

**North Okanagan Monthly Statistics  
October 2017**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	819	699	17.17%	9,500	9,416	0.89%
2 Units Sold	563	527	6.83%	5,749	6,556	-12.31%
3 Sales Volume	\$304,284,561	\$251,180,162	21.14%	\$3,051,501,561	\$3,200,179,676	-4.65%
4 List/Sell Ratio	95.92%	97.07%		97.53%	97.45%	
5 Days to Sell	68	61	12.66%	60	67	-10.81%
6 Active Listings	2,457	2,322	5.81%			
<b>Area = North Okanagan</b>						
1 Units Listed	221	249	-11.24%	3,391	3,559	-4.72%
2 Units Sold	225	242	-7.02%	2,243	2,308	-2.82%
3 Sales Volume	\$94,977,951	\$96,645,279	-1.73%	\$930,872,800	\$926,680,532	0.45%
4 List/Sell Ratio	96.61%	95.52%		97.13%	96.42%	
5 Days to Sell	104	128	-18.46%	95	111	-14.06%
6 Active Listings	1,242	1,459	-14.87%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	123	124	-0.81%	2,116	2,187	-3.25%
2 Units Sold	109	110	-0.91%	1,238	1,235	0.24%
3 Sales Volume	\$38,100,779	\$34,180,235	11.47%	\$428,356,275	\$403,345,133	6.20%
4 List/Sell Ratio	95.76%	94.24%		96.31%	95.66%	
5 Days to Sell	117	163	-28.45%	113	139	-18.64%
6 Active Listings	933	1,056	-11.65%			
<b>Area = Grand Total</b>						
1 Units Listed	1,163	1,072	8.49%	15,007	15,162	-1.02%
2 Units Sold	897	879	2.05%	9,230	10,099	-8.60%
3 Sales Volume	\$437,363,291	\$382,005,676	14.49%	\$4,410,730,636	\$4,530,205,341	-2.64%
4 List/Sell Ratio	96.05%	96.42%		97.33%	97.08%	
5 Days to Sell	83	92	-9.55%	76	86	-11.99%
6 Active Listings	4,632	4,837	-4.24%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- October 2017

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	225	\$94,977,951	106	\$51,134,422
<b>Last Month</b>	214	\$86,839,983	103	\$47,460,132
<b>This Month Last Year</b>	242	\$96,645,279	129	\$54,866,710

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	221	1,242
<b>Last Month</b>	291	1,403
<b>This Month Last Year</b>	249	1,459

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North Okanagan Statistics -- October 2017

## Quick Summary Part 2

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### Condo/Apt

Sales	18
New Listings	20
Current Inventory	71
Sell/Inv. Ratio	25.35%
Days to Sell	127
Average Price	\$219,932
Median Price	\$177,000

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### Condo/Townhouse

Sales	25
New Listings	21
Current Inventory	70
Sell/Inv. Ratio	35.71%
Days to Sell	62
Average Price	\$303,480
Median Price	\$290,000

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### Lots

Sales	17
New Listings	16
Current Inventory	332
Sell/Inv. Ratio	5.12%
Days to Sell	241
Average Price	\$248,500
Median Price	\$210,000

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### Residential

Sales	106
New Listings	85
Current Inventory	296
Sell/Inv. Ratio	35.81%
Days to Sell	69
Average Price	\$482,400
Median Price	\$432,500
Ratio of Sales vs Inventory	27.04%

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North Okanagan Statistics -- October 2017

