

**Shuswap / Revelstoke Monthly Statistics**  
**June 2017**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	1,212	1,113	8.89%	5,790	5,951	-2.71%
2 Units Sold	684	888	-22.97%	3,415	3,885	-12.10%
3 Sales Volume	\$380,560,745	\$454,376,659	-16.25%	\$1,793,302,137	\$1,888,275,091	-5.03%
4 List/Sell Ratio	97.94%	97.85%		97.87%	97.54%	
5 Days to Sell	61	63	-3.03%	61	69	-11.27%
6 Active Listings	2,669	2,745	-2.77%			
<b>Area = North Okanagan</b>						
1 Units Listed	469	446	5.16%	2,161	2,336	-7.49%
2 Units Sold	304	344	-11.63%	1,296	1,334	-2.85%
3 Sales Volume	\$141,086,455	\$142,016,561	-0.65%	\$530,775,478	\$532,491,357	-0.32%
4 List/Sell Ratio	97.09%	97.08%		96.98%	96.47%	
5 Days to Sell	93	110	-16.17%	103	110	-6.55%
6 Active Listings	1,494	1,801	-17.05%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	302	255	18.43%	1,360	1,492	-8.85%
2 Units Sold	180	187	-3.74%	669	659	1.52%
3 Sales Volume	\$64,311,893	\$60,406,250	6.47%	\$236,359,959	\$216,141,218	9.35%
4 List/Sell Ratio	97.45%	95.78%		96.58%	95.67%	
5 Days to Sell	84	113	-26.20%	112	137	-17.88%
6 Active Listings	1,156	1,360	-15.00%			
<b>Area = Grand Total</b>						
1 Units Listed	1,983	1,814	9.32%	9,311	9,779	-4.79%
2 Units Sold	1,168	1,419	-17.69%	5,380	5,878	-8.47%
3 Sales Volume	\$585,959,092	\$656,799,470	-10.79%	\$2,560,437,574	\$2,636,907,666	-2.90%
4 List/Sell Ratio	97.68%	97.49%		97.56%	97.17%	
5 Days to Sell	73	81	-10.32%	77	86	-9.66%
6 Active Listings	5,319	5,906	-9.94%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- June 2017

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	180	\$64,311,893	96	\$40,743,200
<b>Last Month</b>	169	\$63,317,986	79	\$34,766,997
<b>This Month Last Year</b>	187	\$60,406,250	87	\$31,559,800

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	302	1,156
<b>Last Month</b>	318	1,102
<b>This Month Last Year</b>	255	1,360

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Shuswap / Revelstoke Statistics -- June 2017

## Quick Summary Part 2

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### Condo/Apt

Sales	10
New Listings	10
Current Inventory	56
Sell/Inv. Ratio	17.86%
Days to Sell	84
Average Price	\$275,279
Median Price	\$293,750

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### Condo/Townhouse

Sales	9
New Listings	8
Current Inventory	49
Sell/Inv. Ratio	18.37%
Days to Sell	79
Average Price	\$369,278
Median Price	\$290,000

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### Lots

Sales	26
New Listings	76
Current Inventory	398
Sell/Inv. Ratio	6.53%
Days to Sell	116
Average Price	\$94,238
Median Price	\$66,000

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### Residential

Sales	96
New Listings	110
Current Inventory	261
Sell/Inv. Ratio	36.78%
Days to Sell	71
Average Price	\$424,408
Median Price	\$413,450
Ratio of Sales vs Inventory	21.89%

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Shuswap / Revelstoke Statistics -- June 2017

