

**North Okanagan Monthly Statistics  
September 2017**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	877	869	0.92%	8,681	8,717	-0.41%
2 Units Sold	507	642	-21.03%	5,188	6,029	-13.95%
3 Sales Volume	\$281,256,063	\$318,370,213	-11.66%	\$2,747,667,000	\$2,948,999,514	-6.83%
4 List/Sell Ratio	96.65%	97.15%		97.71%	97.49%	
5 Days to Sell	61	70	-12.38%	59	68	-12.92%
6 Active Listings	2,654	2,487	6.71%			
<b>Area = North Okanagan</b>						
1 Units Listed	290	276	5.07%	3,168	3,310	-4.29%
2 Units Sold	214	209	2.39%	2,018	2,066	-2.32%
3 Sales Volume	\$86,839,983	\$88,912,835	-2.33%	\$835,894,849	\$830,035,253	0.71%
4 List/Sell Ratio	97.67%	94.80%		97.19%	96.53%	
5 Days to Sell	85	120	-29.73%	94	109	-13.41%
6 Active Listings	1,403	1,619	-13.34%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	193	165	16.97%	1,995	2,063	-3.30%
2 Units Sold	142	144	-1.39%	1,129	1,125	0.36%
3 Sales Volume	\$46,108,799	\$49,065,750	-6.03%	\$390,255,496	\$369,164,899	5.71%
4 List/Sell Ratio	95.68%	96.19%		96.37%	95.79%	
5 Days to Sell	130	135	-3.19%	112	136	-17.48%
6 Active Listings	1,034	1,209	-14.47%			
<b>Area = Grand Total</b>						
1 Units Listed	1,360	1,310	3.82%	13,844	14,090	-1.75%
2 Units Sold	863	995	-13.27%	8,335	9,220	-9.60%
3 Sales Volume	\$414,204,845	\$456,348,798	-9.24%	\$3,973,817,345	\$4,148,199,665	-4.20%
4 List/Sell Ratio	96.75%	96.58%		97.47%	97.14%	
5 Days to Sell	78	90	-12.77%	75	85	-12.37%
6 Active Listings	5,091	5,315	-4.21%			

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North Okanagan Statistics -- September 2017

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	214	\$86,839,983	103	\$47,460,132
<b>Last Month</b>	257	\$105,929,849	131	\$61,108,254
<b>This Month Last Year</b>	209	\$88,912,835	97	\$42,804,993

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	290	1,403
<b>Last Month</b>	384	1,468
<b>This Month Last Year</b>	276	1,619

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North Okanagan Statistics -- September 2017

## Quick Summary Part 2

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### Condo/Apt

Sales	16
New Listings	11
Current Inventory	75
Sell/Inv. Ratio	21.33%
Days to Sell	146
Average Price	\$198,625
Median Price	\$170,000

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### Condo/Townhouse

Sales	30
New Listings	25
Current Inventory	78
Sell/Inv. Ratio	38.46%
Days to Sell	60
Average Price	\$376,067
Median Price	\$355,125

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### Lots

Sales	11
New Listings	24
Current Inventory	355
Sell/Inv. Ratio	3.10%
Days to Sell	165
Average Price	\$256,127
Median Price	\$281,000

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### Residential

Sales	103
New Listings	140
Current Inventory	367
Sell/Inv. Ratio	28.07%
Days to Sell	56
Average Price	\$460,778
Median Price	\$427,500
Ratio of Sales vs Inventory	24.50%

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North Okanagan Statistics -- September 2017

