

**Shuswap / Revelstoke Monthly Statistics
January 2017**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	564	651	-13.36%	564	651	-13.36%
2 Units Sold	277	235	17.87%	277	235	17.87%
3 Sales Volume	\$134,238,272	\$98,135,973	36.79%	\$134,238,272	\$98,135,973	36.79%
4 List/Sell Ratio	97.48%	95.99%		97.48%	95.99%	
5 Days to Sell	77	96	-19.38%	77	96	-19.38%
6 Active Listings	1,951	2,572	-24.14%			
Area = North Okanagan						
1 Units Listed	234	243	-3.70%	234	243	-3.70%
2 Units Sold	85	108	-21.30%	85	108	-21.30%
3 Sales Volume	\$31,257,480	\$38,527,125	-18.87%	\$31,257,480	\$38,527,125	-18.87%
4 List/Sell Ratio	95.75%	96.03%		95.75%	96.03%	
5 Days to Sell	131	134	-2.66%	131	134	-2.66%
6 Active Listings	1,232	1,581	-22.07%			
Area = Shuswap / Revels						
1 Units Listed	95	129	-26.36%	95	129	-26.36%
2 Units Sold	61	27	125.93%	61	27	125.93%
3 Sales Volume	\$20,208,054	\$8,008,900	152.32%	\$20,208,054	\$8,008,900	152.32%
4 List/Sell Ratio	95.68%	95.84%		95.68%	95.84%	
5 Days to Sell	135	149	-9.55%	135	149	-9.55%
6 Active Listings	813	1,035	-21.45%			
Area = Grand Total						
1 Units Listed	893	1,023	-12.71%	893	1,023	-12.71%
2 Units Sold	423	370	14.32%	423	370	14.32%
3 Sales Volume	\$185,703,806	\$144,671,998	28.36%	\$185,703,806	\$144,671,998	28.36%
4 List/Sell Ratio	96.98%	95.99%		96.98%	95.99%	
5 Days to Sell	96	111	-13.21%	96	111	-13.21%
6 Active Listings	3,996	5,188	-22.98%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2017

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	61	\$20,208,054	31	\$12,393,686
Last Month	64	\$19,323,670		
This Month Last Year	27	\$8,008,900	19	\$6,260,500

Description	Total Listings Taken	Inventory
This Month	95	813
Last Month	65	812
This Month Last Year	129	1,035

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Shuswap / Revelstoke Statistics -- January 2017

Quick Summary Part 2

Condo/Apt

Sales	4
New Listings	5
Current Inventory	32
Sell/Inv. Ratio	12.50%
Days to Sell	187
Average Price	\$285,125
Median Price	\$284,500

Condo/Townhouse

Sales	1
New Listings	3
Current Inventory	33
Sell/Inv. Ratio	3.03%
Days to Sell	108
Average Price	\$222,000
Median Price	\$222,000

Lots

Sales	10
New Listings	22
Current Inventory	323
Sell/Inv. Ratio	3.10%
Days to Sell	205
Average Price	\$141,375
Median Price	\$152,500

Residential

Sales	31
New Listings	35
Current Inventory	165
Sell/Inv. Ratio	18.79%
Days to Sell	96
Average Price	\$399,796
Median Price	\$393,000
Ratio of Sales vs Inventory	10.20%

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Shuswap / Revelstoke Statistics -- January 2017

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	6	12	-50.00%	6	12	-50.00	66	99	-33.33
Duplex	0	0	0.00%	0	0	0.00	2	3	-33.33
Mobile Home	5	11	-54.55%	5	11	-54.55	26	48	-45.83
Recreational	2	1	100.00%	2	1	100.00	37	34	8.82
Residential	35	42	-16.67%	35	42	-16.67	165	220	-25.00
Residential WF	4	4	0.00%	4	4	0.00	24	27	-11.11
3/4-Plex	0	0	0.00%	0	0	0.00		2	
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	5	4	25.00%	5	4	25.00	32	38	-15.79
Townhouse	3	12	-75.00%	3	12	-75.00	33	55	-40.00
RES TOTAL	60	86.00	-30.23%	60	86	-30.23%	385	526	-26.81
FARMS	1	4	-75.00%	1	4	-75.00	7	9	-22.22
MULTIFAMILY	0	1	-100.00%	0	1	-100.00	3	4	-25.00
Acreage	3	6	-50.00%	3	6	-50.00	81	87	-6.90
Acreage WF	0	1	-100.00%	0	1	-100.00	8	16	-50.00
Lots	19	11	72.73%	19	11	72.73	221	249	-11.24
Lots WF	0	2	-100.00%	0	2	-100.00	13	22	-40.91
LOTS TOTAL	22	20.00	10.00%	22	20	10.00%	323	374	-13.64
Business	1	6	-83.33%	1	6	-83.33	17	29	-41.38
Commercial	4	9	-55.56%	4	9	-55.56	41	63	-34.92
Land	6	3	100.00%	6	3	100.00	34	30	13.33
COMM TOTAL	11	18.00	-38.89%	11	18	-38.89%	92	122	-24.59
GRAND TOTAL	94	129	-27.13%	94	129	-27.13%	810	1,035	-21.74

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Shuswap / Revelstoke Statistics -- January 2017

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	3	1	200.00%	\$1,544,600	\$450,000	243.24%	96.85%	93.77%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	4	3	33.33%	\$461,500	\$375,000	23.07%	93.63%	93.08%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	31	19	63.16%	\$12,393,686	\$6,260,500	97.97%	96.90%	95.92%
Residential WF	3	0	0.00%	\$2,020,000	\$0	0.00%	92.34%	0.00%
3/4-Plex	0	1	-100.00%	\$0	\$432,500	-100.00%	0.00%	97.85%
Apartment	4	0	0.00%	\$1,140,500	\$0	0.00%	97.65%	0.00%
Townhouse	1	1	0.00%	\$222,000	\$270,000	-17.78%	96.56%	98.18%
RES TOTAL	46	25	84.00%	\$17,782,286	\$7,788,000	128.33%	96.31%	95.83%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	3	1	200.00%	\$325,000	\$201,000	61.69%	88.70%	95.71%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	7	1	600.00%	\$1,088,750	\$19,900	5,371.11%	93.55%	100.00%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	10	2	400.00%	\$1,413,750	\$220,900	540.00%	92.39%	96.09%
Business	1	0	0.00%	\$88,000	\$0	0.00%	88.89%	0.00%
Commercial	4	0	0.00%	\$924,019	\$0	0.00%	89.88%	0.00%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	5	0	0.00%	\$1,012,019	\$0	0.00%	89.80%	0.00%
GRAND TOTAL	61	27	125.93%	\$20,208,054	\$8,008,900	152.32%	95.68%	95.84%

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Shuswap / Revelstoke Statistics -- January 2017

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	3	1	200.00%	\$1,544,600	\$450,000	243.24%	96.85%	93.77%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	4	3	33.33%	\$461,500	\$375,000	23.07%	93.63%	93.08%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	31	19	63.16%	\$12,393,686	\$6,260,500	97.97%	96.90%	95.92%
Residential WF	3	0	0.00%	\$2,020,000	\$0	0.00%	92.34%	0.00%
3/4-Plex	0	1	-100.00%	\$0	\$432,500	-100.00%	0.00%	97.85%
Apartment	4	0	0.00%	\$1,140,500	\$0	0.00%	97.65%	0.00%
Townhouse	1	1	0.00%	\$222,000	\$270,000	-17.78%	96.56%	98.18%
RES TOTAL	46	25	84.00%	\$17,782,286	\$7,788,000	128.33%	96.31%	95.83%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	3	1	200.00%	\$325,000	\$201,000	61.69%	88.70%	95.71%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	7	1	600.00%	\$1,088,750	\$19,900	5,371.11%	93.55%	100.00%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	10	2	400.00%	\$1,413,750	\$220,900	540.00%	92.39%	96.09%
Business	1	0	0.00%	\$88,000	\$0	0.00%	88.89%	0.00%
Commercial	4	0	0.00%	\$924,019	\$0	0.00%	89.88%	0.00%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	5	0	0.00%	\$1,012,019	\$0	0.00%	89.80%	0.00%
GRAND TOTAL	61	27	125.93%	\$20,208,054	\$8,008,900	152.32%	95.68%	95.84%

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Shuswap / Revelstoke Statistics -- January 2017

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$514,867	\$450,000	14.41%	\$500,000	\$450,000	11.11%	161	542	-70.30%
Duplex									
Mobile Home	\$115,375	\$125,000	-7.70%	\$94,250	\$138,000	-31.70%	95	101	-6.13%
Recreational									
Residential	\$399,796	\$329,500	21.33%	\$393,000	\$330,000	19.09%	96	158	-39.48%
Residential WF	\$673,333			\$780,000			174		
3/4-Plex		\$432,500			\$432,500			53	
Apartment	\$285,125			\$284,500			187		
Townhouse	\$222,000	\$270,000	-17.78%	\$222,000	\$270,000	-17.78%	108	22	390.91%
RES TOTAL	\$386,571	\$311,520	24.09%	\$362,300	\$325,000	11.48%	113	157	-27.96%
FARMS									
MULTIFAMILY									
Acreage	\$108,333	\$201,000	-46.10%	\$155,000	\$201,000	-22.89%	387	82	372.36%
Acreage WF									
Lots	\$155,536	\$19,900	681.59%	\$150,000	\$19,900	653.77%	127	7	1,708.16%
Lots WF									
LOTS TOTAL	\$141,375	\$110,450	28.00%	\$152,500	\$110,450	38.07%	205	45	360.22%
Business	\$88,000			\$88,000			191		
Commercial	\$231,005			\$109,050			191		
Land									
COMM TOTAL	\$202,404			\$88,000			191		
GRAND TOTAL	\$331,280	\$296,626	11.68%	\$325,000	\$320,000	1.56%	135	149	-9.55%

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Shuswap / Revelstoke Statistics -- January 2017

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$514,867	\$450,000	14.41%	\$500,000	\$450,000	11.11%	161	542	-70.30%
Duplex									
Mobile Home	\$115,375	\$125,000	-7.70%	\$94,250	\$138,000	-31.70%	95	101	-6.13%
Recreational									
Residential	\$399,796	\$329,500	21.33%	\$393,000	\$330,000	19.09%	96	158	-39.48%
Residential WF	\$673,333			\$780,000			174		
3/4-Plex		\$432,500			\$432,500			53	
Apartment	\$285,125			\$284,500			187		
Townhouse	\$222,000	\$270,000	-17.78%	\$222,000	\$270,000	-17.78%	108	22	390.91%
RES TOTAL	\$386,571	\$311,520	24.09%	\$362,300	\$325,000	11.48%	113	157	-27.96%
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Lots	\$155,536	\$19,900	681.59%	\$150,000	\$19,900	653.77%	127	7	1,708.16%
Lots WF									
LOTS TOTAL	\$141,375	\$110,450	28.00%	\$152,500	\$110,450	38.07%	205	45	360.22%
Business	\$88,000			\$88,000			191		
Commercial	\$231,005			\$109,050			191		
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GRAND TOTAL	\$331,280	\$296,626	11.68%	\$325,000	\$320,000	1.56%	135	149	-9.55%

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