

**Shuswap / Revelstoke Monthly Statistics
July 2017**

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	1,059	926	14.36%	6,849	6,877	-0.41%
2 Units Sold	679	748	-9.22%	4,091	4,633	-11.70%
3 Sales Volume	\$367,307,623	\$372,622,903	-1.43%	\$2,158,946,410	\$2,260,897,994	-4.51%
4 List/Sell Ratio	97.88%	97.60%		97.87%	97.55%	
5 Days to Sell	50	64	-21.80%	59	68	-12.99%
6 Active Listings	2,709	2,672	1.38%			
Area = North Okanagan						
1 Units Listed	334	370	-9.73%	2,495	2,706	-7.80%
2 Units Sold	254	275	-7.64%	1,550	1,609	-3.67%
3 Sales Volume	\$114,581,939	\$111,151,465	3.09%	\$645,357,417	\$643,642,822	0.27%
4 List/Sell Ratio	97.34%	97.40%		97.04%	96.63%	
5 Days to Sell	67	97	-30.33%	97	108	-9.96%
6 Active Listings	1,468	1,752	-16.21%			
Area = Shuswap / Revels						
1 Units Listed	229	189	21.16%	1,589	1,681	-5.47%
2 Units Sold	158	150	5.33%	827	809	2.22%
3 Sales Volume	\$51,004,951	\$49,459,876	3.12%	\$287,364,910	\$265,601,094	8.19%
4 List/Sell Ratio	97.01%	96.53%		96.66%	95.83%	
5 Days to Sell	110	120	-8.20%	112	134	-16.28%
6 Active Listings	1,135	1,341	-15.36%			
Area = Grand Total						
1 Units Listed	1,622	1,485	9.23%	10,933	11,264	-2.94%
2 Units Sold	1,091	1,173	-6.99%	6,468	7,051	-8.27%
3 Sales Volume	\$532,894,513	\$533,234,244	-0.06%	\$3,091,668,737	\$3,170,141,910	-2.48%
4 List/Sell Ratio	97.68%	97.46%		97.58%	97.22%	
5 Days to Sell	63	79	-20.38%	75	85	-11.37%
6 Active Listings	5,312	5,765	-7.86%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- July 2017

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	158	\$51,004,951	73	\$30,043,910
Last Month	180	\$64,311,893	96	\$40,743,200
This Month Last Year	150	\$49,459,876	67	\$25,973,833

Description	Total Listings Taken	Inventory
This Month	229	1,135
Last Month	302	1,156
This Month Last Year	189	1,341

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- July 2017

Quick Summary Part 2

Condo/Apt

Sales	11
New Listings	5
Current Inventory	46
Sell/Inv. Ratio	23.91%
Days to Sell	117
Average Price	\$285,408
Median Price	\$275,000

Condo/Townhouse

Sales	10
New Listings	15
Current Inventory	50
Sell/Inv. Ratio	20.00%
Days to Sell	126
Average Price	\$244,165
Median Price	\$240,000

Lots

Sales	32
New Listings	44
Current Inventory	378
Sell/Inv. Ratio	8.47%
Days to Sell	202
Average Price	\$130,192
Median Price	\$132,500

Residential

Sales	73
New Listings	96
Current Inventory	257
Sell/Inv. Ratio	28.40%
Days to Sell	60
Average Price	\$411,560
Median Price	\$409,900

Ratio of Sales vs Inventory	20.97%
-----------------------------	--------

Shuswap / Revelstoke Statistics -- July 2017

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	16	18	-11.11%	150	183	-18.03	118	125	-5.60
Duplex	2	0	0.00%	10	8	25.00	6	6	0.00
Mobile Home	14	15	-6.67%	78	90	-13.33	34	49	-30.61
Recreational	5	10	-50.00%	65	64	1.56	65	66	-1.52
Residential	96	66	45.45%	582	592	-1.69	257	305	-15.74
Residential WF	12	14	-14.29%	89	88	1.14	70	66	6.06
3/4-Plex	0	0	0.00%	2	2	0.00	2	1	100.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	5	3	66.67%	71	68	4.41	46	64	-28.13
Townhouse	15	14	7.14%	100	108	-7.41	50	68	-26.47
RES TOTAL	165	140.00	17.86%	1,147	1,203	-4.66%	648	750	-13.60
FARMS	2	2	0.00%	9	14	-35.71	6	12	-50.00
MULTIFAMILY	2	0	0.00%	6	2	200.00	8	2	300.00
Acreage	14	14	0.00%	76	97	-21.65	93	124	-25.00
Acreage WF	1	2	-50.00%	7	7	0.00	13	11	18.18
Lots	23	18	27.78%	238	236	0.85	248	303	-18.15
Lots WF	6	1	500.00%	25	27	-7.41	24	25	-4.00
LOTS TOTAL	44	35.00	25.71%	346	367	-5.72%	378	463	-18.36
Business	3	4	-25.00%	18	30	-40.00	21	29	-27.59
Commercial	7	5	40.00%	38	33	15.15	42	47	-10.64
Land	6	3	100.00%	24	32	-25.00	31	38	-18.42
COMM TOTAL	16	12.00	33.33%	80	95	-15.79%	94	114	-17.54
GRAND TOTAL	229	189	21.16%	1,588	1,681	-5.53%	1,134	1,341	-15.44

