

**Shuswap / Revelstoke Monthly Statistics  
May 2017**

# Table of Contents

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Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	1,181	1,139	3.69%	4,578	4,838	-5.37%
2 Units Sold	807	879	-8.19%	2,735	2,998	-8.77%
3 Sales Volume	\$447,582,931	\$448,548,810	-0.22%	\$1,415,956,293	\$1,434,848,432	-1.32%
4 List/Sell Ratio	97.71%	97.81%		97.84%	97.43%	
5 Days to Sell	55	62	-12.00%	61	70	-13.46%
6 Active Listings	2,478	2,854	-13.17%			
<b>Area = North Okanagan</b>						
1 Units Listed	472	444	6.31%	1,692	1,890	-10.48%
2 Units Sold	326	283	15.19%	993	990	0.30%
3 Sales Volume	\$131,184,545	\$117,131,576	12.00%	\$391,139,024	\$390,474,797	0.17%
4 List/Sell Ratio	97.31%	96.85%		96.91%	96.26%	
5 Days to Sell	102	101	1.42%	106	110	-3.46%
6 Active Listings	1,429	1,850	-22.76%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	318	306	3.92%	1,058	1,237	-14.47%
2 Units Sold	169	165	2.42%	490	472	3.81%
3 Sales Volume	\$63,317,986	\$59,494,550	6.43%	\$172,288,566	\$155,734,968	10.63%
4 List/Sell Ratio	97.37%	95.78%		96.26%	95.63%	
5 Days to Sell	102	117	-12.39%	123	146	-15.69%
6 Active Listings	1,102	1,370	-19.56%			
<b>Area = Grand Total</b>						
1 Units Listed	1,971	1,889	4.34%	7,328	7,965	-8.00%
2 Units Sold	1,302	1,327	-1.88%	4,218	4,460	-5.43%
3 Sales Volume	\$642,085,462	\$625,174,937	2.70%	\$1,979,383,882	\$1,981,058,196	-0.08%
4 List/Sell Ratio	97.59%	97.43%		97.52%	97.05%	
5 Days to Sell	73	77	-5.71%	79	87	-9.61%
6 Active Listings	5,009	6,074	-17.53%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- May 2017

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	169	\$63,317,986	79	\$34,766,997
<b>Last Month</b>	117	\$41,605,881	42	\$16,511,300
<b>This Month Last Year</b>	165	\$59,494,550	73	\$27,752,350

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	318	1,102
<b>Last Month</b>	285	1,018
<b>This Month Last Year</b>	306	1,370

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Shuswap / Revelstoke Statistics -- May 2017

## Quick Summary Part 2

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### Condo/Apt

Sales	1
New Listings	11
Current Inventory	63
Sell/Inv. Ratio	1.59%
Days to Sell	17
Average Price	\$142,000
Median Price	\$142,000

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### Condo/Townhouse

Sales	21
New Listings	21
Current Inventory	52
Sell/Inv. Ratio	40.38%
Days to Sell	86
Average Price	\$306,831
Median Price	\$277,000

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### Lots

Sales	35
New Listings	69
Current Inventory	365
Sell/Inv. Ratio	9.59%
Days to Sell	186
Average Price	\$156,917
Median Price	\$140,000

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### Residential

Sales	79
New Listings	107
Current Inventory	268
Sell/Inv. Ratio	29.48%
Days to Sell	67
Average Price	\$440,089
Median Price	\$420,000
Ratio of Sales vs Inventory	34.17%

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Shuswap / Revelstoke Statistics -- May 2017

