

Shuswap / Revelstoke Monthly Statistics
March 2017

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,069	1,133	-5.65%	2,393	2,645	-9.53%
2 Units Sold	637	636	0.16%	1,313	1,318	-0.38%
3 Sales Volume	\$310,337,683	\$299,168,384	3.73%	\$656,152,439	\$595,417,112	10.20%
4 List/Sell Ratio	98.28%	98.24%		97.82%	97.48%	
5 Days to Sell	61	72	-15.03%	68	79	-14.10%
6 Active Listings	2,274	2,921	-22.15%			
Area = North Okanagan						
1 Units Listed	369	460	-19.78%	829	1,013	-18.16%
2 Units Sold	225	186	20.97%	445	435	2.30%
3 Sales Volume	\$93,924,742	\$69,862,924	34.44%	\$176,276,165	\$155,135,728	13.63%
4 List/Sell Ratio	96.15%	96.00%		96.43%	96.31%	
5 Days to Sell	108	116	-6.62%	114	123	-7.43%
6 Active Listings	1,326	1,805	-26.54%			
Area = Shuswap / Revels						
1 Units Listed	199	283	-29.68%	455	613	-25.77%
2 Units Sold	89	109	-18.35%	204	192	6.25%
3 Sales Volume	\$31,268,601	\$34,920,967	-10.46%	\$67,364,699	\$57,568,493	17.02%
4 List/Sell Ratio	96.41%	95.28%		96.16%	95.23%	
5 Days to Sell	136	200	-31.99%	132	184	-28.36%
6 Active Listings	908	1,192	-23.83%			
Area = Grand Total						
1 Units Listed	1,637	1,876	-12.74%	3,677	4,271	-13.91%
2 Units Sold	951	931	2.15%	1,962	1,945	0.87%
3 Sales Volume	\$435,531,026	\$403,952,275	7.82%	\$899,793,302	\$808,121,333	11.34%
4 List/Sell Ratio	97.68%	97.58%		97.42%	97.09%	
5 Days to Sell	79	96	-17.20%	85	99	-14.37%
6 Active Listings	4,508	5,918	-23.83%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- March 2017

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	89	\$31,268,601	38	\$14,664,100
Last Month	54	\$15,888,043	26	\$10,065,043
This Month Last Year	109	\$34,920,967	52	\$19,271,887

Description	Total Listings Taken	Inventory
This Month	199	908
Last Month	161	877
This Month Last Year	283	1,192

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Shuswap / Revelstoke Statistics -- March 2017

Quick Summary Part 2

Condo/Apt

Sales	3
New Listings	16
Current Inventory	47
Sell/Inv. Ratio	6.38%
Days to Sell	30
Average Price	\$202,667
Median Price	\$210,000

Condo/Townhouse

Sales	7
New Listings	14
Current Inventory	38
Sell/Inv. Ratio	18.42%
Days to Sell	67
Average Price	\$351,000
Median Price	\$310,000

Lots

Sales	15
New Listings	37
Current Inventory	327
Sell/Inv. Ratio	4.59%
Days to Sell	252
Average Price	\$144,360
Median Price	\$150,000

Residential

Sales	38
New Listings	76
Current Inventory	206
Sell/Inv. Ratio	18.45%
Days to Sell	96
Average Price	\$385,897
Median Price	\$378,700

Ratio of Sales vs Inventory	20.86%
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Shuswap / Revelstoke Statistics -- March 2017

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	12	34	-64.71%	33	67	-50.75	73	118	-38.14
Duplex	1	2	-50.00%	3	2	50.00	4	4	0.00
Mobile Home	12	11	9.09%	24	32	-25.00	28	50	-44.00
Recreational	10	11	-9.09%	14	18	-22.22	43	42	2.38
Residential	76	98	-22.45%	161	209	-22.97	206	264	-21.97
Residential WF	12	28	-57.14%	27	36	-25.00	41	52	-21.15
3/4-Plex	0	1	-100.00%	0	1	-100.00		1	
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	16	11	45.45%	28	19	47.37	47	45	4.44
Townhouse	14	15	-6.67%	36	42	-14.29	38	64	-40.63
RES TOTAL	153	211.00	-27.49%	326	426	-23.47%	480	640	-25.00
FARMS	1	2	-50.00%	3	6	-50.00	6	8	-25.00
MULTIFAMILY	1	1	0.00%	2	2	0.00	5	3	66.67
Acreage	8	9	-11.11%	13	24	-45.83	68	93	-26.88
Acreage WF	4	2	100.00%	4	3	33.33	11	11	0.00
Lots	24	40	-40.00%	72	86	-16.28	239	287	-16.72
Lots WF	1	7	-85.71%	3	20	-85.00	9	27	-66.67
LOTS TOTAL	37	58.00	-36.21%	92	133	-30.83%	327	418	-21.77
Business	2	3	-33.33%	4	12	-66.67	14	26	-46.15
Commercial	5	2	150.00%	18	18	0.00	46	61	-24.59
Land	0	6	-100.00%	10	16	-37.50	30	36	-16.67
COMM TOTAL	7	11.00	-36.36%	32	46	-30.43%	90	123	-26.83
GRAND TOTAL	199	283	-29.68%	455	613	-25.77%	908	1,192	-23.83

