

**Shuswap / Revelstoke Monthly Statistics  
October 2017**

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## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	819	699	17.17%	9,500	9,416	0.89%
2 Units Sold	563	527	6.83%	5,749	6,556	-12.31%
3 Sales Volume	\$304,284,561	\$251,180,162	21.14%	\$3,051,501,561	\$3,200,179,676	-4.65%
4 List/Sell Ratio	95.92%	97.07%		97.53%	97.45%	
5 Days to Sell	68	61	12.66%	60	67	-10.81%
6 Active Listings	2,457	2,322	5.81%			
<b>Area = North Okanagan</b>						
1 Units Listed	221	249	-11.24%	3,391	3,559	-4.72%
2 Units Sold	225	242	-7.02%	2,243	2,308	-2.82%
3 Sales Volume	\$94,977,951	\$96,645,279	-1.73%	\$930,872,800	\$926,680,532	0.45%
4 List/Sell Ratio	96.61%	95.52%		97.13%	96.42%	
5 Days to Sell	104	128	-18.46%	95	111	-14.06%
6 Active Listings	1,242	1,459	-14.87%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	123	124	-0.81%	2,116	2,187	-3.25%
2 Units Sold	109	110	-0.91%	1,238	1,235	0.24%
3 Sales Volume	\$38,100,779	\$34,180,235	11.47%	\$428,356,275	\$403,345,133	6.20%
4 List/Sell Ratio	95.76%	94.24%		96.31%	95.66%	
5 Days to Sell	117	163	-28.45%	113	139	-18.64%
6 Active Listings	933	1,056	-11.65%			
<b>Area = Grand Total</b>						
1 Units Listed	1,163	1,072	8.49%	15,007	15,162	-1.02%
2 Units Sold	897	879	2.05%	9,230	10,099	-8.60%
3 Sales Volume	\$437,363,291	\$382,005,676	14.49%	\$4,410,730,636	\$4,530,205,341	-2.64%
4 List/Sell Ratio	96.05%	96.42%		97.33%	97.08%	
5 Days to Sell	83	92	-9.55%	76	86	-11.99%
6 Active Listings	4,632	4,837	-4.24%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- October 2017

**Quick Summary Part 1**

			<b>Residential</b>	
<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	109	\$38,100,779	48	\$19,294,351
<b>Last Month</b>	142	\$46,108,799	53	\$19,564,050
<b>This Month Last Year</b>	110	\$34,180,235	42	\$14,385,086

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	123	933
<b>Last Month</b>	192	1,034
<b>This Month Last Year</b>	124	1,056

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Shuswap / Revelstoke Statistics -- October 2017

## Quick Summary Part 2

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### Condo/Apt

Sales	4
New Listings	2
Current Inventory	33
Sell/Inv. Ratio	12.12%
Days to Sell	177
Average Price	\$441,875
Median Price	\$405,000

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### Condo/Townhouse

Sales	8
New Listings	4
Current Inventory	34
Sell/Inv. Ratio	23.53%
Days to Sell	54
Average Price	\$290,863
Median Price	\$301,500

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### Lots

Sales	27
New Listings	42
Current Inventory	330
Sell/Inv. Ratio	8.18%
Days to Sell	195
Average Price	\$145,138
Median Price	\$122,000

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### Residential

Sales	48
New Listings	34
Current Inventory	192
Sell/Inv. Ratio	25.00%
Days to Sell	83
Average Price	\$401,966
Median Price	\$379,950
Ratio of Sales vs Inventory	18.79%

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Shuswap / Revelstoke Statistics -- October 2017

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	12	15	-20.00%	197	239	-17.57	101	102	-0.98
Duplex	1	1	0.00%	14	13	7.69	5	5	0.00
Mobile Home	6	9	-33.33%	108	129	-16.28	24	32	-25.00
Recreational	1	3	-66.67%	87	80	8.75	51	53	-3.77
Residential	34	45	-24.44%	779	777	0.26	192	222	-13.51
Residential WF	5	4	25.00%	109	103	5.83	49	46	6.52
3/4-Plex	0	0	0.00%	2	4	-50.00	2	1	100.00
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	2	6	-66.67%	90	84	7.14	33	37	-10.81
Townhouse	4	9	-55.56%	129	135	-4.44	34	42	-19.05
RES TOTAL	65	92.00	-29.35%	1,515	1,564	-3.13%	491	540	-9.07
FARMS	0	0	0.00%	12	14	-14.29	8	8	0.00
MULTIFAMILY	0	0	0.00%	7	4	75.00	7	4	75.00
Acreage	28	3	833.33%	115	109	5.50	97	97	0.00
Acreage WF	0	1	-100.00%	12	11	9.09	15	11	36.36
Lots	14	12	16.67%	311	313	-0.64	204	264	-22.73
Lots WF	0	0	0.00%	25	34	-26.47	14	17	-17.65
LOTS TOTAL	42	16.00	162.50%	463	467	-0.86%	330	389	-15.17
Business	2	2	0.00%	27	35	-22.86	22	21	4.76
Commercial	11	8	37.50%	58	58	0.00	43	53	-18.87
Land	3	6	-50.00%	34	45	-24.44	32	41	-21.95
COMM TOTAL	16	16.00	0.00%	119	138	-13.77%	97	115	-15.65
<b>GRAND TOTAL</b>	<b>123</b>	<b>124</b>	<b>-0.81%</b>	<b>2,116</b>	<b>2,187</b>	<b>-3.25%</b>	<b>933</b>	<b>1,056</b>	<b>-11.65</b>

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Shuswap / Revelstoke Statistics -- October 2017

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	9	11	-18.18%	\$7,577,000	\$6,560,000	15.50%	94.83%	89.49%
Duplex	0	1	-100.00%	\$0	\$399,000	-100.00%	0.00%	100.00%
Mobile Home	5	13	-61.54%	\$371,300	\$1,255,650	-70.43%	87.02%	92.48%
Recreational	3	2	50.00%	\$240,000	\$479,500	-49.95%	94.90%	94.06%
Residential	48	42	14.29%	\$19,294,351	\$14,385,086	34.13%	96.71%	96.71%
Residential WF	2	3	-33.33%	\$1,670,000	\$3,265,000	-48.85%	96.62%	91.24%
3/4-Plex	0	1	-100.00%	\$0	\$565,000	-100.00%	0.00%	89.83%
Apartment	4	3	33.33%	\$1,767,498	\$1,018,999	73.45%	97.85%	100.79%
Townhouse	8	11	-27.27%	\$2,326,900	\$2,954,000	-21.23%	98.41%	95.06%
RES TOTAL	79	87	-9.20%	\$33,247,049	\$30,882,235	7.66%	96.31%	94.16%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	1	0	0.00%	\$265,000	\$0	0.00%	94.98%	0.00%
Acreage	6	2	200.00%	\$1,267,500	\$695,000	82.37%	94.71%	95.22%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	19	18	5.56%	\$2,102,230	\$1,893,000	11.05%	90.41%	93.95%
Lots WF	2	0	0.00%	\$549,000	\$0	0.00%	92.28%	0.00%
LOTS TOTAL	27	20	35.00%	\$3,918,730	\$2,588,000	51.42%	92.02%	94.29%
Business	0	1	-100.00%	\$0	\$55,000	-100.00%	0.00%	110.44%
Commercial	1	2	-50.00%	\$100,000	\$655,000	-84.73%	64.52%	96.61%
Land	1	0	0.00%	\$570,000	\$0	0.00%	99.15%	0.00%
COMM TOTAL	2	3	-33.33%	\$670,000	\$710,000	-5.63%	91.79%	97.55%
<b>GRAND TOTAL</b>	<b>109</b>	<b>110</b>	<b>-0.91%</b>	<b>\$38,100,779</b>	<b>\$34,180,235</b>	<b>11.47%</b>	<b>95.76%</b>	<b>94.24%</b>