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- July 2017

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	8	17	-52.94%	\$5,036,000	\$8,170,900	-38.37%	96.09%	95.64%
Duplex	2	0	0.00%	\$974,000	\$0	0.00%	96.06%	0.00%
Mobile Home	13	17	-23.53%	\$1,669,000	\$1,998,718	-16.50%	94.66%	95.10%
Recreational	2	2	0.00%	\$211,000	\$204,900	2.98%	90.17%	97.62%
Residential	73	67	8.96%	\$30,043,910	\$25,973,833	15.67%	98.06%	97.99%
Residential WF	3	9	-66.67%	\$2,235,000	\$6,744,500	-66.86%	97.71%	94.53%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	11	5	120.00%	\$3,139,491	\$707,000	344.06%	95.51%	95.09%
Townhouse	10	13	-23.08%	\$2,441,650	\$3,293,500	-25.86%	95.53%	97.25%
RES TOTAL	122	130	-6.15%	\$45,750,051	\$47,093,351	-2.85%	97.30%	96.85%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	5	1	400.00%	\$1,358,500	\$278,000	388.67%	94.18%	100.00%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	27	17	58.82%	\$2,807,650	\$1,731,525	62.15%	94.87%	91.86%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	32	18	77.78%	\$4,166,150	\$2,009,525	107.32%	94.65%	92.90%
Business	1	0	0.00%	\$111,750	\$0	0.00%	80.40%	0.00%
Commercial	2	0	0.00%	\$689,000	\$0	0.00%	95.05%	0.00%
Land	1	2	-50.00%	\$288,000	\$357,000	-19.33%	99.65%	79.69%
COMM TOTAL	4	2	100.00%	\$1,088,750	\$357,000	204.97%	94.44%	79.69%
GRAND TOTAL	158	150	5.33%	\$51,004,951	\$49,459,876	3.12%	97.01%	96.53%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- July 2017

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	65	93	-30.11%	\$36,068,401	\$52,723,562	-31.59%	96.97%	95.50%
Duplex	5	2	150.00%	\$2,044,000	\$690,000	196.23%	96.55%	97.46%
Mobile Home	57	70	-18.57%	\$6,853,850	\$6,436,167	6.49%	95.17%	94.24%
Recreational	12	15	-20.00%	\$1,388,500	\$2,209,300	-37.15%	91.80%	95.15%
Residential	385	376	2.39%	\$159,188,236	\$137,825,397	15.50%	97.92%	97.36%
Residential WF	27	29	-6.90%	\$19,518,500	\$19,693,000	-0.89%	95.34%	93.39%
3/4-Plex	0	1	-100.00%	\$0	\$432,500	-100.00%	0.00%	97.85%
Apartment	42	20	110.00%	\$10,696,284	\$4,631,800	130.93%	96.95%	89.93%
Townhouse	58	57	1.75%	\$18,222,600	\$14,928,600	22.07%	97.48%	96.98%
RES TOTAL	651	663	-1.81%	\$253,980,371	\$239,570,326	6.01%	97.38%	96.33%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	1	2	-50.00%	\$605,000	\$1,554,000	-61.07%	86.55%	94.87%
Acreage	30	29	3.45%	\$7,059,200	\$5,652,900	24.88%	91.90%	86.88%
Acreage WF	1	6	-83.33%	\$180,000	\$1,832,810	-90.18%	90.45%	92.19%
Lots	116	85	36.47%	\$12,373,800	\$9,827,365	25.91%	93.98%	91.75%
Lots WF	4	6	-33.33%	\$1,778,500	\$3,028,820	-41.28%	96.94%	95.23%
LOTS TOTAL	151	126	19.84%	\$21,391,500	\$20,341,895	5.16%	93.49%	90.87%
Business	3	3	0.00%	\$3,299,750	\$410,000	704.82%	88.39%	84.03%
Commercial	15	11	36.36%	\$4,572,289	\$2,892,873	58.05%	90.48%	98.29%
Land	5	4	25.00%	\$3,166,000	\$832,000	280.53%	84.13%	83.79%
COMM TOTAL	23	18	27.78%	\$11,038,039	\$4,134,873	166.95%	87.96%	93.46%
GRAND TOTAL	826	809	2.10%	\$287,014,910	\$265,601,094	8.06%	96.66%	95.83%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- July 2017

