

**Shuswap / Revelstoke Monthly Statistics
November 2017**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	685	568	20.60%	10,185	9,984	2.01%
2 Units Sold	465	412	12.86%	6,213	6,968	-10.84%
3 Sales Volume	\$234,851,774	\$202,521,929	15.96%	\$3,285,725,085	\$3,402,701,605	-3.44%
4 List/Sell Ratio	97.36%	96.71%		97.52%	97.41%	
5 Days to Sell	65	72	-10.07%	60	67	-10.68%
6 Active Listings	2,274	2,196	3.55%			
Area = North Okanagan						
1 Units Listed	236	211	11.85%	3,627	3,770	-3.79%
2 Units Sold	159	171	-7.02%	2,402	2,479	-3.11%
3 Sales Volume	\$66,544,521	\$62,997,861	5.63%	\$997,417,321	\$989,678,393	0.78%
4 List/Sell Ratio	96.51%	96.91%		97.09%	96.45%	
5 Days to Sell	92	130	-29.38%	95	112	-15.29%
6 Active Listings	1,178	1,299	-9.31%			
Area = Shuswap / Revels						
1 Units Listed	101	115	-12.17%	2,217	2,302	-3.69%
2 Units Sold	91	76	19.74%	1,329	1,311	1.37%
3 Sales Volume	\$37,195,132	\$26,922,924	38.15%	\$465,550,407	\$430,268,057	8.20%
4 List/Sell Ratio	93.60%	94.25%		96.09%	95.57%	
5 Days to Sell	549	157	249.18%	143	140	2.12%
6 Active Listings	815	999	-18.42%			
Area = Grand Total						
1 Units Listed	1,022	894	14.32%	16,029	16,056	-0.17%
2 Units Sold	715	659	8.50%	9,944	10,758	-7.57%
3 Sales Volume	\$338,591,427	\$292,442,714	15.78%	\$4,748,692,813	\$4,822,648,055	-1.53%
4 List/Sell Ratio	96.77%	96.52%		97.28%	97.04%	
5 Days to Sell	132	97	36.57%	80	86	-7.97%
6 Active Listings	4,267	4,494	-5.05%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- November 2017

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	91	\$37,195,132	34	\$13,515,300
Last Month	109	\$38,099,779	48	\$19,293,351
This Month Last Year	76	\$26,922,924	27	\$10,469,325

Description	Total Listings Taken	Inventory
This Month	101	815
Last Month	123	933
This Month Last Year	115	999

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Shuswap / Revelstoke Statistics -- November 2017

Quick Summary Part 2

Condo/Apt

Sales	6
New Listings	4
Current Inventory	28
Sell/Inv. Ratio	21.43%
Days to Sell	114
Average Price	\$251,317
Median Price	\$189,950

Condo/Townhouse

Sales	7
New Listings	7
Current Inventory	30
Sell/Inv. Ratio	23.33%
Days to Sell	67
Average Price	\$308,843
Median Price	\$249,900

Lots

Sales	12
New Listings	24
Current Inventory	303
Sell/Inv. Ratio	3.96%
Days to Sell	412
Average Price	\$320,683
Median Price	\$147,450

Residential

Sales	34
New Listings	36
Current Inventory	160
Sell/Inv. Ratio	21.25%
Days to Sell	1,109
Average Price	\$397,509
Median Price	\$327,500

Ratio of Sales vs Inventory	18.85%
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Shuswap / Revelstoke Statistics -- November 2017

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	8	6	33.33%	206	245	-15.92	84	84	0.00
Duplex	1	0	0.00%	15	13	15.38	3	4	-25.00
Mobile Home	7	5	40.00%	115	134	-14.18	19	31	-38.71
Recreational	1	2	-50.00%	88	82	7.32	46	44	4.55
Residential	36	45	-20.00%	814	822	-0.97	160	209	-23.44
Residential WF	1	1	0.00%	110	104	5.77	37	33	12.12
3/4-Plex	0	0	0.00%	2	4	-50.00	2		
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	4	2	100.00%	94	86	9.30	28	55	-49.09
Townhouse	7	6	16.67%	136	141	-3.55	30	36	-16.67
RES TOTAL	65	67.00	-2.99%	1,580	1,631	-3.13%	409	496	-17.54
FARMS	2	1	100.00%	14	15	-6.67	7	8	-12.50
MULTIFAMILY	2	0	0.00%	9	4	125.00	9	4	125.00
Acreage	17	4	325.00%	132	113	16.81	95	85	11.76
Acreage WF	0	1	-100.00%	12	12	0.00	13	10	30.00
Lots	7	27	-74.07%	318	340	-6.47	180	263	-31.56
Lots WF	0	0	0.00%	25	34	-26.47	15	15	0.00
LOTS TOTAL	24	32.00	-25.00%	487	499	-2.40%	303	373	-18.77
Business	2	4	-50.00%	29	39	-25.64	20	23	-13.04
Commercial	2	8	-75.00%	60	66	-9.09	36	53	-32.08
Land	4	2	100.00%	38	47	-19.15	31	40	-22.50
COMM TOTAL	8	14.00	-42.86%	127	152	-16.45%	87	116	-25.00
GRAND TOTAL	101	114	-11.40%	2,217	2,301	-3.65%	815	997	-18.25