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	23	29	-20.69%	134	165	-18.79	116	132	-12.12
Duplex	1	1	0.00%	8	8	0.00	7	6	16.67
Mobile Home	14	15	-6.67%	64	75	-14.67	35	52	-32.69
Recreational	25	13	92.31%	60	54	11.11	67	58	15.52
Residential	110	104	5.77%	486	526	-7.60	261	317	-17.67
Residential WF	16	8	100.00%	77	74	4.05	62	64	-3.13
3/4-Plex	0	0	0.00%	2	2	0.00	2	2	0.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	10	5	100.00%	66	65	1.54	56	70	-20.00
Townhouse	8	16	-50.00%	85	94	-9.57	49	70	-30.00
RES TOTAL	207	191.00	8.38%	982	1,063	-7.62%	655	771	-15.05
FARMS	3	1	200.00%	7	12	-41.67	4	9	-55.56
MULTIFAMILY	0	0	0.00%	4	2	100.00	6	2	200.00
Acreage	19	17	11.76%	62	83	-25.30	89	108	-17.59
Acreage WF	1	1	0.00%	6	5	20.00	12	9	33.33
Lots	52	34	52.94%	215	218	-1.38	278	320	-13.13
Lots WF	4	0	0.00%	19	26	-26.92	19	24	-20.83
LOTS TOTAL	76	52.00	46.15%	302	332	-9.04%	398	461	-13.67
Business	7	6	16.67%	15	26	-42.31	20	28	-28.57
Commercial	5	3	66.67%	31	28	10.71	45	49	-8.16
Land	4	2	100.00%	18	29	-37.93	27	40	-32.50
COMM TOTAL	16	11.00	45.45%	64	83	-22.89%	92	117	-21.37
<b>GRAND TOTAL</b>	<b>302</b>	<b>255</b>	<b>18.43%</b>	<b>1,359</b>	<b>1,492</b>	<b>-8.91%</b>	<b>1,155</b>	<b>1,360</b>	<b>-15.07</b>

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Shuswap / Revelstoke Statistics -- June 2017

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	15	23	-34.78%	\$7,085,600	\$13,544,200	-47.69%	97.55%	95.06%
Duplex	1	1	0.00%	\$315,000	\$414,000	-23.91%	100.00%	96.50%
Mobile Home	14	18	-22.22%	\$1,791,600	\$1,463,000	22.46%	95.79%	93.39%
Recreational	2	4	-50.00%	\$390,500	\$552,900	-29.37%	92.98%	94.22%
Residential	96	87	10.34%	\$40,743,200	\$31,559,800	29.10%	98.05%	97.57%
Residential WF	6	4	50.00%	\$4,941,500	\$3,169,000	55.93%	96.54%	91.88%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	10	3	233.33%	\$2,752,793	\$575,800	378.08%	97.33%	96.81%
Townhouse	9	8	12.50%	\$3,323,500	\$2,514,800	32.16%	98.05%	96.89%
RES TOTAL	153	148	3.38%	\$61,343,693	\$53,793,500	14.04%	97.74%	96.38%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	7	8	-12.50%	\$989,800	\$1,652,750	-40.11%	92.52%	90.29%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	19	24	-20.83%	\$1,460,400	\$2,942,000	-50.36%	92.05%	91.62%
Lots WF	0	2	-100.00%	\$0	\$935,000	-100.00%	0.00%	96.69%
LOTS TOTAL	26	34	-23.53%	\$2,450,200	\$5,529,750	-55.69%	92.24%	92.03%
Business	0	2	-100.00%	\$0	\$190,000	-100.00%	0.00%	76.34%
Commercial	0	1	-100.00%	\$0	\$418,000	-100.00%	0.00%	93.10%
Land	1	2	-50.00%	\$518,000	\$475,000	9.05%	89.46%	87.16%
COMM TOTAL	1	5	-80.00%	\$518,000	\$1,083,000	-52.17%	89.46%	87.13%
<b>GRAND TOTAL</b>	<b>180</b>	<b>187</b>	<b>-3.74%</b>	<b>\$64,311,893</b>	<b>\$60,406,250</b>	<b>6.47%</b>	<b>97.45%</b>	<b>95.78%</b>

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Shuswap / Revelstoke Statistics -- June 2017