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = North Okanagan</b>									
Acreage/House	22	14	57.14%	335	395	-15.19	163	167	-2.40
Duplex	12	12	0.00%	110	103	6.80	30	32	-6.25
Mobile Home	10	6	66.67%	162	120	35.00	39	34	14.71
Recreational	1	0	0.00%	17	21	-19.05	42	58	-27.59
Residential	85	85	0.00%	1,451	1,546	-6.14	296	355	-16.62
Residential WF	2	2	0.00%	40	57	-29.82	25	24	4.17
3/4-Plex	2	0	0.00%	25	9	177.78	7	3	133.33
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	20	25	-20.00%	246	206	19.42	71	97	-26.80
Townhouse	21	35	-40.00%	353	397	-11.08	70	103	-32.04
RES TOTAL	175	179.00	-2.23%	2,739	2,854	-4.03%	743	873	-14.89
FARMS	5	4	25.00%	55	56	-1.79	28	48	-41.67
MULTIFAMILY	2	2	0.00%	10	11	-9.09	5	8	-37.50
Acreage	5	6	-16.67%	147	129	13.95	132	121	9.09
Acreage WF	0	4	-100.00%	11	15	-26.67	10	12	-16.67
Lots	11	34	-67.65%	217	292	-25.68	177	237	-25.32
Lots WF	0	1	-100.00%	13	14	-7.14	13	15	-13.33
LOTS TOTAL	16	45.00	-64.44%	388	450	-13.78%	332	385	-13.77
Business	3	4	-25.00%	39	37	5.41	27	20	35.00
Commercial	19	13	46.15%	129	118	9.32	80	93	-13.98
Land	1	2	-50.00%	31	32	-3.13	27	32	-15.63
COMM TOTAL	23	19.00	21.05%	199	187	6.42%	134	145	-7.59
<b>GRAND TOTAL</b>	<b>221</b>	<b>249</b>	<b>-11.24%</b>	<b>3,391</b>	<b>3,558</b>	<b>-4.69%</b>	<b>1,242</b>	<b>1,459</b>	<b>-14.87</b>

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North Okanagan Statistics -- October 2017

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = North Okanagan</b>								
Acreage/House	19	19	0.00%	\$14,007,500	\$11,237,500	24.65%	93.79%	96.63%
Duplex	11	5	120.00%	\$5,008,800	\$1,788,500	180.06%	98.91%	97.54%
Mobile Home	10	11	-9.09%	\$1,635,438	\$1,661,250	-1.55%	95.27%	94.84%
Recreational	4	1	300.00%	\$368,000	\$335,000	9.85%	91.02%	83.96%
Residential	106	129	-17.83%	\$51,134,422	\$54,866,710	-6.80%	98.00%	97.46%
Residential WF	1	2	-50.00%	\$775,000	\$2,445,000	-68.30%	97.12%	90.96%
3/4-Plex	6	1	500.00%	\$1,142,000	\$188,000	507.45%	92.10%	95.43%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	18	17	5.88%	\$3,958,778	\$3,699,167	7.02%	97.08%	96.19%
Townhouse	25	28	-10.71%	\$7,587,000	\$8,711,752	-12.91%	97.96%	94.74%
RES TOTAL	200	213	-6.10%	\$85,616,938	\$84,932,879	0.81%	97.12%	96.70%
FARMS	0	1	-100.00%	\$0	\$750,000	-100.00%	0.00%	78.95%
MULTIFAMILY	1	1	0.00%	\$250,000	\$578,000	-56.75%	94.38%	96.49%
Acreage	5	8	-37.50%	\$1,455,000	\$1,562,500	-6.88%	93.94%	90.26%
Acreage WF	0	1	-100.00%	\$0	\$345,000	-100.00%	0.00%	98.60%
Lots	12	11	9.09%	\$2,769,500	\$1,924,900	43.88%	93.51%	93.38%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	17	20	-15.00%	\$4,224,500	\$3,832,400	10.23%	93.66%	92.52%
Business	2	1	100.00%	\$3,047,500	\$125,000	2,338.00%	88.14%	83.89%
Commercial	4	5	-20.00%	\$1,069,013	\$5,707,000	-81.27%	95.46%	85.72%
Land	1	1	0.00%	\$770,000	\$720,000	6.94%	96.37%	84.71%
COMM TOTAL	7	7	0.00%	\$4,886,513	\$6,552,000	-25.42%	90.89%	85.57%
<b>GRAND TOTAL</b>	<b>225</b>	<b>242</b>	<b>-7.02%</b>	<b>\$94,977,951</b>	<b>\$96,645,279</b>	<b>-1.73%</b>	<b>96.61%</b>	<b>95.52%</b>

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North Okanagan Statistics -- October 2017

