

Shuswap / Revelstoke Monthly Statistics
April 2017

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,003	1,054	-4.84%	3,397	3,699	-8.16%
2 Units Sold	617	801	-22.97%	1,928	2,119	-9.01%
3 Sales Volume	\$312,775,833	\$390,882,509	-19.98%	\$968,378,361	\$986,299,621	-1.82%
4 List/Sell Ratio	98.09%	96.93%		97.91%	97.26%	
5 Days to Sell	55	65	-15.97%	64	74	-13.81%
6 Active Listings	2,393	2,911	-17.79%			
Area = North Okanagan						
1 Units Listed	392	433	-9.47%	1,220	1,446	-15.63%
2 Units Sold	222	272	-18.38%	667	707	-5.66%
3 Sales Volume	\$83,663,747	\$118,207,493	-29.22%	\$259,918,479	\$273,343,221	-4.91%
4 List/Sell Ratio	97.30%	95.60%		96.70%	96.00%	
5 Days to Sell	97	99	-2.15%	108	114	-4.87%
6 Active Listings	1,391	1,804	-22.89%			
Area = Shuswap / Revels						
1 Units Listed	285	318	-10.38%	740	931	-20.52%
2 Units Sold	117	115	1.74%	321	307	4.56%
3 Sales Volume	\$41,605,881	\$38,671,925	7.59%	\$108,970,580	\$96,240,418	13.23%
4 List/Sell Ratio	94.80%	95.99%		95.64%	95.53%	
5 Days to Sell	139	126	10.42%	134	162	-17.10%
6 Active Listings	1,018	1,288	-20.96%			
Area = Grand Total						
1 Units Listed	1,680	1,805	-6.93%	5,357	6,076	-11.83%
2 Units Sold	956	1,188	-19.53%	2,916	3,133	-6.93%
3 Sales Volume	\$438,045,461	\$547,761,926	-20.03%	\$1,337,267,419	\$1,355,883,260	-1.37%
4 List/Sell Ratio	97.62%	96.57%		97.48%	96.88%	
5 Days to Sell	75	79	-5.01%	82	92	-10.79%
6 Active Listings	4,802	6,003	-20.01%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- April 2017

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	117	\$41,605,881	42	\$16,511,300
Last Month	89	\$31,268,601	38	\$14,664,100
This Month Last Year	115	\$38,671,925	51	\$17,515,402

Description	Total Listings Taken	Inventory
This Month	285	1,018
Last Month	199	908
This Month Last Year	318	1,288

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Shuswap / Revelstoke Statistics -- April 2017

Quick Summary Part 2

Condo/Apt

Sales	9
New Listings	17
Current Inventory	55
Sell/Inv. Ratio	16.36%
Days to Sell	169
Average Price	\$230,778
Median Price	\$190,000

Condo/Townhouse

Sales	7
New Listings	20
Current Inventory	56
Sell/Inv. Ratio	12.50%
Days to Sell	134
Average Price	\$343,000
Median Price	\$305,000

Lots

Sales	23
New Listings	65
Current Inventory	346
Sell/Inv. Ratio	6.65%
Days to Sell	153
Average Price	\$212,192
Median Price	\$145,000

Residential

Sales	42
New Listings	109
Current Inventory	254
Sell/Inv. Ratio	16.54%
Days to Sell	73
Average Price	\$393,126
Median Price	\$392,500
Ratio of Sales vs Inventory	13.28%

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Shuswap / Revelstoke Statistics -- April 2017

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	30	37	-18.92%	63	104	-39.42	90	138	-34.78
Duplex	2	3	-33.33%	5	5	0.00	6	7	-14.29
Mobile Home	10	18	-44.44%	34	50	-32.00	29	58	-50.00
Recreational	11	12	-8.33%	25	30	-16.67	45	49	-8.16
Residential	109	103	5.83%	270	312	-13.46	254	295	-13.90
Residential WF	16	15	6.67%	43	51	-15.69	46	59	-22.03
3/4-Plex	1	1	0.00%	1	2	-50.00	1	2	-50.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	17	12	41.67%	45	31	45.16	55	48	14.58
Townhouse	20	19	5.26%	56	61	-8.20	56	68	-17.65
RES TOTAL	216	220.00	-1.82%	542	646	-16.10%	582	724	-19.61
FARMS	1	3	-66.67%	4	9	-55.56	6	9	-33.33
MULTIFAMILY	1	0	0.00%	3	2	50.00	5	2	150.00
Acreage	13	21	-38.10%	26	45	-42.22	74	96	-22.92
Acreage WF	1	0	0.00%	5	3	66.67	12	11	9.09
Lots	43	59	-27.12%	115	145	-20.69	245	303	-19.14
Lots WF	8	0	0.00%	11	20	-45.00	15	25	-40.00
LOTS TOTAL	65	80.00	-18.75%	157	213	-26.29%	346	435	-20.46
Business	2	2	0.00%	6	14	-57.14	15	26	-42.31
Commercial	0	5	-100.00%	18	23	-21.74	37	56	-33.93
Land	0	8	-100.00%	10	24	-58.33	27	36	-25.00
COMM TOTAL	2	15.00	-86.67%	34	61	-44.26%	79	118	-33.05
GRAND TOTAL	285	318	-10.38%	740	931	-20.52%	1,018	1,288	-20.96