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Shuswap / Revelstoke Statistics -- March 2017

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	10	13	-23.08%	\$5,759,901	\$5,494,000	4.84%	98.04%	93.79%
Duplex	1	0	0.00%	\$482,500	\$0	0.00%	96.69%	0.00%
Mobile Home	8	8	0.00%	\$878,100	\$596,400	47.23%	93.66%	94.28%
Recreational	1	2	-50.00%	\$82,000	\$454,000	-81.94%	91.21%	97.03%
Residential	38	52	-26.92%	\$14,664,100	\$19,271,887	-23.91%	97.48%	96.76%
Residential WF	2	3	-33.33%	\$2,300,000	\$1,490,000	54.36%	95.83%	92.61%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	3	4	-25.00%	\$608,000	\$1,085,600	-43.99%	99.06%	92.82%
Townhouse	7	10	-30.00%	\$2,457,000	\$2,922,900	-15.94%	98.01%	97.44%
RES TOTAL	70	92	-23.91%	\$27,231,601	\$31,314,787	-13.04%	97.38%	95.90%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	1	-100.00%	\$0	\$325,000	-100.00%	0.00%	95.87%
Acreage	6	2	200.00%	\$1,119,500	\$586,000	91.04%	89.35%	83.24%
Acreage WF	0	3	-100.00%	\$0	\$1,084,000	-100.00%	0.00%	94.61%
Lots	9	8	12.50%	\$1,045,900	\$1,233,450	-15.21%	88.96%	86.80%
Lots WF	0	1	-100.00%	\$0	\$376,320	-100.00%	0.00%	96.74%
LOTS TOTAL	15	14	7.14%	\$2,165,400	\$3,279,770	-33.98%	89.16%	89.62%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	3	2	50.00%	\$1,561,600	\$1,410	110,651.77%	92.46%	0.00%
Land	1	0	0.00%	\$310,000	\$0	0.00%	88.57%	0.00%
COMM TOTAL	4	2	100.00%	\$1,871,600	\$1,410	132,637.59%	91.79%	0.00%
GRAND TOTAL	89	109	-18.35%	\$31,268,601	\$34,920,967	-10.46%	96.41%	95.28%

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Shuswap / Revelstoke Statistics -- March 2017

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	14	17	-17.65%	\$7,530,501	\$7,574,362	-0.58%	97.67%	93.67%
Duplex	1	0	0.00%	\$482,500	\$0	0.00%	96.69%	0.00%
Mobile Home	16	17	-5.88%	\$1,937,600	\$1,540,799	25.75%	94.25%	95.16%
Recreational	2	4	-50.00%	\$152,000	\$604,000	-74.83%	80.25%	96.35%
Residential	95	98	-3.06%	\$37,122,829	\$35,024,012	5.99%	97.40%	96.42%
Residential WF	7	3	133.33%	\$5,270,000	\$1,490,000	253.69%	94.49%	92.61%
3/4-Plex	0	1	-100.00%	\$0	\$432,500	-100.00%	0.00%	97.85%
Apartment	11	4	175.00%	\$2,585,000	\$1,085,600	138.12%	97.69%	92.82%
Townhouse	11	15	-26.67%	\$3,613,000	\$4,178,900	-13.54%	98.06%	96.96%
RES TOTAL	157	159	-1.26%	\$58,693,430	\$51,930,173	13.02%	97.05%	95.83%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	1	-100.00%	\$0	\$325,000	-100.00%	0.00%	95.87%
Acreage	11	8	37.50%	\$1,727,000	\$1,589,750	8.63%	89.64%	85.11%
Acreage WF	0	3	-100.00%	\$0	\$1,084,000	-100.00%	0.00%	94.61%
Lots	24	15	60.00%	\$2,675,650	\$1,443,390	85.37%	92.11%	87.09%
Lots WF	0	2	-100.00%	\$0	\$808,820	-100.00%	0.00%	93.61%
LOTS TOTAL	35	28	25.00%	\$4,402,650	\$4,925,960	-10.62%	91.12%	89.00%
Business	1	0	0.00%	\$88,000	\$0	0.00%	88.89%	0.00%
Commercial	9	4	125.00%	\$3,520,619	\$387,360	808.88%	89.54%	100.01%
Land	1	0	0.00%	\$310,000	\$0	0.00%	88.57%	0.00%
COMM TOTAL	11	4	175.00%	\$3,918,619	\$387,360	911.62%	89.45%	100.01%
GRAND TOTAL	203	192	5.73%	\$67,014,699	\$57,568,493	16.41%	96.16%	95.23%