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	57	76	-25.00%	\$31,032,401	\$44,552,662	-30.35%	97.11%	95.47%
Duplex	3	2	50.00%	\$1,070,000	\$690,000	55.07%	97.01%	97.46%
Mobile Home	44	53	-16.98%	\$5,184,850	\$4,437,449	16.84%	95.34%	93.85%
Recreational	10	13	-23.08%	\$1,177,500	\$2,004,400	-41.25%	92.10%	94.91%
Residential	312	309	0.97%	\$129,144,326	\$111,851,564	15.46%	97.88%	97.21%
Residential WF	24	20	20.00%	\$17,283,500	\$12,948,500	33.48%	95.05%	92.81%
3/4-Plex	0	1	-100.00%	\$0	\$432,500	-100.00%	0.00%	97.85%
Apartment	31	15	106.67%	\$7,556,793	\$3,924,800	92.54%	97.56%	89.06%
Townhouse	48	44	9.09%	\$15,780,950	\$11,635,100	35.63%	97.79%	96.91%
RES TOTAL	529	533	-0.75%	\$208,230,320	\$192,476,975	8.18%	97.40%	96.20%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	1	2	-50.00%	\$605,000	\$1,554,000	-61.07%	86.55%	94.87%
Acreage	25	28	-10.71%	\$5,700,700	\$5,374,900	6.06%	91.37%	86.29%
Acreage WF	1	6	-83.33%	\$180,000	\$1,832,810	-90.18%	90.45%	92.19%
Lots	89	68	30.88%	\$9,566,150	\$8,095,840	18.16%	93.72%	91.73%
Lots WF	4	6	-33.33%	\$1,778,500	\$3,028,820	-41.28%	96.94%	95.23%
LOTS TOTAL	119	108	10.19%	\$17,225,350	\$18,332,370	-6.04%	93.21%	90.65%
Business	2	3	-33.33%	\$3,188,000	\$410,000	677.56%	88.70%	84.03%
Commercial	13	11	18.18%	\$3,883,289	\$2,892,873	34.24%	89.71%	98.29%
Land	4	2	100.00%	\$2,878,000	\$475,000	505.89%	82.84%	87.16%
COMM TOTAL	19	16	18.75%	\$9,949,289	\$3,777,873	163.36%	87.30%	95.01%
<b>GRAND TOTAL</b>	<b>668</b>	<b>659</b>	<b>1.37%</b>	<b>\$236,009,959</b>	<b>\$216,141,218</b>	<b>9.19%</b>	<b>96.58%</b>	<b>95.67%</b>

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Shuswap / Revelstoke Statistics -- June 2017

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$472,373	\$588,878	-19.78%	\$400,000	\$630,000	-36.51%	94	132	-29.04%
Duplex	\$315,000	\$414,000	-23.91%	\$315,000	\$414,000	-23.91%	119	64	85.94%
Mobile Home	\$127,971	\$81,278	57.45%	\$126,500	\$72,500	74.48%	61	90	-32.31%
Recreational	\$195,250	\$138,225	41.26%	\$195,250	\$138,950	40.52%	202	299	-32.66%
Residential	\$424,408	\$362,756	17.00%	\$413,450	\$350,000	18.13%	71	71	0.01%
Residential WF	\$823,583	\$792,250	3.95%	\$891,250	\$720,000	23.78%	100	145	-30.80%
3/4-Plex									
Apartment	\$275,279	\$191,933	43.42%	\$293,750	\$199,900	46.95%	84	69	20.72%
Townhouse	\$369,278	\$314,350	17.47%	\$290,000	\$321,450	-9.78%	79	115	-31.91%
RES TOTAL	\$400,939	\$363,470	10.31%	\$390,000	\$343,750	13.45%	77	94	-17.70%
<b>FARMS</b>									
<b>MULTIFAMILY</b>									
Acreage	\$141,400	\$206,594	-31.56%	\$79,900	\$152,500	-47.61%	101	334	-69.88%
Acreage WF									
Lots	\$76,863	\$122,583	-37.30%	\$62,000	\$100,500	-38.31%	121	155	-22.01%
Lots WF		\$467,500			\$467,500			92	
LOTS TOTAL	\$94,238	\$162,640	-42.06%	\$66,000	\$106,500	-38.03%	116	194	-40.32%
Business		\$95,000			\$95,000			156	
Commercial		\$418,000			\$418,000			78	
Land	\$518,000	\$237,500	118.11%	\$518,000	\$237,500	118.11%	262	182	44.35%
COMM TOTAL	\$518,000	\$216,600	139.15%	\$518,000	\$200,000	159.00%	262	151	73.97%
<b>GRAND TOTAL</b>	<b>\$357,288</b>	<b>\$323,028</b>	<b>10.61%</b>	<b>\$360,950</b>	<b>\$312,900</b>	<b>15.36%</b>	<b>84</b>	<b>113</b>	<b>-26.20%</b>