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Shuswap / Revelstoke Statistics -- April 2017

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	9	9	0.00%	\$4,414,000	\$8,100,000	-45.51%	97.58%	98.93%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	8	6	33.33%	\$733,500	\$454,400	61.42%	95.72%	91.69%
Recreational	4	2	100.00%	\$415,000	\$504,000	-17.66%	94.40%	93.35%
Residential	42	51	-17.65%	\$16,511,300	\$17,515,402	-5.73%	98.00%	97.23%
Residential WF	8	7	14.29%	\$5,056,000	\$3,374,500	49.83%	93.10%	97.14%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	9	4	125.00%	\$2,077,000	\$1,113,000	86.61%	97.64%	77.67%
Townhouse	7	8	-12.50%	\$2,401,000	\$1,859,900	29.09%	98.57%	97.33%
RES TOTAL	87	87	0.00%	\$31,607,800	\$32,921,202	-3.99%	97.04%	96.67%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	1	1	0.00%	\$605,000	\$1,229,000	-50.77%	86.55%	94.61%
Acreage	3	6	-50.00%	\$2,153,000	\$972,900	121.30%	90.85%	79.38%
Acreage WF	0	1	-100.00%	\$0	\$323,810	-100.00%	0.00%	93.08%
Lots	19	15	26.67%	\$2,427,411	\$1,382,500	75.58%	95.71%	91.33%
Lots WF	1	1	0.00%	\$300,000	\$620,000	-51.61%	92.31%	95.38%
LOTS TOTAL	23	23	0.00%	\$4,880,411	\$3,299,210	47.93%	93.30%	88.28%
Business	1	0	0.00%	\$3,100,000	\$0	0.00%	88.70%	0.00%
Commercial	4	4	0.00%	\$362,670	\$1,222,513	-70.33%	91.46%	102.05%
Land	1	0	0.00%	\$1,050,000	\$0	0.00%	70.23%	0.00%
COMM TOTAL	6	4	50.00%	\$4,512,670	\$1,222,513	269.13%	83.78%	102.05%
GRAND TOTAL	117	115	1.74%	\$41,605,881	\$38,671,925	7.59%	94.80%	95.99%

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Shuswap / Revelstoke Statistics -- April 2017

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	23	26	-11.54%	\$11,944,501	\$15,674,362	-23.80%	97.64%	96.31%
Duplex	1	0	0.00%	\$482,500	\$0	0.00%	96.69%	0.00%
Mobile Home	24	23	4.35%	\$2,671,100	\$1,995,199	33.88%	94.65%	94.34%
Recreational	6	6	0.00%	\$567,000	\$1,108,000	-48.83%	90.14%	94.96%
Residential	137	149	-8.05%	\$53,634,129	\$52,539,414	2.08%	97.58%	96.69%
Residential WF	15	10	50.00%	\$10,326,000	\$4,864,500	112.27%	93.80%	95.71%
3/4-Plex	0	1	-100.00%	\$0	\$432,500	-100.00%	0.00%	97.85%
Apartment	20	8	150.00%	\$4,662,000	\$2,198,600	112.04%	97.67%	84.48%
Townhouse	18	23	-21.74%	\$6,014,000	\$6,038,800	-0.41%	98.26%	97.07%
RES TOTAL	244	246	-0.81%	\$90,301,230	\$84,851,375	6.42%	97.05%	96.16%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	1	2	-50.00%	\$605,000	\$1,554,000	-61.07%	86.55%	94.87%
Acreage	14	14	0.00%	\$3,880,000	\$2,562,650	51.41%	90.30%	82.84%
Acreage WF	0	4	-100.00%	\$0	\$1,407,810	-100.00%	0.00%	94.26%
Lots	43	30	43.33%	\$5,103,061	\$2,825,890	80.58%	93.79%	89.11%
Lots WF	1	3	-66.67%	\$300,000	\$1,428,820	-79.00%	92.31%	94.37%
LOTS TOTAL	58	51	13.73%	\$9,283,061	\$8,225,170	12.86%	92.25%	88.71%
Business	2	0	0.00%	\$3,188,000	\$0	0.00%	88.70%	0.00%
Commercial	13	8	62.50%	\$3,883,289	\$1,609,873	141.22%	89.71%	101.56%
Land	2	0	0.00%	\$1,360,000	\$0	0.00%	73.71%	0.00%
COMM TOTAL	17	8	112.50%	\$8,431,289	\$1,609,873	423.72%	86.32%	101.56%
GRAND TOTAL	320	307	4.23%	\$108,620,580	\$96,240,418	12.86%	95.64%	95.53%