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	47	32	46.88%	111	136	-18.38	110	138	-20.29
Duplex	2	2	0.00%	7	7	0.00	7	8	-12.50
Mobile Home	16	10	60.00%	50	60	-16.67	39	55	-29.09
Recreational	10	10	0.00%	35	40	-12.50	50	50	0.00
Residential	107	111	-3.60%	376	423	-11.11	268	320	-16.25
Residential WF	18	15	20.00%	61	66	-7.58	56	65	-13.85
3/4-Plex	1	0	0.00%	2	2	0.00	2	2	0.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	11	29	-62.07%	56	60	-6.67	63	69	-8.70
Townhouse	21	17	23.53%	77	78	-1.28	52	67	-22.39
RES TOTAL	233	226.00	3.10%	775	872	-11.12%	647	774	-16.41
FARMS	0	2	-100.00%	4	11	-63.64	3	9	-66.67
MULTIFAMILY	1	0	0.00%	4	2	100.00	6	2	200.00
Acreage	17	21	-19.05%	43	66	-34.85	82	109	-24.77
Acreage WF	0	1	-100.00%	5	4	25.00	11	10	10.00
Lots	48	39	23.08%	163	184	-11.41	257	321	-19.94
Lots WF	4	6	-33.33%	15	26	-42.31	15	30	-50.00
LOTS TOTAL	69	67.00	2.99%	226	280	-19.29%	365	470	-22.34
Business	2	6	-66.67%	8	20	-60.00	15	29	-48.28
Commercial	8	2	300.00%	26	25	4.00	40	48	-16.67
Land	4	3	33.33%	14	27	-48.15	25	38	-34.21
COMM TOTAL	14	11.00	27.27%	48	72	-33.33%	80	115	-30.43
<b>GRAND TOTAL</b>	<b>317</b>	<b>306</b>	<b>3.59%</b>	<b>1,057</b>	<b>1,237</b>	<b>-14.55%</b>	<b>1,101</b>	<b>1,370</b>	<b>-19.64</b>

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Shuswap / Revelstoke Statistics -- May 2017

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	20	27	-25.93%	\$12,242,800	\$15,334,100	-20.16%	96.33%	94.98%
Duplex	1	1	0.00%	\$272,500	\$276,000	-1.27%	94.29%	98.92%
Mobile Home	6	12	-50.00%	\$722,150	\$979,250	-26.25%	96.78%	93.56%
Recreational	2	3	-33.33%	\$220,000	\$343,500	-35.95%	95.86%	95.87%
Residential	79	73	8.22%	\$34,766,997	\$27,752,350	25.28%	98.16%	97.81%
Residential WF	3	6	-50.00%	\$2,016,000	\$4,915,000	-58.98%	98.01%	90.68%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	1	4	-75.00%	\$142,000	\$1,150,400	-87.66%	98.61%	95.09%
Townhouse	21	13	61.54%	\$6,443,450	\$3,081,500	109.10%	97.21%	96.61%
RES TOTAL	133	139	-4.32%	\$56,825,897	\$53,832,100	5.56%	97.61%	96.09%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	4	6	-33.33%	\$830,900	\$1,159,500	-28.34%	95.20%	88.85%
Acreage WF	1	2	-50.00%	\$180,000	\$425,000	-57.65%	90.45%	85.96%
Lots	27	14	92.86%	\$3,002,689	\$2,327,950	28.98%	94.42%	95.27%
Lots WF	3	1	200.00%	\$1,478,500	\$665,000	122.33%	97.93%	95.07%
LOTS TOTAL	35	23	52.17%	\$5,492,089	\$4,577,450	19.98%	95.32%	92.61%
Business	0	1	-100.00%	\$0	\$220,000	-100.00%	0.00%	92.05%
Commercial	0	2	-100.00%	\$0	\$865,000	-100.00%	0.00%	95.16%
Land	1	0	0.00%	\$1,000,000	\$0	0.00%	95.24%	0.00%
COMM TOTAL	1	3	-66.67%	\$1,000,000	\$1,085,000	-7.83%	95.24%	94.51%
<b>GRAND TOTAL</b>	<b>169</b>	<b>165</b>	<b>2.42%</b>	<b>\$63,317,986</b>	<b>\$59,494,550</b>	<b>6.43%</b>	<b>97.37%</b>	<b>95.78%</b>