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Shuswap / Revelstoke Statistics -- March 2017

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$575,990	\$422,615	36.29%	\$536,250	\$400,000	34.06%	189	179	5.30%
Duplex	\$482,500			\$482,500			159		
Mobile Home	\$109,763	\$74,550	47.23%	\$91,050	\$71,950	26.55%	93	185	-49.70%
Recreational	\$82,000	\$227,000	-63.88%	\$82,000	\$227,000	-63.88%	186	478	-61.05%
Residential	\$385,897	\$370,613	4.12%	\$378,700	\$321,750	17.70%	96	125	-23.63%
Residential WF	\$1,150,000	\$496,667	131.54%	\$1,150,000	\$625,000	84.00%	43	132	-67.42%
3/4-Plex									
Apartment	\$202,667	\$271,400	-25.33%	\$210,000	\$172,850	21.49%	30	254	-88.17%
Townhouse	\$351,000	\$292,290	20.09%	\$310,000	\$257,000	20.62%	67	107	-37.06%
RES TOTAL	\$389,023	\$340,378	14.29%	\$374,000	\$315,500	18.54%	104	149	-30.65%
FARMS									
MULTIFAMILY		\$325,000			\$325,000			927	
Acreage	\$186,583	\$293,000	-36.32%	\$190,000	\$293,000	-35.15%	356	174	104.41%
Acreage WF		\$361,333			\$372,000			516	
Lots	\$116,211	\$154,181	-24.63%	\$140,000	\$86,250	62.32%	183	561	-67.37%
Lots WF		\$376,320			\$376,320			136	
LOTS TOTAL	\$144,360	\$234,269	-38.38%	\$150,000	\$190,500	-21.26%	252	465	-45.86%
Business									
Commercial	\$520,533	\$705	73,734.52%	\$560,000	\$705	79,332.62%	133	326	-59.10%
Land	\$310,000			\$310,000			695		
COMM TOTAL	\$467,900	\$705	66,268.79%	\$435,000	\$705	61,602.13%	274	326	-16.03%
GRAND TOTAL	\$351,333	\$320,376	9.66%	\$310,000	\$313,000	-0.96%	136	200	-31.99%

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Shuswap / Revelstoke Statistics -- March 2017

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$537,893	\$445,551	20.73%	\$502,500	\$445,000	12.92%	180	220	-18.07%
Duplex	\$482,500			\$482,500			159		
Mobile Home	\$121,100	\$90,635	33.61%	\$94,250	\$78,900	19.46%	84	153	-44.89%
Recreational	\$76,000	\$151,000	-49.67%	\$76,000	\$75,000	1.33%	106	238	-55.63%
Residential	\$390,767	\$357,388	9.34%	\$386,000	\$327,500	17.86%	98	135	-27.09%
Residential WF	\$752,857	\$496,667	51.58%	\$780,000	\$625,000	24.80%	103	132	-22.19%
3/4-Plex		\$432,500			\$432,500			53	
Apartment	\$235,000	\$271,400	-13.41%	\$216,000	\$172,850	24.96%	127	254	-49.79%
Townhouse	\$328,455	\$278,593	17.90%	\$310,000	\$266,000	16.54%	74	127	-42.00%
RES TOTAL	\$373,844	\$326,605	14.46%	\$369,600	\$316,000	16.96%	105	150	-29.95%
FARMS									
MULTIFAMILY		\$325,000			\$325,000			927	
Acreage	\$157,000	\$198,719	-20.99%	\$160,000	\$218,500	-26.77%	341	295	15.81%
Acreage WF		\$361,333			\$372,000			516	
Lots	\$111,485	\$96,226	15.86%	\$122,500	\$42,590	187.63%	168	337	-50.28%
Lots WF		\$404,410			\$404,410			182	
LOTS TOTAL	\$125,790	\$175,927	-28.50%	\$140,000	\$95,500	46.60%	222	333	-33.28%
Business	\$88,000			\$88,000			191		
Commercial	\$391,180	\$96,840	303.94%	\$210,900	\$850	24,711.76%	177	280	-36.75%
Land	\$310,000			\$310,000			695		
COMM TOTAL	\$356,238	\$96,840	267.86%	\$210,900	\$850	24,711.76%	225	280	-19.43%
GRAND TOTAL	\$330,122	\$299,836	10.10%	\$320,000	\$308,875	3.60%	132	184	-28.17%

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