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Shuswap / Revelstoke Statistics -- April 2017

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$490,444	\$900,000	-45.51%	\$439,000	\$530,000	-17.17%	137	84	63.13%
Duplex									
Mobile Home	\$91,688	\$75,733	21.07%	\$81,000	\$45,500	78.02%	81	57	42.13%
Recreational	\$103,750	\$252,000	-58.83%	\$102,500	\$252,000	-59.33%	173	25	590.00%
Residential	\$393,126	\$343,439	14.47%	\$392,500	\$340,000	15.44%	73	82	-10.87%
Residential WF	\$632,000	\$482,071	31.10%	\$552,000	\$415,000	33.01%	78	36	117.71%
3/4-Plex									
Apartment	\$230,778	\$278,250	-17.06%	\$190,000	\$266,500	-28.71%	169	172	-1.20%
Townhouse	\$343,000	\$232,488	47.53%	\$305,000	\$217,500	40.23%	134	84	59.69%
RES TOTAL	\$363,308	\$378,405	-3.99%	\$374,900	\$335,501	11.74%	100	80	25.80%
FARMS									
MULTIFAMILY	\$605,000	\$1,229,000	-50.77%	\$605,000	\$1,229,000	-50.77%	195	266	-26.69%
Acreage	\$717,667	\$162,150	342.59%	\$351,000	\$155,950	125.07%	70	428	-83.58%
Acreage WF		\$323,810			\$323,810			261	
Lots	\$127,758	\$92,167	38.62%	\$139,000	\$105,000	32.38%	154	243	-36.65%
Lots WF	\$300,000	\$620,000	-51.61%	\$300,000	\$620,000	-51.61%	397	34	1,067.65%
LOTS TOTAL	\$212,192	\$143,444	47.93%	\$145,000	\$105,000	38.10%	153	283	-45.75%
Business	\$3,100,000			\$3,100,000			478		
Commercial	\$90,668	\$305,628	-70.33%	\$63,832	\$243,750	-73.81%	719	198	263.59%
Land	\$1,050,000			\$1,050,000			483		
COMM TOTAL	\$752,112	\$305,628	146.09%	\$170,750	\$243,750	-29.95%	640	198	223.39%
GRAND TOTAL	\$355,606	\$336,278	5.75%	\$309,000	\$285,000	8.42%	139	126	10.42%

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Shuswap / Revelstoke Statistics -- April 2017

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$519,326	\$602,860	-13.86%	\$485,000	\$457,500	6.01%	163	173	-5.60%
Duplex	\$482,500			\$482,500			159		
Mobile Home	\$111,296	\$86,748	28.30%	\$84,750	\$70,000	21.07%	83	128	-34.91%
Recreational	\$94,500	\$184,667	-48.83%	\$76,000	\$147,500	-48.47%	150	167	-9.99%
Residential	\$391,490	\$352,614	11.03%	\$390,000	\$335,000	16.42%	91	117	-22.42%
Residential WF	\$688,400	\$486,450	41.52%	\$630,000	\$490,000	28.57%	90	65	38.48%
3/4-Plex		\$432,500			\$432,500			53	
Apartment	\$233,100	\$274,825	-15.18%	\$213,000	\$194,000	9.79%	146	213	-31.18%
Townhouse	\$334,111	\$262,557	27.25%	\$307,000	\$235,000	30.64%	97	112	-13.23%
RES TOTAL	\$370,087	\$344,924	7.30%	\$370,000	\$320,750	15.35%	104	125	-17.41%
FARMS									
MULTIFAMILY	\$605,000	\$777,000	-22.14%	\$605,000	\$777,000	-22.14%	195	597	-67.31%
Acreage	\$277,143	\$183,046	51.41%	\$183,750	\$192,375	-4.48%	283	352	-19.52%
Acreage WF		\$351,952			\$356,000			452	
Lots	\$118,676	\$94,196	25.99%	\$127,000	\$84,250	50.74%	161	290	-44.30%
Lots WF	\$300,000	\$476,273	-37.01%	\$300,000	\$432,500	-30.64%	397	132	200.00%
LOTS TOTAL	\$160,053	\$161,278	-0.76%	\$143,750	\$105,000	36.90%	195	310	-37.20%
Business	\$1,594,000			\$1,594,000			335		
Commercial	\$298,715	\$201,234	48.44%	\$106,500	\$105,475	0.97%	344	239	44.00%
Land	\$680,000			\$680,000			589		
COMM TOTAL	\$495,958	\$201,234	146.46%	\$210,900	\$105,475	99.95%	371	239	55.65%
GRAND TOTAL	\$339,439	\$313,487	8.28%	\$313,750	\$300,000	4.58%	135	162	-16.97%

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