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = North Okanagan</b>								
Acreage/House	161	208	-22.60%	\$124,232,500	\$127,881,136	-2.85%	95.57%	96.17%
Duplex	78	68	14.71%	\$33,246,831	\$24,317,481	36.72%	99.62%	98.16%
Mobile Home	113	90	25.56%	\$15,219,111	\$11,605,701	31.13%	95.68%	94.80%
Recreational	16	9	77.78%	\$2,828,325	\$1,703,400	66.04%	90.39%	93.32%
Residential	1,097	1,192	-7.97%	\$516,525,418	\$512,850,207	0.72%	98.28%	97.74%
Residential WF	15	32	-53.13%	\$11,653,000	\$37,395,400	-68.84%	94.23%	94.09%
3/4-Plex	16	7	128.57%	\$5,164,780	\$3,553,960	45.32%	96.79%	97.56%
Timeshare	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	188	148	27.03%	\$38,244,020	\$28,328,900	35.00%	96.90%	96.43%
Townhouse	301	314	-4.14%	\$93,898,855	\$94,292,126	-0.42%	97.97%	97.48%
RES TOTAL	1,985	2,068	-4.01%	\$841,012,841	\$841,928,311	-0.11%	97.68%	97.22%
FARMS	8	8	0.00%	\$10,825,000	\$16,060,000	-32.60%	85.97%	84.84%
MULTIFAMILY	5	2	150.00%	\$2,599,900	\$1,463,000	77.71%	94.38%	97.66%
Acreage	59	63	-6.35%	\$18,963,800	\$15,917,200	19.14%	92.73%	91.25%
Acreage WF	1	5	-80.00%	\$625,000	\$1,840,000	-66.03%	75.76%	94.18%
Lots	127	96	32.29%	\$26,181,442	\$16,263,754	60.98%	94.43%	94.06%
Lots WF	3	5	-40.00%	\$1,879,900	\$1,932,500	-2.72%	94.00%	94.37%
LOTS TOTAL	190	169	12.43%	\$47,650,142	\$35,953,454	32.53%	93.43%	92.81%
Business	7	8	-12.50%	\$3,736,500	\$1,753,000	113.15%	88.05%	91.36%
Commercial	44	46	-4.35%	\$22,593,417	\$26,440,267	-14.55%	92.96%	86.86%
Land	4	6	-33.33%	\$2,455,000	\$2,850,000	-13.86%	95.79%	86.79%
COMM TOTAL	55	60	-8.33%	\$28,784,917	\$31,043,267	-7.27%	92.52%	87.10%
<b>GRAND TOTAL</b>	<b>2,243</b>	<b>2,307</b>	<b>-2.77%</b>	<b>\$930,872,800</b>	<b>\$926,448,032</b>	<b>0.48%</b>	<b>97.13%</b>	<b>96.42%</b>

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North Okanagan Statistics -- October 2017

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = North Okanagan</b>									
Acreage/House	\$737,237	\$591,447	24.65%	\$692,000	\$565,000	22.48%	105	219	-52.19%
Duplex	\$455,345	\$357,700	27.30%	\$475,000	\$257,000	84.82%	40	60	-33.77%
Mobile Home	\$163,544	\$151,023	8.29%	\$170,119	\$125,000	36.10%	104	100	4.21%
Recreational	\$92,000	\$335,000	-72.54%	\$99,500	\$335,000	-70.30%	391	121	223.14%
Residential	\$482,400	\$425,323	13.42%	\$432,500	\$380,000	13.82%	69	74	-7.74%
Residential WF	\$775,000	\$1,222,500	-36.61%	\$775,000	\$1,222,500	-36.61%	1,174	190	519.53%
3/4-Plex	\$190,333	\$188,000	1.24%	\$147,000	\$188,000	-21.81%	57	30	88.33%
Timeshare									
Apartment	\$219,932	\$217,598	1.07%	\$177,000	\$190,000	-6.84%	127	126	1.39%
Townhouse	\$303,480	\$311,134	-2.46%	\$290,000	\$275,000	5.45%	62	72	-14.07%
RES TOTAL	\$428,085	\$398,746	7.36%	\$395,000	\$365,000	8.22%	88	93	-5.16%
FARMS		\$750,000			\$750,000			1,140	
MULTIFAMILY	\$250,000	\$578,000	-56.75%	\$250,000	\$578,000	-56.75%	148	44	236.36%
Acreage	\$291,000	\$195,313	48.99%	\$240,000	\$163,500	46.79%	257	535	-51.98%
Acreage WF		\$345,000			\$345,000			169	
Lots	\$230,792	\$174,991	31.89%	\$191,500	\$147,000	30.27%	235	206	14.08%
Lots WF									
LOTS TOTAL	\$248,500	\$191,620	29.68%	\$210,000	\$158,500	32.49%	241	336	-28.08%
Business	\$1,523,750	\$125,000	1,119.00%	\$1,523,750	\$125,000	1,119.00%	129	158	-18.67%
Commercial	\$267,253	\$1,141,400	-76.59%	\$322,000	\$1,150,000	-72.00%	277	289	-4.26%
Land	\$770,000	\$720,000	6.94%	\$770,000	\$720,000	6.94%	159	1,580	-89.94%
COMM TOTAL	\$698,073	\$936,000	-25.42%	\$340,000	\$1,032,000	-67.05%	217	455	-52.17%
<b>GRAND TOTAL</b>	<b>\$422,124</b>	<b>\$399,361</b>	<b>5.70%</b>	<b>\$385,000</b>	<b>\$349,000</b>	<b>10.32%</b>	<b>104</b>	<b>128</b>	<b>-18.46%</b>

