

**North Okanagan Monthly Statistics
June 2017**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,212	1,113	8.89%	5,790	5,951	-2.71%
2 Units Sold	684	888	-22.97%	3,415	3,885	-12.10%
3 Sales Volume	\$380,560,745	\$454,376,659	-16.25%	\$1,793,302,137	\$1,888,275,091	-5.03%
4 List/Sell Ratio	97.94%	97.85%		97.87%	97.54%	
5 Days to Sell	61	63	-3.03%	61	69	-11.27%
6 Active Listings	2,669	2,745	-2.77%			
Area = North Okanagan						
1 Units Listed	469	446	5.16%	2,161	2,336	-7.49%
2 Units Sold	304	344	-11.63%	1,296	1,334	-2.85%
3 Sales Volume	\$141,086,455	\$142,016,561	-0.65%	\$530,775,478	\$532,491,357	-0.32%
4 List/Sell Ratio	97.09%	97.08%		96.98%	96.47%	
5 Days to Sell	93	110	-16.17%	103	110	-6.55%
6 Active Listings	1,494	1,801	-17.05%			
Area = Shuswap / Revels						
1 Units Listed	302	255	18.43%	1,360	1,492	-8.85%
2 Units Sold	180	187	-3.74%	669	659	1.52%
3 Sales Volume	\$64,311,893	\$60,406,250	6.47%	\$236,359,959	\$216,141,218	9.35%
4 List/Sell Ratio	97.45%	95.78%		96.58%	95.67%	
5 Days to Sell	84	113	-26.20%	112	137	-17.88%
6 Active Listings	1,156	1,360	-15.00%			
Area = Grand Total						
1 Units Listed	1,983	1,814	9.32%	9,311	9,779	-4.79%
2 Units Sold	1,168	1,419	-17.69%	5,380	5,878	-8.47%
3 Sales Volume	\$585,959,092	\$656,799,470	-10.79%	\$2,560,437,574	\$2,636,907,666	-2.90%
4 List/Sell Ratio	97.68%	97.49%		97.56%	97.17%	
5 Days to Sell	73	81	-10.32%	77	86	-9.66%
6 Active Listings	5,319	5,906	-9.94%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- June 2017

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	304	\$141,086,455	159	\$78,908,305
Last Month	325	\$129,734,545	155	\$70,990,955
This Month Last Year	344	\$142,016,561	186	\$80,267,476

Description	Total Listings Taken	Inventory
This Month	469	1,494
Last Month	472	1,429
This Month Last Year	446	1,801

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North Okanagan Statistics -- June 2017

Quick Summary Part 2

Condo/Apt	
Sales	22
New Listings	25
Current Inventory	97
Sell/Inv. Ratio	22.68%
Days to Sell	57
Average Price	\$194,532
Median Price	\$176,500

Condo/Townhouse	
Sales	37
New Listings	55
Current Inventory	116
Sell/Inv. Ratio	31.90%
Days to Sell	48
Average Price	\$303,170
Median Price	\$275,000

Lots	
Sales	23
New Listings	50
Current Inventory	361
Sell/Inv. Ratio	6.37%
Days to Sell	356
Average Price	\$338,741
Median Price	\$192,000

Residential	
Sales	159
New Listings	218
Current Inventory	395
Sell/Inv. Ratio	40.25%
Days to Sell	55
Average Price	\$496,279
Median Price	\$460,000
Ratio of Sales vs Inventory	28.76%