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Shuswap / Revelstoke Statistics -- October 2017

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	97	139	-30.22%	\$55,206,675	\$76,080,462	-27.44%	96.11%	94.75%
Duplex	9	5	80.00%	\$3,442,500	\$1,745,500	97.22%	95.12%	97.73%
Mobile Home	81	112	-27.68%	\$9,798,550	\$10,642,267	-7.93%	95.25%	94.11%
Recreational	27	28	-3.57%	\$2,928,900	\$4,893,705	-40.15%	93.31%	94.95%
Residential	558	551	1.27%	\$229,291,038	\$203,269,833	12.80%	97.64%	97.27%
Residential WF	43	45	-4.44%	\$31,961,500	\$33,111,900	-3.47%	95.41%	93.57%
3/4-Plex	0	2	-100.00%	\$0	\$997,500	-100.00%	0.00%	93.14%
Apartment	57	31	83.87%	\$15,522,681	\$8,380,799	85.22%	97.03%	92.24%
Townhouse	88	85	3.53%	\$27,495,900	\$23,673,000	16.15%	97.53%	96.98%
RES TOTAL	960	998	-3.81%	\$375,647,744	\$362,794,966	3.54%	97.06%	96.11%
FARMS	1	0	0.00%	\$900,000	\$0	0.00%	95.24%	0.00%
MULTIFAMILY	2	2	0.00%	\$870,000	\$1,554,000	-44.02%	88.96%	94.87%
Acreage	46	44	4.55%	\$11,916,700	\$8,995,400	32.48%	91.02%	88.35%
Acreage WF	4	8	-50.00%	\$798,000	\$2,431,810	-67.18%	91.11%	92.66%
Lots	182	147	23.81%	\$19,176,235	\$15,897,465	20.62%	93.09%	92.69%
Lots WF	8	6	33.33%	\$3,037,500	\$3,028,820	0.29%	95.56%	95.23%
LOTS TOTAL	240	205	17.07%	\$34,928,435	\$30,353,495	15.07%	92.53%	91.60%
Business	5	4	25.00%	\$3,958,650	\$465,000	751.32%	89.73%	86.48%
Commercial	22	20	10.00%	\$7,402,947	\$6,815,673	8.62%	90.57%	93.43%
Land	7	6	16.67%	\$4,298,500	\$1,362,000	215.60%	83.84%	86.65%
COMM TOTAL	34	30	13.33%	\$15,660,097	\$8,642,673	81.20%	88.41%	91.90%
<b>GRAND TOTAL</b>	<b>1,237</b>	<b>1,235</b>	<b>0.16%</b>	<b>\$428,006,275</b>	<b>\$403,345,133</b>	<b>6.11%</b>	<b>96.31%</b>	<b>95.66%</b>

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Shuswap / Revelstoke Statistics -- October 2017

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$841,889	\$596,364	41.17%	\$462,500	\$329,000	40.58%	56	134	-57.73%
Duplex		\$399,000			\$399,000			32	
Mobile Home	\$74,260	\$96,588	-23.12%	\$53,800	\$82,000	-34.39%	99	88	12.77%
Recreational	\$80,000	\$239,750	-66.63%	\$85,000	\$239,750	-64.55%	83	38	119.30%
Residential	\$401,966	\$342,502	17.36%	\$379,950	\$325,500	16.73%	83	166	-49.81%
Residential WF	\$835,000	\$1,088,333	-23.28%	\$835,000	\$1,300,000	-35.77%	132	140	-6.29%
3/4-Plex		\$565,000			\$565,000			191	
Apartment	\$441,875	\$339,666	30.09%	\$405,000	\$334,999	20.90%	177	172	2.76%
Townhouse	\$290,863	\$268,545	8.31%	\$301,500	\$266,000	13.35%	54	93	-41.53%
RES TOTAL	\$420,849	\$354,968	18.56%	\$359,000	\$290,000	23.79%	84	136	-38.09%
<b>FARMS</b>									
MULTIFAMILY	\$265,000			\$265,000			382		
Acreage	\$211,250	\$347,500	-39.21%	\$230,500	\$347,500	-33.67%	74	130	-42.82%
Acreage WF									
Lots	\$110,644	\$105,167	5.21%	\$92,000	\$82,500	11.52%	214	292	-26.65%
Lots WF	\$274,500			\$274,500			381		
LOTS TOTAL	\$145,138	\$129,400	12.16%	\$122,000	\$91,000	34.07%	195	276	-29.12%
Business		\$55,000			\$55,000			114	
Commercial	\$100,000	\$327,500	-69.47%	\$100,000	\$327,500	-69.47%	150	260	-42.31%
Land	\$570,000			\$570,000			286		
COMM TOTAL	\$335,000	\$236,667	41.55%	\$335,000	\$265,000	26.42%	218	211	3.15%
<b>GRAND TOTAL</b>	<b>\$349,548</b>	<b>\$310,729</b>	<b>12.49%</b>	<b>\$312,000</b>	<b>\$268,000</b>	<b>16.42%</b>	<b>117</b>	<b>163</b>	<b>-28.45%</b>