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$629,500	\$480,641	30.97%	\$599,500	\$483,000	24.12%	85	148	-42.45%
Duplex	\$487,000			\$487,000			426		
Mobile Home	\$128,385	\$117,572	9.20%	\$125,000	\$91,000	37.36%	82	159	-48.12%
Recreational	\$105,500	\$102,450	2.98%	\$105,500	\$102,450	2.98%	69	11	557.14%
Residential	\$411,560	\$387,669	6.16%	\$409,900	\$384,000	6.74%	60	68	-11.21%
Residential WF	\$745,000	\$749,389	-0.59%	\$385,000	\$949,000	-59.43%	61	171	-64.48%
3/4-Plex									
Apartment	\$285,408	\$141,400	101.84%	\$275,000	\$135,000	103.70%	117	69	69.34%
Townhouse	\$244,165	\$253,346	-3.62%	\$240,000	\$245,000	-2.04%	126	75	66.82%
RES TOTAL	\$375,000	\$362,257	3.52%	\$357,250	\$349,950	2.09%	81	97	-16.83%
FARMS									
MULTIFAMILY									
Acreage	\$271,700	\$278,000	-2.27%	\$210,000	\$278,000	-24.46%	334	27	1,137.04%
Acreage WF									
Lots	\$103,987	\$101,854	2.09%	\$75,000	\$75,000	0.00%	178	303	-41.17%
Lots WF									
LOTS TOTAL	\$130,192	\$111,640	16.62%	\$132,500	\$80,500	64.60%	202	287	-29.55%
Business	\$111,750			\$111,750			117		
Commercial	\$344,500			\$344,500			204		
Land	\$288,000	\$178,500	61.34%	\$288,000	\$178,500	61.34%	483	67	620.90%
COMM TOTAL	\$272,188	\$178,500	52.49%	\$263,500	\$178,500	47.62%	252	67	276.12%
GRAND TOTAL	\$322,816	\$329,733	-2.10%	\$297,000	\$313,250	-5.19%	110	120	-8.20%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- July 2017

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$554,898	\$566,920	-2.12%	\$530,000	\$483,000	9.73%	121	142	-15.13%
Duplex	\$408,800	\$345,000	18.49%	\$479,000	\$345,000	38.84%	234	45	419.11%
Mobile Home	\$120,243	\$91,945	30.78%	\$98,600	\$75,000	31.47%	81	138	-41.18%
Recreational	\$115,708	\$147,287	-21.44%	\$105,500	\$124,900	-15.53%	128	196	-34.71%
Residential	\$413,476	\$366,557	12.80%	\$402,000	\$355,000	13.24%	75	89	-15.94%
Residential WF	\$722,907	\$679,069	6.46%	\$690,000	\$690,000	0.00%	90	114	-21.11%
3/4-Plex		\$432,500			\$432,500			53	
Apartment	\$254,673	\$231,590	9.97%	\$240,875	\$180,000	33.82%	121	143	-15.32%
Townhouse	\$314,183	\$261,905	19.96%	\$283,125	\$240,000	17.97%	95	104	-8.67%
RES TOTAL	\$390,139	\$361,343	7.97%	\$377,500	\$330,000	14.39%	88	108	-18.83%
FARMS									
MULTIFAMILY	\$605,000	\$777,000	-22.14%	\$605,000	\$777,000	-22.14%	195	597	-67.31%
Acreage	\$235,307	\$194,928	20.71%	\$171,250	\$200,000	-14.38%	259	294	-11.79%
Acreage WF	\$180,000	\$305,468	-41.07%	\$180,000	\$356,000	-49.44%	23	382	-93.98%
Lots	\$106,671	\$115,616	-7.74%	\$117,500	\$95,000	23.68%	163	238	-31.50%
Lots WF	\$444,625	\$504,803	-11.92%	\$332,500	\$501,250	-33.67%	137	102	34.73%
LOTS TOTAL	\$141,666	\$161,444	-12.25%	\$135,000	\$108,000	25.00%	181	251	-28.14%
Business	\$1,099,917	\$136,667	704.82%	\$111,750	\$160,000	-30.16%	262	342	-23.32%
Commercial	\$304,819	\$262,988	15.91%	\$210,900	\$277,500	-24.00%	325	190	70.64%
Land	\$633,200	\$208,000	204.42%	\$518,000	\$221,000	134.39%	448	124	260.56%
COMM TOTAL	\$479,915	\$229,715	108.92%	\$239,000	\$215,000	11.16%	344	201	70.95%
GRAND TOTAL	\$347,476	\$328,308	5.84%	\$334,000	\$311,500	7.22%	112	134	-16.24%

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe