

Shuswap / Revelstoke Monthly Statistics
August 2017

Table of Contents

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	954	971	-1.75%	7,803	7,848	-0.57%
2 Units Sold	590	754	-21.75%	4,681	5,387	-13.11%
3 Sales Volume	\$306,214,426	\$369,731,307	-17.18%	\$2,465,160,837	\$2,630,629,301	-6.29%
4 List/Sell Ratio	97.62%	97.40%		97.84%	97.53%	
5 Days to Sell	56	65	-13.04%	59	67	-12.94%
6 Active Listings	2,712	2,595	4.51%			
Area = North Okanagan						
1 Units Listed	385	328	17.38%	2,880	3,034	-5.08%
2 Units Sold	257	248	3.63%	1,805	1,857	-2.80%
3 Sales Volume	\$105,929,849	\$97,479,595	8.67%	\$749,347,366	\$741,122,417	1.11%
4 List/Sell Ratio	97.69%	97.45%		97.13%	96.74%	
5 Days to Sell	82	102	-19.99%	95	107	-11.33%
6 Active Listings	1,468	1,712	-14.25%			
Area = Shuswap / Revels						
1 Units Listed	212	217	-2.30%	1,801	1,898	-5.11%
2 Units Sold	161	172	-6.40%	987	981	0.61%
3 Sales Volume	\$57,846,088	\$54,498,055	6.14%	\$344,147,997	\$320,099,149	7.51%
4 List/Sell Ratio	95.49%	95.25%		96.46%	95.73%	
5 Days to Sell	98	149	-34.14%	110	136	-19.51%
6 Active Listings	1,092	1,315	-16.96%			
Area = Grand Total						
1 Units Listed	1,551	1,516	2.31%	12,484	12,780	-2.32%
2 Units Sold	1,008	1,174	-14.14%	7,473	8,225	-9.14%
3 Sales Volume	\$469,990,363	\$521,708,957	-9.91%	\$3,558,656,200	\$3,691,850,867	-3.61%
4 List/Sell Ratio	97.37%	97.18%		97.55%	97.21%	
5 Days to Sell	70	85	-18.25%	74	85	-12.30%
6 Active Listings	5,272	5,622	-6.23%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- August 2017

Quick Summary Part 1

			Residential	
Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	161	\$57,846,088	72	\$31,258,701
Last Month	157	\$49,941,951	73	\$30,030,910
This Month Last Year	172	\$54,498,055	74	\$26,286,100

Description	Total Listings Taken	Inventory
This Month	212	1,092
Last Month	229	1,135
This Month Last Year	217	1,315

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Shuswap / Revelstoke Statistics -- August 2017

Quick Summary Part 2

Condo/Apt

Sales	5
New Listings	12
Current Inventory	47
Sell/Inv. Ratio	10.64%
Days to Sell	94
Average Price	\$251,600
Median Price	\$225,000

Condo/Townhouse

Sales	11
New Listings	13
Current Inventory	46
Sell/Inv. Ratio	23.91%
Days to Sell	106
Average Price	\$312,264
Median Price	\$315,000

Lots

Sales	28
New Listings	32
Current Inventory	359
Sell/Inv. Ratio	7.80%
Days to Sell	183
Average Price	\$149,945
Median Price	\$135,000

Residential

Sales	72
New Listings	82
Current Inventory	247
Sell/Inv. Ratio	29.15%
Days to Sell	58
Average Price	\$434,149
Median Price	\$432,500
Ratio of Sales vs Inventory	20.03%

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Shuswap / Revelstoke Statistics -- August 2017

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	19	21	-9.52%	169	204	-17.16	113	122	-7.38
Duplex	1	3	-66.67%	11	11	0.00	5	8	-37.50
Mobile Home	17	11	54.55%	95	101	-5.94	42	41	2.44
Recreational	15	5	200.00%	80	69	15.94	60	59	1.69
Residential	82	75	9.33%	665	667	-0.30	247	288	-14.24
Residential WF	7	6	16.67%	96	94	2.13	64	65	-1.54
3/4-Plex	0	2	-100.00%	2	4	-50.00	2	4	-50.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	12	4	200.00%	83	72	15.28	47	62	-24.19
Townhouse	13	10	30.00%	113	118	-4.24	46	64	-28.13
RES TOTAL	166	137.00	21.17%	1,314	1,340	-1.94%	626	713	-12.20
FARMS	2	0	0.00%	11	14	-21.43	7	10	-30.00
MULTIFAMILY	1	0	0.00%	7	2	250.00	8	2	300.00
Acreage	5	6	-16.67%	81	103	-21.36	86	120	-28.33
Acreage WF	1	2	-50.00%	8	9	-11.11	14	12	16.67
Lots	26	52	-50.00%	264	288	-8.33	239	312	-23.40
Lots WF	0	2	-100.00%	25	29	-13.79	20	24	-16.67
LOTS TOTAL	32	62.00	-48.39%	378	429	-11.89%	359	468	-23.29
Business	4	1	300.00%	22	31	-29.03	23	29	-20.69
Commercial	4	12	-66.67%	42	45	-6.67	38	53	-28.30
Land	3	5	-40.00%	27	37	-27.03	31	40	-22.50
COMM TOTAL	11	18.00	-38.89%	91	113	-19.47%	92	122	-24.59
GRAND TOTAL	212	217	-2.30%	1,801	1,898	-5.11%	1,092	1,315	-16.96

