.48%	\$340,000	\$315,000	7.94%	97	125	-22.07%
FARMS	\$1,290,000			\$1,290,000			313		
<b>MULTIFAMILY</b>									
Acreage	\$352,500	\$493,750	-28.61%	\$192,500	\$493,750	-61.01%	486	500	-2.65%
Acreage WF									
Lots	\$294,647	\$66,667	341.97%	\$226,000	\$45,000	402.22%	251	230	9.10%
Lots WF	\$280,000			\$280,000			40		
LOTS TOTAL	\$312,711	\$237,500	31.67%	\$230,500	\$120,000	92.08%	312	338	-7.71%
Business	\$40,000	\$46,000	-13.04%	\$40,000	\$46,000	-13.04%	136	146	-6.85%
Commercial		\$238,000			\$238,000			33	
Land									
COMM TOTAL	\$40,000	\$142,000	-71.83%	\$40,000	\$142,000	-71.83%	136	90	51.96%
<b>GRAND TOTAL</b>	<b>\$367,735</b>	<b>\$356,733</b>	<b>3.08%</b>	<b>\$317,000</b>	<b>\$306,000</b>	<b>3.59%</b>	<b>131</b>	<b>134</b>	<b>-2.66%</b>

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North Okanagan Statistics -- January 2017

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = North Okanagan</b>									
Acreage/House	\$633,063	\$593,364	6.69%	\$550,000	\$657,000	-16.29%	109	170	-35.56%
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Mobile Home	\$72,750	\$97,350	-25.27%	\$76,500	\$81,500	-6.13%	81	53	53.41%
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