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North Okanagan Statistics -- October 2017

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = North Okanagan</b>									
Acreage/House	\$771,630	\$614,813	25.51%	\$645,000	\$575,000	12.17%	128	129	-1.24%
Duplex	\$426,241	\$357,610	19.19%	\$417,800	\$335,500	24.53%	62	78	-20.05%
Mobile Home	\$134,682	\$128,952	4.44%	\$130,000	\$114,625	13.41%	81	145	-44.19%
Recreational	\$176,770	\$189,267	-6.60%	\$97,250	\$180,000	-45.97%	382	209	82.45%
Residential	\$470,853	\$430,243	9.44%	\$430,000	\$385,000	11.69%	58	80	-27.10%
Residential WF	\$776,867	\$1,168,606	-33.52%	\$775,000	\$1,267,500	-38.86%	159	151	5.28%
3/4-Plex	\$322,799	\$507,709	-36.42%	\$309,055	\$519,000	-40.45%	53	54	-1.53%
Timeshare									
Apartment	\$203,426	\$191,411	6.28%	\$185,000	\$168,500	9.79%	104	119	-12.47%
Townhouse	\$311,956	\$300,293	3.88%	\$300,000	\$282,650	6.14%	65	84	-22.83%
RES TOTAL	\$423,684	\$407,122	4.07%	\$385,000	\$362,500	6.21%	74	93	-20.12%
FARMS	\$1,353,125	\$2,007,500	-32.60%	\$1,295,000	\$1,380,000	-6.16%	360	494	-27.14%
MULTIFAMILY	\$519,980	\$731,500	-28.92%	\$566,900	\$731,500	-22.50%	244	55	348.07%
Acreage	\$321,420	\$252,654	27.22%	\$235,000	\$185,000	27.03%	300	292	2.91%
Acreage WF	\$625,000	\$368,000	69.84%	\$625,000	\$340,000	83.82%	236	331	-28.70%
Lots	\$206,153	\$169,414	21.69%	\$200,000	\$143,500	39.37%	226	261	-13.27%
Lots WF	\$626,633	\$386,500	62.13%	\$599,900	\$290,000	106.86%	379	150	152.44%
LOTS TOTAL	\$250,790	\$212,742	17.88%	\$210,000	\$169,750	23.71%	252	271	-7.19%
Business	\$533,786	\$219,125	143.60%	\$74,000	\$87,500	-15.43%	110	269	-59.02%
Commercial	\$513,487	\$574,788	-10.67%	\$335,000	\$259,000	29.34%	298	183	63.36%
Land	\$613,750	\$475,000	29.21%	\$637,500	\$525,000	21.43%	109	527	-79.42%
COMM TOTAL	\$523,362	\$517,388	1.15%	\$330,000	\$254,000	29.92%	261	229	14.00%
<b>GRAND TOTAL</b>	<b>\$415,012</b>	<b>\$401,581</b>	<b>3.34%</b>	<b>\$370,000</b>	<b>\$351,000</b>	<b>5.41%</b>	<b>95</b>	<b>111</b>	<b>-14.09%</b>

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