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Shuswap / Revelstoke Statistics -- August 2017

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	14	19	-26.32%	\$7,375,974	\$8,239,900	-10.48%	92.91%	94.07%
Duplex	2	1	100.00%	\$764,000	\$352,500	116.74%	93.40%	95.53%
Mobile Home	5	16	-68.75%	\$765,500	\$1,585,950	-51.73%	95.83%	94.64%
Recreational	12	9	33.33%	\$1,300,400	\$1,652,905	-21.33%	94.68%	94.59%
Residential	72	74	-2.70%	\$31,258,701	\$26,286,100	18.92%	97.11%	96.84%
Residential WF	7	6	16.67%	\$5,333,000	\$5,171,900	3.11%	95.02%	95.41%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	5	5	0.00%	\$1,258,000	\$1,705,000	-26.22%	96.97%	92.37%
Townhouse	11	7	57.14%	\$3,434,900	\$2,435,900	41.01%	97.85%	99.54%
RES TOTAL	128	137	-6.57%	\$51,490,475	\$47,430,155	8.56%	96.18%	96.00%
FARMS	1	0	0.00%	\$900,000	\$0	0.00%	95.24%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	6	8	-25.00%	\$1,807,500	\$1,493,900	20.99%	84.62%	94.21%
Acreage WF	0	1	-100.00%	\$0	\$239,000	-100.00%	0.00%	96.57%
Lots	21	20	5.00%	\$1,955,955	\$1,850,000	5.73%	92.98%	94.85%
Lots WF	1	0	0.00%	\$435,000	\$0	0.00%	96.69%	0.00%
LOTS TOTAL	28	29	-3.45%	\$4,198,455	\$3,582,900	17.18%	89.53%	94.69%
Business	1	0	0.00%	\$599,000	\$0	0.00%	96.77%	0.00%
Commercial	2	4	-50.00%	\$95,658	\$2,955,000	-96.76%	0.00%	85.80%
Land	1	2	-50.00%	\$562,500	\$530,000	6.13%	71.29%	91.55%
COMM TOTAL	4	6	-33.33%	\$1,257,158	\$3,485,000	-63.93%	89.29%	86.63%
GRAND TOTAL	161	172	-6.40%	\$57,846,088	\$54,498,055	6.14%	95.49%	95.25%

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Shuswap / Revelstoke Statistics -- August 2017

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	78	112	-30.36%	\$42,394,375	\$60,963,462	-30.46%	96.27%	95.30%
Duplex	7	3	133.33%	\$2,808,000	\$1,042,500	169.35%	95.67%	96.80%
Mobile Home	62	86	-27.91%	\$7,619,350	\$8,022,117	-5.02%	95.24%	94.32%
Recreational	24	24	0.00%	\$2,688,900	\$3,862,205	-30.38%	93.17%	94.91%
Residential	457	450	1.56%	\$190,433,937	\$164,111,497	16.04%	97.78%	97.28%
Residential WF	34	35	-2.86%	\$24,851,500	\$24,864,900	-0.05%	95.28%	93.80%
3/4-Plex	0	1	-100.00%	\$0	\$432,500	-100.00%	0.00%	97.85%
Apartment	47	25	88.00%	\$11,954,284	\$6,336,800	88.65%	96.95%	90.57%
Townhouse	69	64	7.81%	\$21,657,500	\$17,364,500	24.72%	97.54%	97.33%
RES TOTAL	778	800	-2.75%	\$304,407,846	\$287,000,481	6.07%	97.18%	96.27%
FARMS	1	0	0.00%	\$900,000	\$0	0.00%	95.24%	0.00%
MULTIFAMILY	1	2	-50.00%	\$605,000	\$1,554,000	-61.07%	86.55%	94.87%
Acreage	36	37	-2.70%	\$8,866,700	\$7,146,800	24.07%	90.31%	88.31%
Acreage WF	1	7	-85.71%	\$180,000	\$2,071,810	-91.31%	90.45%	92.68%
Lots	137	105	30.48%	\$14,329,755	\$11,677,365	22.71%	93.84%	92.23%
Lots WF	5	6	-16.67%	\$2,213,500	\$3,028,820	-26.92%	96.89%	95.23%
LOTS TOTAL	179	155	15.48%	\$25,589,955	\$23,924,795	6.96%	92.81%	91.42%
Business	4	3	33.33%	\$3,898,750	\$410,000	850.91%	89.59%	84.03%
Commercial	17	15	13.33%	\$4,667,947	\$5,847,873	-20.18%	92.37%	91.56%
Land	6	6	0.00%	\$3,728,500	\$1,362,000	173.75%	81.91%	86.65%
COMM TOTAL	27	24	12.50%	\$12,295,197	\$7,619,873	61.36%	88.09%	90.21%
GRAND TOTAL	986	981	0.51%	\$343,797,997	\$320,099,149	7.40%	96.46%	95.73%