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Shuswap / Revelstoke Statistics -- November 2017

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	12	9	33.33%	\$6,838,000	\$3,730,000	83.32%	95.11%	94.51%
Duplex	3	1	200.00%	\$1,056,000	\$300,000	252.00%	96.61%	96.77%
Mobile Home	7	4	75.00%	\$953,332	\$398,500	139.23%	94.79%	94.23%
Recreational	2	1	100.00%	\$260,000	\$69,000	276.81%	86.72%	87.56%
Residential	34	27	25.93%	\$13,515,300	\$10,469,325	29.09%	95.56%	97.35%
Residential WF	4	3	33.33%	\$4,887,000	\$3,825,000	27.76%	93.12%	89.08%
3/4-Plex	0	1	-100.00%	\$0	\$475,000	-100.00%	0.00%	95.19%
Apartment	6	3	100.00%	\$1,507,900	\$539,000	179.76%	94.31%	95.43%
Townhouse	7	5	40.00%	\$2,161,900	\$1,456,700	48.41%	98.46%	98.45%
RES TOTAL	75	54	38.89%	\$31,179,432	\$21,262,525	46.64%	95.14%	95.13%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	6	4	50.00%	\$3,292,000	\$1,728,000	90.51%	83.46%	95.05%
Acreage WF	0	1	-100.00%	\$0	\$400,000	-100.00%	0.00%	94.14%
Lots	6	14	-57.14%	\$556,200	\$2,035,200	-72.67%	95.93%	93.21%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	12	19	-36.84%	\$3,848,200	\$4,163,200	-7.57%	85.06%	94.06%
Business	1	1	0.00%	\$1,100,000	\$999,999	10.00%	88.00%	80.00%
Commercial	1	0	0.00%	\$630,000	\$0	0.00%	90.65%	0.00%
Land	2	2	0.00%	\$437,500	\$497,200	-12.01%	88.56%	92.42%
COMM TOTAL	4	3	33.33%	\$2,167,500	\$1,497,199	44.77%	88.87%	83.74%
GRAND TOTAL	91	76	19.74%	\$37,195,132	\$26,922,924	38.15%	93.60%	94.25%

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Shuswap / Revelstoke Statistics -- November 2017

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	109	148	-26.35%	\$62,044,675	\$79,810,462	-22.26%	96.00%	94.74%
Duplex	12	6	100.00%	\$4,498,500	\$2,045,500	119.92%	95.47%	97.59%
Mobile Home	88	116	-24.14%	\$10,751,882	\$11,040,767	-2.62%	95.21%	94.12%
Recreational	29	29	0.00%	\$3,188,900	\$4,962,705	-35.74%	92.74%	94.84%
Residential	592	578	2.42%	\$242,805,338	\$213,739,158	13.60%	97.52%	97.27%
Residential WF	47	48	-2.08%	\$36,848,500	\$36,936,900	-0.24%	95.10%	93.08%
3/4-Plex	0	3	-100.00%	\$0	\$1,472,500	-100.00%	0.00%	93.79%
Apartment	63	34	85.29%	\$17,030,581	\$8,919,799	90.93%	96.78%	92.43%
Townhouse	95	90	5.56%	\$29,657,800	\$25,129,700	18.02%	97.60%	97.06%
RES TOTAL	1,035	1,052	-1.62%	\$406,826,176	\$384,057,491	5.93%	96.91%	96.06%
FARMS	1	0	0.00%	\$900,000	\$0	0.00%	95.24%	0.00%
MULTIFAMILY	2	2	0.00%	\$870,000	\$1,554,000	-44.02%	88.96%	94.87%
Acreage	52	48	8.33%	\$15,208,700	\$10,723,400	41.83%	89.27%	89.37%
Acreage WF	4	9	-55.56%	\$798,000	\$2,831,810	-71.82%	91.11%	92.86%
Lots	188	161	16.77%	\$19,732,435	\$17,932,665	10.04%	93.17%	92.75%
Lots WF	8	6	33.33%	\$3,037,500	\$3,028,820	0.29%	95.56%	95.23%
LOTS TOTAL	252	224	12.50%	\$38,776,635	\$34,516,695	12.34%	91.73%	91.89%
Business	6	5	20.00%	\$5,058,650	\$1,464,999	245.30%	89.35%	81.95%
Commercial	23	20	15.00%	\$8,032,947	\$6,815,673	17.86%	90.58%	93.43%
Land	9	8	12.50%	\$4,736,000	\$1,859,200	154.73%	84.26%	88.12%
COMM TOTAL	38	33	15.15%	\$17,827,597	\$10,139,872	75.82%	88.47%	90.59%
GRAND TOTAL	1,328	1,311	1.30%	\$465,200,407	\$430,268,057	8.12%	96.09%	95.57%