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Shuswap / Revelstoke Statistics -- May 2017

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	43	53	-18.87%	\$24,187,301	\$31,008,462	-22.00%	96.97%	95.65%
Duplex	2	1	100.00%	\$755,000	\$276,000	173.55%	95.81%	98.92%
Mobile Home	30	35	-14.29%	\$3,393,250	\$2,974,449	14.08%	95.10%	94.08%
Recreational	8	9	-11.11%	\$787,000	\$1,451,500	-45.78%	91.67%	95.17%
Residential	216	222	-2.70%	\$88,401,126	\$80,291,764	10.10%	97.81%	97.07%
Residential WF	18	16	12.50%	\$12,342,000	\$9,779,500	26.20%	94.46%	93.12%
3/4-Plex	0	1	-100.00%	\$0	\$432,500	-100.00%	0.00%	97.85%
Apartment	21	12	75.00%	\$4,804,000	\$3,349,000	43.45%	97.70%	87.85%
Townhouse	39	36	8.33%	\$12,457,450	\$9,120,300	36.59%	97.72%	96.92%
RES TOTAL	377	385	-2.08%	\$147,127,127	\$138,683,475	6.09%	97.26%	96.13%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	1	2	-50.00%	\$605,000	\$1,554,000	-61.07%	86.55%	94.87%
Acreage	18	20	-10.00%	\$4,710,900	\$3,722,150	26.56%	91.13%	84.62%
Acreage WF	1	6	-83.33%	\$180,000	\$1,832,810	-90.18%	90.45%	92.19%
Lots	70	44	59.09%	\$8,105,750	\$5,153,840	57.28%	94.02%	91.79%
Lots WF	4	4	0.00%	\$1,778,500	\$2,093,820	-15.06%	96.94%	94.59%
LOTS TOTAL	93	74	25.68%	\$14,775,150	\$12,802,620	15.41%	93.37%	90.07%
Business	2	1	100.00%	\$3,188,000	\$220,000	1,349.09%	88.70%	92.05%
Commercial	13	10	30.00%	\$3,883,289	\$2,474,873	56.91%	89.71%	99.22%
Land	3	0	0.00%	\$2,360,000	\$0	0.00%	81.52%	0.00%
COMM TOTAL	18	11	63.64%	\$9,431,289	\$2,694,873	249.97%	87.19%	98.60%
<b>GRAND TOTAL</b>	<b>489</b>	<b>472</b>	<b>3.60%</b>	<b>\$171,938,566</b>	<b>\$155,734,968</b>	<b>10.40%</b>	<b>96.27%</b>	<b>95.63%</b>

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Shuswap / Revelstoke Statistics -- May 2017

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$612,140	\$567,930	7.78%	\$578,000	\$452,000	27.88%	113	117	-3.66%
Duplex	\$272,500	\$276,000	-1.27%	\$272,500	\$276,000	-1.27%	38	26	46.15%
Mobile Home	\$120,358	\$81,604	47.49%	\$118,375	\$64,375	83.88%	118	201	-41.08%
Recreational	\$110,000	\$114,500	-3.93%	\$110,000	\$112,500	-2.22%	46	239	-80.94%
Residential	\$440,089	\$380,169	15.76%	\$420,000	\$365,000	15.07%	67	74	-10.67%
Residential WF	\$672,000	\$819,167	-17.97%	\$690,000	\$875,000	-21.14%	97	89	9.77%
3/4-Plex									
Apartment	\$142,000	\$287,600	-50.63%	\$142,000	\$220,950	-35.73%	17	149	-88.59%
Townhouse	\$306,831	\$237,038	29.44%	\$277,000	\$233,500	18.63%	86	112	-23.37%
RES TOTAL	\$427,262	\$387,281	10.32%	\$410,000	\$344,900	18.88%	79	103	-23.73%
FARMS									
MULTIFAMILY									
Acreage	\$207,725	\$193,250	7.49%	\$176,000	\$168,000	4.76%	360	149	141.01%
Acreage WF	\$180,000	\$212,500	-15.29%	\$180,000	\$212,500	-15.29%	23	242	-90.48%
Lots	\$111,211	\$166,282	-33.12%	\$130,000	\$124,025	4.82%	181	192	-5.79%
Lots WF	\$492,833	\$665,000	-25.89%	\$365,000	\$665,000	-45.11%	50	29	72.41%
LOTS TOTAL	\$156,917	\$199,020	-21.16%	\$140,000	\$135,000	3.70%	186	178	4.22%
Business		\$220,000			\$220,000			713	
Commercial		\$432,500			\$432,500			54	
Land	\$1,000,000			\$1,000,000			317		
COMM TOTAL	\$1,000,000	\$361,667	176.50%	\$1,000,000	\$315,000	217.46%	317	274	15.83%
<b>GRAND TOTAL</b>	<b>\$374,663</b>	<b>\$360,573</b>	<b>3.91%</b>	<b>\$365,000</b>	<b>\$323,000</b>	<b>13.00%</b>	<b>102</b>	<b>117</b>	<b>-12.39%</b>

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Shuswap / Revelstoke Statistics -- May 2017

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$562,495	\$585,065	-3.86%	\$528,800	\$452,000	16.99%	140	144	-3.24%
Duplex	\$377,500	\$276,000	36.78%	\$377,500	\$276,000	36.78%	99	26	278.85%
Mobile Home	\$113,108	\$84,984	33.09%	\$86,000	\$67,500	27.41%	90	153	-40.97%
Recreational	\$98,375	\$161,278	-39.00%	\$78,250	\$112,500	-30.44%	124	191	-35.00%
Residential	\$409,264	\$361,675	13.16%	\$398,950	\$345,000	15.64%	82	103	-20.49%
Residential WF	\$685,667	\$611,219	12.18%	\$660,000	\$595,000	10.92%	91	74	23.39%
3/4-Plex		\$432,500			\$432,500			53	
Apartment	\$228,762	\$279,083	-18.03%	\$210,000	\$195,000	7.69%	140	191	-26.78%
Townhouse	\$319,422	\$253,342	26.08%	\$283,750	\$234,250	21.13%	91	112	-18.69%
RES TOTAL	\$390,258	\$360,217	8.34%	\$377,500	\$325,000	16.15%	95	117	-19.24%
<b>FARMS</b>									
MULTIFAMILY	\$605,000	\$777,000	-22.14%	\$605,000	\$777,000	-22.14%	195	597	-67.31%
Acreage	\$261,717	\$186,108	40.63%	\$182,250	\$192,375	-5.26%	300	291	3.12%
Acreage WF	\$180,000	\$305,468	-41.07%	\$180,000	\$356,000	-49.44%	23	382	-93.98%
Lots	\$115,796	\$117,133	-1.14%	\$129,950	\$95,750	35.72%	169	259	-34.70%
Lots WF	\$444,625	\$523,455	-15.06%	\$332,500	\$526,250	-36.82%	137	107	28.40%
LOTS TOTAL	\$158,873	\$173,008	-8.17%	\$142,500	\$116,750	22.06%	191	269	-28.92%
Business	\$1,594,000	\$220,000	624.55%	\$1,594,000	\$220,000	624.55%	335	713	-53.09%
Commercial	\$298,715	\$247,487	20.70%	\$106,500	\$243,750	-56.31%	344	202	70.36%
Land	\$786,667			\$1,000,000			498		
COMM TOTAL	\$523,960	\$244,988	113.87%	\$222,950	\$220,000	1.34%	368	248	48.44%
<b>GRAND TOTAL</b>	<b>\$351,613</b>	<b>\$329,947</b>	<b>6.57%</b>	<b>\$334,000</b>	<b>\$310,500</b>	<b>7.57%</b>	<b>123</b>	<b>146</b>	<b>-15.60%</b>

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