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Shuswap / Revelstoke Statistics -- August 2017

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$526,855	\$433,679	21.49%	\$490,000	\$420,000	16.67%	112	137	-18.23%
Duplex	\$382,000	\$352,500	8.37%	\$382,000	\$352,500	8.37%	41	123	-67.07%
Mobile Home	\$153,100	\$99,122	54.46%	\$150,000	\$79,800	87.97%	59	180	-67.33%
Recreational	\$108,367	\$183,656	-40.99%	\$87,250	\$77,000	13.31%	163	89	84.44%
Residential	\$434,149	\$355,218	22.22%	\$432,500	\$351,000	23.22%	58	90	-36.14%
Residential WF	\$761,857	\$861,983	-11.62%	\$685,000	\$723,450	-5.31%	89	160	-44.58%
3/4-Plex									
Apartment	\$251,600	\$341,000	-26.22%	\$225,000	\$325,000	-30.77%	94	363	-74.10%
Townhouse	\$312,264	\$347,986	-10.27%	\$315,000	\$284,500	10.72%	106	70	50.86%
RES TOTAL	\$402,269	\$346,206	16.19%	\$394,000	\$333,000	18.32%	81	119	-32.51%
FARMS	\$900,000			\$900,000			48		
MULTIFAMILY									
Acreage	\$301,250	\$186,738	61.32%	\$275,000	\$157,000	75.16%	125	156	-20.38%
Acreage WF		\$239,000			\$239,000			390	
Lots	\$93,141	\$92,500	0.69%	\$80,000	\$91,500	-12.57%	130	312	-58.24%
Lots WF	\$435,000			\$435,000			1,650		
LOTS TOTAL	\$149,945	\$123,548	21.37%	\$135,000	\$97,000	39.18%	183	272	-32.55%
Business	\$599,000			\$599,000			50		
Commercial	\$47,829	\$738,750	-93.53%	\$47,829	\$487,500	-90.19%	98	180	-45.63%
Land	\$562,500	\$265,000	112.26%	\$562,500	\$265,000	112.26%	32	312	-89.74%
COMM TOTAL	\$314,290	\$580,833	-45.89%	\$325,945	\$425,000	-23.31%	70	224	-69.00%
GRAND TOTAL	\$359,292	\$316,849	13.40%	\$350,000	\$308,750	13.36%	98	149	-34.14%

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Shuswap / Revelstoke Statistics -- August 2017

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$543,518	\$544,317	-0.15%	\$524,900	\$477,500	9.93%	120	141	-14.88%
Duplex	\$401,143	\$347,500	15.44%	\$479,000	\$352,500	35.89%	178	71	151.31%
Mobile Home	\$122,893	\$93,280	31.75%	\$105,000	\$75,000	40.00%	79	146	-45.56%
Recreational	\$112,038	\$160,925	-30.38%	\$95,250	\$112,750	-15.52%	146	156	-6.40%
Residential	\$416,704	\$364,692	14.26%	\$405,000	\$355,000	14.08%	72	90	-19.16%
Residential WF	\$730,926	\$710,426	2.89%	\$687,500	\$690,000	-0.36%	90	122	-26.43%
3/4-Plex		\$432,500			\$432,500			53	
Apartment	\$254,346	\$253,472	0.34%	\$235,000	\$199,900	17.56%	118	187	-36.85%
Townhouse	\$313,877	\$271,320	15.68%	\$285,000	\$244,000	16.80%	97	100	-3.58%
RES TOTAL	\$391,270	\$358,751	9.06%	\$379,000	\$330,000	14.85%	87	110	-21.26%
FARMS	\$900,000			\$900,000			48		
MULTIFAMILY	\$605,000	\$777,000	-22.14%	\$605,000	\$777,000	-22.14%	195	597	-67.31%
Acreage	\$246,297	\$193,157	27.51%	\$182,250	\$200,000	-8.88%	237	264	-10.36%
Acreage WF	\$180,000	\$295,973	-39.18%	\$180,000	\$340,000	-47.06%	23	383	-94.00%
Lots	\$104,597	\$111,213	-5.95%	\$102,500	\$94,000	9.04%	158	252	-37.32%
Lots WF	\$442,700	\$504,803	-12.30%	\$365,000	\$501,250	-27.18%	439	102	332.91%
LOTS TOTAL	\$142,961	\$154,354	-7.38%	\$135,000	\$105,000	28.57%	181	255	-29.05%
Business	\$974,688	\$136,667	613.19%	\$355,375	\$160,000	122.11%	209	342	-38.83%
Commercial	\$274,585	\$389,858	-29.57%	\$106,500	\$315,000	-66.19%	298	188	58.89%
Land	\$621,417	\$227,000	173.75%	\$540,250	\$221,000	144.46%	379	187	102.68%
COMM TOTAL	\$455,378	\$317,495	43.43%	\$239,000	\$231,000	3.46%	303	207	46.52%
GRAND TOTAL	\$348,680	\$326,299	6.86%	\$339,498	\$311,500	8.99%	110	136	-19.48%

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