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = North Okanagan</b>									
Acreage/House	37	30	23.33%	311	381	-18.37	186	193	-3.63
Duplex	5	7	-28.57%	98	91	7.69	34	33	3.03
Mobile Home	17	17	0.00%	152	114	33.33	45	48	-6.25
Recreational	2	0	0.00%	16	21	-23.81	48	65	-26.15
Residential	140	138	1.45%	1,366	1,461	-6.50	367	440	-16.59
Residential WF	0	2	-100.00%	38	55	-30.91	27	27	0.00
3/4-Plex	6	2	200.00%	26	9	188.89	14	3	366.67
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	11	17	-35.29%	223	181	23.20	75	94	-20.21
Townhouse	25	31	-19.35%	332	362	-8.29	78	109	-28.44
RES TOTAL	243	244.00	-0.41%	2,562	2,675	-4.22%	874	1,012	-13.64
FARMS	6	4	50.00%	50	52	-3.85	29	50	-42.00
MULTIFAMILY	1	1	0.00%	8	9	-11.11	4	8	-50.00
Acreage	17	5	240.00%	142	123	15.45	133	137	-2.92
Acreage WF	1	1	0.00%	11	11	0.00	11	10	10.00
Lots	4	8	-50.00%	206	258	-20.16	197	232	-15.09
Lots WF	2	0	0.00%	13	13	0.00	14	17	-17.65
LOTS TOTAL	24	14.00	71.43%	372	405	-8.15%	355	396	-10.35
Business	3	1	200.00%	36	33	9.09	29	24	20.83
Commercial	12	10	20.00%	110	105	4.76	81	95	-14.74
Land	1	2	-50.00%	30	30	0.00	31	34	-8.82
COMM TOTAL	16	13.00	23.08%	176	168	4.76%	141	153	-7.84
<b>GRAND TOTAL</b>	<b>290</b>	<b>276</b>	<b>5.07%</b>	<b>3,168</b>	<b>3,309</b>	<b>-4.26%</b>	<b>1,403</b>	<b>1,619</b>	<b>-13.34</b>

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North Okanagan Statistics -- September 2017

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = North Okanagan</b>								
Acreage/House	19	22	-13.64%	\$12,653,650	\$13,692,500	-7.59%	96.58%	95.16%
Duplex	8	6	33.33%	\$3,336,400	\$2,294,593	45.40%	98.43%	97.53%
Mobile Home	15	9	66.67%	\$2,077,271	\$1,102,200	88.47%	96.25%	94.13%
Recreational	1	1	0.00%	\$643,425	\$68,500	839.31%	93.39%	98.00%
Residential	103	97	6.19%	\$47,460,132	\$42,804,993	10.88%	98.24%	97.60%
Residential WF	1	3	-66.67%	\$309,000	\$3,450,000	-91.04%	91.15%	96.16%
3/4-Plex	4	0	0.00%	\$1,639,680	\$0	0.00%	100.37%	0.00%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	16	18	-11.11%	\$3,178,000	\$3,233,800	-1.73%	96.92%	97.88%
Townhouse	30	36	-16.67%	\$11,282,000	\$10,937,850	3.15%	98.18%	97.60%
RES TOTAL	197	192	2.60%	\$82,579,558	\$77,584,435	6.44%	97.85%	97.05%
FARMS	0	1	-100.00%	\$0	\$900,000	-100.00%	0.00%	81.89%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	3	6	-50.00%	\$897,400	\$1,427,000	-37.11%	97.15%	78.35%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	8	5	60.00%	\$1,920,000	\$655,500	192.91%	95.53%	95.01%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	11	11	0.00%	\$2,817,400	\$2,082,500	35.29%	96.04%	82.93%
Business	1	0	0.00%	\$74,000	\$0	0.00%	93.67%	0.00%
Commercial	5	4	25.00%	\$1,369,025	\$7,770,900	-82.38%	90.79%	80.60%
Land	0	1	-100.00%	\$0	\$575,000	-100.00%	0.00%	95.99%
COMM TOTAL	6	5	20.00%	\$1,443,025	\$8,345,900	-82.71%	90.93%	81.50%
<b>GRAND TOTAL</b>	<b>214</b>	<b>209</b>	<b>2.39%</b>	<b>\$86,839,983</b>	<b>\$88,912,835</b>	<b>-2.33%</b>	<b>97.67%</b>	<b>94.80%</b>

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North Okanagan Statistics -- September 2017

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = North Okanagan</b>								
Acreage/House	142	189	-24.87%	\$110,225,000	\$116,643,636	-5.50%	95.81%	96.12%
Duplex	67	63	6.35%	\$28,238,031	\$22,528,981	25.34%	99.75%	98.21%
Mobile Home	103	79	30.38%	\$13,583,673	\$9,944,451	36.60%	95.73%	94.80%
Recreational	12	8	50.00%	\$2,460,325	\$1,368,400	79.80%	90.29%	95.94%
Residential	991	1,063	-6.77%	\$465,390,996	\$457,983,497	1.62%	98.32%	97.77%
Residential WF	14	30	-53.33%	\$10,878,000	\$34,950,400	-68.88%	94.03%	94.32%
3/4-Plex	10	6	66.67%	\$4,022,780	\$3,365,960	19.51%	98.21%	97.68%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	170	131	29.77%	\$34,285,242	\$24,629,733	39.20%	96.88%	96.47%
Townhouse	276	286	-3.50%	\$86,311,855	\$85,580,374	0.85%	97.97%	97.77%
RES TOTAL	1,785	1,855	-3.77%	\$755,395,903	\$756,995,432	-0.21%	97.75%	97.28%
FARMS	8	7	14.29%	\$10,825,000	\$15,310,000	-29.29%	85.97%	85.16%
MULTIFAMILY	4	1	300.00%	\$2,349,900	\$885,000	165.53%	94.38%	98.44%
Acreage	54	55	-1.82%	\$17,508,800	\$14,354,700	21.97%	92.63%	91.35%
Acreage WF	1	4	-75.00%	\$625,000	\$1,495,000	-58.19%	75.76%	93.22%
Lots	115	85	35.29%	\$23,411,942	\$14,338,854	63.28%	94.54%	94.15%
Lots WF	3	5	-40.00%	\$1,879,900	\$1,932,500	-2.72%	94.00%	94.37%
LOTS TOTAL	173	149	16.11%	\$43,425,642	\$32,121,054	35.19%	93.41%	92.85%
Business	5	7	-28.57%	\$689,000	\$1,628,000	-57.68%	87.66%	91.99%
Commercial	40	41	-2.44%	\$21,524,404	\$20,733,267	3.82%	92.84%	87.19%
Land	3	5	-40.00%	\$1,685,000	\$2,130,000	-20.89%	95.52%	87.52%
COMM TOTAL	48	53	-9.43%	\$23,898,404	\$24,491,267	-2.42%	92.86%	87.52%
<b>GRAND TOTAL</b>	<b>2,018</b>	<b>2,065</b>	<b>-2.28%</b>	<b>\$835,894,849</b>	<b>\$829,802,753</b>	<b>0.73%</b>	<b>97.19%</b>	<b>96.53%</b>

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North Okanagan Statistics -- September 2017

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = North Okanagan</b>									
Acreage/House	\$665,982	\$622,386	7.00%	\$600,000	\$641,500	-6.47%	119	112	6.11%
Duplex	\$417,050	\$382,432	9.05%	\$390,000	\$348,750	11.83%	35	88	-60.36%
Mobile Home	\$138,485	\$122,467	13.08%	\$149,900	\$127,000	18.03%	90	306	-70.44%
Recreational	\$643,425	\$68,500	839.31%	\$643,425	\$68,500	839.31%	413	382	8.12%
Residential	\$460,778	\$441,289	4.42%	\$427,500	\$378,400	12.98%	56	89	-36.31%
Residential WF	\$309,000	\$1,150,000	-73.13%	\$309,000	\$1,300,000	-76.23%	115	110	4.86%
3/4-Plex	\$409,920			\$402,785			73		
Timeshare									
Apartment	\$198,625	\$179,656	10.56%	\$170,000	\$145,250	17.04%	146	94	55.38%
Townhouse	\$376,067	\$303,829	23.78%	\$355,125	\$263,500	34.77%	60	89	-32.59%
RES TOTAL	\$419,186	\$404,086	3.74%	\$386,000	\$352,250	9.58%	74	104	-28.36%
FARMS		\$900,000			\$900,000			652	
<b>MULTIFAMILY</b>									
Acreage	\$299,133	\$237,833	25.77%	\$237,500	\$187,000	27.01%	227	438	-48.10%
Acreage WF									
Lots	\$240,000	\$131,100	83.07%	\$283,000	\$128,000	121.09%	141	224	-37.17%
Lots WF									
LOTS TOTAL	\$256,127	\$189,318	35.29%	\$281,000	\$164,000	71.34%	165	341	-51.73%
Business	\$74,000			\$74,000			130		
Commercial	\$273,805	\$1,942,725	-85.91%	\$305,000	\$2,110,000	-85.55%	304	161	88.53%
Land		\$575,000			\$575,000			191	
COMM TOTAL	\$240,504	\$1,669,180	-85.59%	\$189,500	\$720,000	-73.68%	275	167	64.47%
<b>GRAND TOTAL</b>	<b>\$405,794</b>	<b>\$425,420</b>	<b>-4.61%</b>	<b>\$379,950</b>	<b>\$348,900</b>	<b>8.90%</b>	<b>85</b>	<b>120</b>	<b>-29.73%</b>

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North Okanagan Statistics -- September 2017

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = North Okanagan</b>									
Acreage/House	\$776,232	\$617,162	25.77%	\$638,500	\$575,000	11.04%	131	121	8.69%
Duplex	\$421,463	\$357,603	17.86%	\$415,000	\$336,000	23.51%	66	79	-16.83%
Mobile Home	\$131,880	\$125,879	4.77%	\$129,900	\$103,900	25.02%	79	151	-47.99%
Recreational	\$205,027	\$171,050	19.86%	\$93,750	\$169,500	-44.69%	379	221	71.96%
Residential	\$469,618	\$430,841	9.00%	\$427,000	\$385,000	10.91%	57	80	-29.08%
Residential WF	\$777,000	\$1,165,013	-33.31%	\$677,500	\$1,267,500	-46.55%	87	149	-41.58%
3/4-Plex	\$402,278	\$560,993	-28.29%	\$362,785	\$555,008	-34.63%	51	58	-12.17%
Timeshare									
Apartment	\$201,678	\$188,013	7.27%	\$186,000	\$165,000	12.73%	101	118	-13.91%
Townhouse	\$312,724	\$299,232	4.51%	\$306,000	\$283,450	7.96%	65	85	-23.58%
RES TOTAL	\$423,191	\$408,084	3.70%	\$381,500	\$360,250	5.90%	72	93	-21.81%
FARMS	\$1,353,125	\$2,187,143	-38.13%	\$1,295,000	\$1,610,000	-19.57%	360	401	-10.38%
MULTIFAMILY	\$587,475	\$885,000	-33.62%	\$643,450	\$885,000	-27.29%	268	65	312.69%
Acreage	\$324,237	\$260,995	24.23%	\$235,000	\$190,000	23.68%	304	256	18.68%
Acreage WF	\$625,000	\$373,750	67.22%	\$625,000	\$279,500	123.61%	236	372	-36.47%
Lots	\$203,582	\$168,692	20.68%	\$200,000	\$140,000	42.86%	225	268	-15.91%
Lots WF	\$626,633	\$386,500	62.13%	\$599,900	\$290,000	106.86%	379	150	152.44%
LOTS TOTAL	\$251,015	\$215,578	16.44%	\$210,000	\$169,750	23.71%	253	262	-3.74%
Business	\$137,800	\$232,571	-40.75%	\$74,000	\$70,000	5.71%	103	285	-63.88%
Commercial	\$538,110	\$505,689	6.41%	\$360,000	\$235,000	53.19%	301	170	77.11%
Land	\$561,667	\$426,000	31.85%	\$505,000	\$475,000	6.32%	92	317	-71.06%
COMM TOTAL	\$497,883	\$462,099	7.74%	\$329,500	\$235,000	40.21%	267	199	34.29%
<b>GRAND TOTAL</b>	<b>\$414,219</b>	<b>\$401,842</b>	<b>3.08%</b>	<b>\$370,000</b>	<b>\$353,000</b>	<b>4.82%</b>	<b>94</b>	<b>109</b>	<b>-13.44%</b>

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