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Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	53	50	6.00%	197	276	-28.62	177	198	-10.61
Duplex	12	11	9.09%	63	66	-4.55	36	33	9.09
Mobile Home	10	18	-44.44%	105	78	34.62	46	60	-23.33
Recreational	2	2	0.00%	13	15	-13.33	55	67	-17.91
Residential	218	195	11.79%	915	1,009	-9.32	395	482	-18.05
Residential WF	2	7	-71.43%	29	47	-38.30	30	41	-26.83
3/4-Plex	2	2	0.00%	9	5	80.00	7	6	16.67
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	25	20	25.00%	166	118	40.68	97	109	-11.01
Townhouse	55	46	19.57%	235	248	-5.24	116	145	-20.00
RES TOTAL	379	351.00	7.98%	1,732	1,862	-6.98%	959	1,141	-15.95
FARMS	10	9	11.11%	35	36	-2.78	35	46	-23.91
MULTIFAMILY	4	1	300.00%	7	6	16.67	7	7	0.00
Acreage	16	12	33.33%	81	78	3.85	110	135	-18.52
Acreage WF	2	1	100.00%	7	7	0.00	8	12	-33.33
Lots	30	49	-38.78%	174	207	-15.94	230	263	-12.55
Lots WF	2	2	0.00%	8	11	-27.27	13	16	-18.75
LOTS TOTAL	50	64.00	-21.88%	270	303	-10.89%	361	426	-15.26
Business	5	5	0.00%	22	28	-21.43	25	33	-24.24
Commercial	16	12	33.33%	68	81	-16.05	70	115	-39.13
Land	5	4	25.00%	27	19	42.11	37	33	12.12
COMM TOTAL	26	21.00	23.81%	117	128	-8.59%	132	181	-27.07
GRAND TOTAL	469	446	5.16%	2,161	2,335	-7.45%	1,494	1,801	-17.05

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North Okanagan Statistics -- June 2017

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = North Okanagan								
Acreage/House	23	32	-28.13%	\$23,632,450	\$22,090,150	6.98%	95.83%	96.82%
Duplex	10	9	11.11%	\$4,055,900	\$3,899,500	4.01%	99.40%	99.38%
Mobile Home	20	12	66.67%	\$2,591,700	\$1,511,501	71.47%	95.27%	98.35%
Recreational	1	1	0.00%	\$74,500	\$85,000	-12.35%	74.87%	94.97%
Residential	159	186	-14.52%	\$78,908,305	\$80,267,476	-1.69%	98.32%	97.77%
Residential WF	1	5	-80.00%	\$1,049,000	\$6,264,000	-83.25%	92.02%	89.47%
3/4-Plex	0	1	-100.00%	\$0	\$694,000	-100.00%	0.00%	99.28%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	22	15	46.67%	\$4,279,700	\$2,949,400	45.10%	97.34%	96.52%
Townhouse	37	41	-9.76%	\$11,217,286	\$13,483,900	-16.81%	97.23%	97.52%
RES TOTAL	273	302	-9.60%	\$125,808,841	\$131,244,927	-4.14%	97.61%	97.18%
FARMS	0	1	-100.00%	\$0	\$1,610,000	-100.00%	0.00%	94.71%
MULTIFAMILY	1	0	0.00%	\$163,000	\$0	0.00%	109.40%	0.00%
Acreage	8	12	-33.33%	\$4,819,000	\$3,460,900	39.24%	89.33%	94.98%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	14	24	-41.67%	\$2,372,143	\$4,450,110	-46.69%	95.79%	96.73%
Lots WF	1	0	0.00%	\$599,900	\$0	0.00%	100.00%	0.00%
LOTS TOTAL	23	36	-36.11%	\$7,791,043	\$7,911,010	-1.52%	91.97%	95.95%
Business	1	3	-66.67%	\$255,000	\$845,000	-69.82%	85.28%	94.41%
Commercial	6	2	200.00%	\$7,068,571	\$405,624	1,642.64%	94.09%	101.53%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	7	5	40.00%	\$7,323,571	\$1,250,624	485.59%	93.75%	96.61%
GRAND TOTAL	304	344	-11.63%	\$141,086,455	\$142,016,561	-0.65%	97.09%	97.08%

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North Okanagan Statistics -- June 2017

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = North Okanagan								
Acreage/House	92	129	-28.68%	\$76,782,950	\$81,201,636	-5.44%	95.42%	95.98%
Duplex	44	44	0.00%	\$17,856,651	\$15,714,438	13.63%	99.51%	98.87%
Mobile Home	69	44	56.82%	\$8,897,500	\$5,227,251	70.21%	96.07%	94.92%
Recreational	5	3	66.67%	\$503,900	\$704,900	-28.51%	85.71%	97.31%
Residential	617	707	-12.73%	\$285,770,047	\$297,548,698	-3.96%	98.34%	97.64%
Residential WF	7	12	-41.67%	\$5,244,000	\$16,258,900	-67.75%	96.29%	92.55%
3/4-Plex	2	2	0.00%	\$719,900	\$1,204,000	-40.21%	96.13%	97.97%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	113	76	48.68%	\$22,461,114	\$14,732,125	52.46%	97.13%	95.93%
Townhouse	171	168	1.79%	\$51,034,281	\$49,655,051	2.78%	97.75%	97.67%
RES TOTAL	1,120	1,185	-5.49%	\$469,270,344	\$482,246,999	-2.69%	97.69%	97.14%
FARMS	5	6	-16.67%	\$7,435,000	\$14,410,000	-48.40%	83.24%	85.37%
MULTIFAMILY	4	1	300.00%	\$2,349,900	\$885,000	165.53%	94.38%	98.44%
Acreage	43	35	22.86%	\$14,144,900	\$9,484,300	49.14%	91.90%	91.97%
Acreage WF	1	3	-66.67%	\$625,000	\$1,276,000	-51.02%	75.76%	92.87%
Lots	89	62	43.55%	\$18,489,173	\$10,272,211	79.99%	94.50%	94.82%
Lots WF	3	4	-25.00%	\$1,879,900	\$970,000	93.80%	94.00%	92.57%
LOTS TOTAL	136	104	30.77%	\$35,138,973	\$22,002,511	59.70%	93.01%	93.36%
Business	2	6	-66.67%	\$295,000	\$953,000	-69.05%	82.40%	92.54%
Commercial	27	30	-10.00%	\$15,106,262	\$11,286,347	33.85%	93.56%	91.23%
Land	2	1	100.00%	\$1,180,000	\$475,000	148.42%	95.55%	95.96%
COMM TOTAL	31	37	-16.22%	\$16,581,262	\$12,714,347	30.41%	93.48%	91.50%
GRAND TOTAL	1,296	1,333	-2.78%	\$530,775,478	\$532,258,857	-0.28%	96.98%	96.47%

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North Okanagan Statistics -- June 2017

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$1,027,498	\$690,317	48.84%	\$760,000	\$694,500	9.43%	104	125	-16.97%
Duplex	\$405,590	\$433,278	-6.39%	\$372,500	\$412,900	-9.78%	64	69	-6.35%
Mobile Home	\$129,585	\$125,958	2.88%	\$125,200	\$126,050	-0.67%	57	109	-47.28%
Recreational	\$74,500	\$85,000	-12.35%	\$74,500	\$85,000	-12.35%	709	363	95.32%
Residential	\$496,279	\$431,546	15.00%	\$460,000	\$379,500	21.21%	55	69	-20.45%
Residential WF	\$1,049,000	\$1,252,800	-16.27%	\$1,049,000	\$975,000	7.59%	168	200	-16.08%
3/4-Plex		\$694,000			\$694,000			115	
Timeshare									
Apartment	\$194,532	\$196,627	-1.07%	\$176,500	\$210,000	-15.95%	57	141	-59.93%
Townhouse	\$303,170	\$328,876	-7.82%	\$275,000	\$298,000	-7.72%	48	115	-58.37%
RES TOTAL	\$460,838	\$434,586	6.04%	\$395,000	\$375,000	5.33%	61	90	-31.38%
FARMS		\$1,610,000			\$1,610,000			42	
MULTIFAMILY	\$163,000			\$163,000			9		
Acreage	\$602,375	\$288,408	108.86%	\$410,000	\$208,750	96.41%	441	173	154.87%
Acreage WF									
Lots	\$169,439	\$185,421	-8.62%	\$147,000	\$166,465	-11.69%	307	328	-6.36%
Lots WF	\$599,900			\$599,900			369		
LOTS TOTAL	\$338,741	\$219,750	54.15%	\$192,000	\$169,375	13.36%	356	276	28.91%
Business	\$255,000	\$281,667	-9.47%	\$255,000	\$105,000	142.86%	171	198	-13.78%
Commercial	\$1,178,095	\$202,812	480.88%	\$359,950	\$202,812	77.48%	493	154	220.24%
Land									
COMM TOTAL	\$1,046,224	\$250,125	318.28%	\$255,000	\$105,000	142.86%	447	181	147.59%
GRAND TOTAL	\$464,100	\$412,839	12.42%	\$386,500	\$355,000	8.87%	93	110	-16.17%

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North Okanagan Statistics -- June 2017

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = North Okanagan									
Acreage/House	\$834,597	\$629,470	32.59%	\$643,500	\$577,500	11.43%	147	133	10.94%
Duplex	\$405,833	\$357,146	13.63%	\$384,500	\$346,500	10.97%	72	73	-1.15%
Mobile Home	\$128,949	\$118,801	8.54%	\$115,000	\$95,000	21.05%	73	98	-25.46%
Recreational	\$100,780	\$234,967	-57.11%	\$84,900	\$219,900	-61.39%	553	151	267.04%
Residential	\$463,161	\$420,861	10.05%	\$419,000	\$385,000	8.83%	60	85	-28.82%
Residential WF	\$749,143	\$1,354,908	-44.71%	\$820,000	\$1,372,500	-40.26%	103	212	-51.71%
3/4-Plex	\$359,950	\$602,000	-40.21%	\$359,950	\$602,000	-40.21%	15	77	-80.39%
Timeshare									
Apartment	\$198,771	\$193,844	2.54%	\$185,000	\$174,500	6.02%	109	114	-4.57%
Townhouse	\$298,446	\$295,566	0.97%	\$290,000	\$281,150	3.15%	65	92	-29.39%
RES TOTAL	\$418,991	\$406,959	2.96%	\$372,450	\$365,000	2.04%	77	94	-18.70%
FARMS	\$1,487,000	\$2,401,667	-38.08%	\$1,300,000	\$1,962,500	-33.76%	478	360	32.96%
MULTIFAMILY	\$587,475	\$885,000	-33.62%	\$643,450	\$885,000	-27.29%	268	65	312.69%
Acreage	\$328,951	\$270,980	21.39%	\$235,000	\$200,000	17.50%	310	214	44.81%
Acreage WF	\$625,000	\$425,333	46.94%	\$625,000	\$340,000	83.82%	236	433	-45.54%
Lots	\$207,744	\$165,681	25.39%	\$200,000	\$145,000	37.93%	231	276	-16.23%
Lots WF	\$626,633	\$242,500	158.41%	\$599,900	\$282,500	112.35%	379	169	124.06%
LOTS TOTAL	\$258,375	\$211,563	22.13%	\$210,000	\$169,750	23.71%	259	256	1.47%
Business	\$147,500	\$158,833	-7.14%	\$147,500	\$58,000	154.31%	154	181	-15.04%
Commercial	\$559,491	\$376,212	48.72%	\$330,000	\$230,005	43.48%	314	171	84.34%
Land	\$590,000	\$475,000	24.21%	\$590,000	\$475,000	24.21%	25	201	-87.81%
COMM TOTAL	\$534,879	\$343,631	55.66%	\$330,000	\$220,000	50.00%	285	173	64.90%
GRAND TOTAL	\$409,549	\$399,294	2.57%	\$359,000	\$354,000	1.41%	103	110	-6.61%

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