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Shuswap / Revelstoke Statistics -- November 2017

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$569,833	\$414,444	37.49%	\$514,950	\$385,000	33.75%	242	107	125.00%
Duplex	\$352,000	\$300,000	17.33%	\$325,000	\$300,000	8.33%	70	91	-23.08%
Mobile Home	\$136,190	\$99,625	36.70%	\$130,000	\$92,250	40.92%	58	92	-36.96%
Recreational	\$130,000	\$69,000	88.41%	\$130,000	\$69,000	88.41%	106	-1	0.00%
Residential	\$397,509	\$387,753	2.52%	\$327,500	\$380,000	-13.82%	1,109	101	1,000.33%
Residential WF	\$1,221,750	\$1,275,000	-4.18%	\$1,075,000	\$750,000	43.33%	121	274	-55.93%
3/4-Plex		\$475,000			\$475,000			85	
Apartment	\$251,317	\$179,667	39.88%	\$189,950	\$175,000	8.54%	114	62	83.06%
Townhouse	\$308,843	\$291,340	6.01%	\$249,900	\$285,000	-12.32%	67	220	-69.77%
RES TOTAL	\$415,726	\$393,750	5.58%	\$315,000	\$351,650	-10.42%	574	117	389.10%
FARMS									
MULTIFAMILY									
Acreage	\$548,667	\$432,000	27.01%	\$186,000	\$397,500	-53.21%	303	150	101.77%
Acreage WF		\$400,000			\$400,000			9	
Lots	\$92,700	\$145,371	-36.23%	\$52,500	\$91,500	-42.62%	521	340	52.99%
Lots WF									
LOTS TOTAL	\$320,683	\$219,116	46.35%	\$147,450	\$205,000	-28.07%	412	283	45.63%
Business	\$1,100,000	\$999,999	10.00%	\$1,100,000	\$999,999	10.00%	46	158	-70.89%
Commercial	\$630,000			\$630,000			1,133		
Land	\$218,750	\$248,600	-12.01%	\$218,750	\$248,600	-12.01%	371	36	929.17%
COMM TOTAL	\$541,875	\$499,066	8.58%	\$458,750	\$295,000	55.51%	480	77	526.09%
GRAND TOTAL	\$408,738	\$354,249	15.38%	\$300,000	\$310,000	-3.23%	549	157	249.18%

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Shuswap / Revelstoke Statistics -- November 2017

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$569,217	\$539,260	5.56%	\$508,000	\$472,500	7.51%	126	140	-10.19%
Duplex	\$374,875	\$340,917	9.96%	\$348,750	\$328,250	6.25%	148	61	141.58%
Mobile Home	\$122,180	\$95,179	28.37%	\$101,200	\$80,000	26.50%	72	133	-45.75%
Recreational	\$109,962	\$171,128	-35.74%	\$98,500	\$112,500	-12.44%	136	144	-5.20%
Residential	\$410,144	\$369,791	10.91%	\$397,575	\$360,000	10.44%	132	96	37.02%
Residential WF	\$784,011	\$769,519	1.88%	\$710,000	\$682,500	4.03%	100	132	-24.64%
3/4-Plex		\$490,833			\$475,000			110	
Apartment	\$270,327	\$262,347	3.04%	\$251,050	\$262,450	-4.34%	127	178	-28.55%
Townhouse	\$312,187	\$279,219	11.81%	\$285,000	\$245,000	16.33%	95	108	-11.61%
RES TOTAL	\$393,069	\$365,074	7.67%	\$369,900	\$335,000	10.42%	121	113	7.53%
FARMS	\$900,000			\$900,000			48		
MULTIFAMILY	\$435,000	\$777,000	-44.02%	\$435,000	\$777,000	-44.02%	289	597	-51.63%
Acreage	\$292,475	\$223,404	30.92%	\$189,500	\$201,000	-5.72%	214	231	-7.13%
Acreage WF	\$199,500	\$314,646	-36.60%	\$165,500	\$360,000	-54.03%	300	302	-0.62%
Lots	\$104,960	\$111,383	-5.77%	\$96,000	\$92,500	3.78%	188	263	-28.41%
Lots WF	\$379,688	\$504,803	-24.79%	\$306,000	\$501,250	-38.95%	386	102	280.05%
LOTS TOTAL	\$153,876	\$154,092	-0.14%	\$132,500	\$105,000	26.19%	202	253	-20.39%
Business	\$843,108	\$293,000	187.75%	\$355,375	\$160,000	122.11%	197	259	-23.99%
Commercial	\$349,259	\$340,784	2.49%	\$210,900	\$271,250	-22.25%	341	192	77.63%
Land	\$526,222	\$232,400	126.43%	\$518,000	\$222,100	133.23%	367	149	145.80%
COMM TOTAL	\$469,147	\$307,269	52.68%	\$287,750	\$220,000	30.80%	324	192	69.10%
GRAND TOTAL	\$350,302	\$328,198	6.73%	\$325,000	\$310,000	4.84%	143	140	2.16%

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