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Shuswap / Revelstoke Statistics -- June 2017

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$544,428	\$586,219	-7.13%	\$528,800	\$485,000	9.03%	126	141	-10.82%
Duplex	\$356,667	\$345,000	3.38%	\$315,000	\$345,000	-8.70%	105	45	134.07%
Mobile Home	\$117,838	\$83,725	40.74%	\$96,000	\$70,000	37.14%	81	132	-38.48%
Recreational	\$117,750	\$154,185	-23.63%	\$110,000	\$125,900	-12.63%	140	224	-37.77%
Residential	\$413,924	\$361,979	14.35%	\$400,750	\$346,000	15.82%	79	94	-16.40%
Residential WF	\$720,146	\$647,425	11.23%	\$693,750	\$642,500	7.98%	93	88	6.07%
3/4-Plex		\$432,500			\$432,500			53	
Apartment	\$243,768	\$261,653	-6.84%	\$220,000	\$199,900	10.06%	122	167	-26.97%
Townhouse	\$328,770	\$264,434	24.33%	\$283,875	\$237,500	19.53%	89	113	-21.22%
RES TOTAL	\$393,630	\$361,120	9.00%	\$382,500	\$330,000	15.91%	89	111	-19.35%
<b>FARMS</b>									
MULTIFAMILY	\$605,000	\$777,000	-22.14%	\$605,000	\$777,000	-22.14%	195	597	-67.31%
Acreage	\$228,028	\$191,961	18.79%	\$160,000	\$191,875	-16.61%	244	304	-19.49%
Acreage WF	\$180,000	\$305,468	-41.07%	\$180,000	\$356,000	-49.44%	23	382	-93.98%
Lots	\$107,485	\$119,056	-9.72%	\$120,000	\$97,500	23.08%	159	222	-28.56%
Lots WF	\$444,625	\$504,803	-11.92%	\$332,500	\$501,250	-33.67%	137	102	34.73%
LOTS TOTAL	\$144,751	\$169,744	-14.72%	\$135,000	\$112,000	20.54%	175	245	-28.77%
Business	\$1,594,000	\$136,667	1,066.34%	\$1,594,000	\$160,000	896.25%	335	342	-2.10%
Commercial	\$298,715	\$262,988	13.58%	\$106,500	\$277,500	-61.62%	344	190	80.42%
Land	\$719,500	\$237,500	202.95%	\$759,000	\$237,500	219.58%	439	182	142.01%
COMM TOTAL	\$523,647	\$236,117	121.77%	\$235,000	\$215,000	9.30%	363	218	66.66%
<b>GRAND TOTAL</b>	<b>\$353,308</b>	<b>\$327,984</b>	<b>7.72%</b>	<b>\$340,000</b>	<b>\$311,500</b>	<b>9.15%</b>	<b>112</b>	<b>137</b>	<b>-17.82%</b>

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