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Shuswap / Revelstoke Statistics -- October 2017

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$569,141	\$547,341	3.98%	\$508,000	\$480,000	5.83%	111	142	-21.60%
Duplex	\$382,500	\$349,100	9.57%	\$372,500	\$352,500	5.67%	174	55	214.48%
Mobile Home	\$120,970	\$95,020	27.31%	\$98,600	\$79,450	24.10%	73	134	-45.44%
Recreational	\$108,478	\$174,775	-37.93%	\$92,000	\$112,750	-18.40%	139	149	-6.98%
Residential	\$410,916	\$368,911	11.39%	\$399,900	\$358,000	11.70%	72	96	-24.68%
Residential WF	\$743,291	\$735,820	1.02%	\$697,500	\$660,000	5.68%	98	123	-20.45%
3/4-Plex		\$498,750			\$498,750			122	
Apartment	\$272,328	\$270,348	0.73%	\$255,000	\$265,000	-3.77%	129	189	-32.03%
Townhouse	\$312,453	\$278,506	12.19%	\$285,000	\$245,000	16.33%	97	101	-3.57%
RES TOTAL	\$391,300	\$363,522	7.64%	\$372,750	\$335,000	11.27%	86	113	-23.66%
FARMS	\$900,000			\$900,000			48		
MULTIFAMILY	\$435,000	\$777,000	-44.02%	\$435,000	\$777,000	-44.02%	289	597	-51.63%
Acreage	\$259,059	\$204,441	26.72%	\$189,500	\$200,000	-5.25%	203	238	-14.85%
Acreage WF	\$199,500	\$303,976	-34.37%	\$165,500	\$350,000	-52.71%	300	339	-11.37%
Lots	\$105,364	\$108,146	-2.57%	\$99,000	\$92,500	7.03%	177	256	-30.64%
Lots WF	\$379,688	\$504,803	-24.79%	\$306,000	\$501,250	-38.95%	386	102	280.05%
LOTS TOTAL	\$145,535	\$148,066	-1.71%	\$132,500	\$105,000	26.19%	191	251	-23.71%
Business	\$791,730	\$116,250	581.06%	\$111,750	\$107,500	3.95%	227	285	-20.14%
Commercial	\$336,498	\$340,784	-1.26%	\$200,450	\$271,250	-26.10%	305	192	58.88%
Land	\$614,071	\$227,000	170.52%	\$562,500	\$221,000	154.52%	365	187	95.59%
COMM TOTAL	\$460,591	\$288,089	59.88%	\$263,500	\$215,000	22.56%	306	203	50.52%
<b>GRAND TOTAL</b>	<b>\$346,003</b>	<b>\$326,595</b>	<b>5.94%</b>	<b>\$330,000</b>	<b>\$310,000</b>	<b>6.45%</b>	<b>113</b>	<b>139</b>	<b>-18.61%</b>

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