

**Shuswap / Revelstoke Monthly Statistics
February 2018**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	742	760	-2.37%	1,379	1,324	4.15%
2 Units Sold	367	398	-7.79%	730	675	8.15%
3 Sales Volume	\$192,086,078	\$211,076,484	-9.00%	\$383,739,282	\$345,239,756	11.15%
4 List/Sell Ratio	97.71%	97.41%		97.42%	97.42%	
5 Days to Sell	65	72	-10.64%	75	74	0.98%
6 Active Listings	2,100	2,114	-0.66%			
Area = North Okanagan						
1 Units Listed	217	226	-3.98%	427	460	-7.17%
2 Units Sold	131	134	-2.24%	242	219	10.50%
3 Sales Volume	\$58,627,473	\$49,453,943	18.55%	\$112,676,251	\$80,711,423	39.60%
4 List/Sell Ratio	97.39%	97.40%		97.01%	96.75%	
5 Days to Sell	104	114	-9.12%	109	121	-9.72%
6 Active Listings	1,004	1,260	-20.32%			
Area = Shuswap / Revels						
1 Units Listed	157	161	-2.48%	269	256	5.08%
2 Units Sold	61	54	12.96%	119	115	3.48%
3 Sales Volume	\$24,563,200	\$15,888,043	54.60%	\$44,147,418	\$36,096,098	22.31%
4 List/Sell Ratio	93.94%	96.28%		95.45%	95.94%	
5 Days to Sell	199	120	64.98%	176	128	37.72%
6 Active Listings	773	877	-11.86%			
Area = Grand Total						
1 Units Listed	1,116	1,147	-2.70%	2,075	2,040	1.72%
2 Units Sold	559	586	-4.61%	1,091	1,009	8.13%
3 Sales Volume	\$275,276,751	\$276,418,470	-0.41%	\$540,562,951	\$462,047,276	16.99%
4 List/Sell Ratio	97.29%	97.35%		97.17%	97.18%	
5 Days to Sell	89	86	2.41%	94	90	3.44%
6 Active Listings	3,877	4,251	-8.80%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- February 2018

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	61	\$24,563,200	24	\$11,110,400
Last Month	58	\$19,584,218	28	\$13,071,910
This Month Last Year	54	\$15,888,043	26	\$10,065,043

Description	Total Listings Taken	Inventory
This Month	157	773
Last Month	112	717
This Month Last Year	161	877

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Shuswap / Revelstoke Statistics -- February 2018

Quick Summary Part 2

Condo/Apt

Sales	4
New Listings	8
Current Inventory	32
Sell/Inv. Ratio	12.50%
Days to Sell	112
Average Price	\$290,813
Median Price	\$271,125

Condo/Townhouse

Sales	3
New Listings	8
Current Inventory	31
Sell/Inv. Ratio	9.68%
Days to Sell	139
Average Price	\$318,000
Median Price	\$271,000

Lots

Sales	16
New Listings	44
Current Inventory	268
Sell/Inv. Ratio	5.97%
Days to Sell	351
Average Price	\$148,047
Median Price	\$157,500

Residential

Sales	24
New Listings	59
Current Inventory	170
Sell/Inv. Ratio	14.12%
Days to Sell	100
Average Price	\$462,933
Median Price	\$432,200
Ratio of Sales vs Inventory	11.87%

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Shuswap / Revelstoke Statistics -- February 2018

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	10	15	-33.33%	24	21	14.29	72	77	-6.49
Duplex	0	2	-100.00%	0	2	-100.00	1	4	-75.00
Mobile Home	12	7	71.43%	19	12	58.33	29	27	7.41
Recreational	1	2	-50.00%	2	4	-50.00	33	36	-8.33
Residential	59	50	18.00%	96	85	12.94	170	182	-6.59
Residential WF	6	10	-40.00%	7	15	-53.33	26	33	-21.21
3/4-Plex	0	0	0.00%	1	0	0.00	3		
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	8	7	14.29%	14	12	16.67	32	36	-11.11
Townhouse	8	19	-57.89%	12	22	-45.45	31	44	-29.55
RES TOTAL	104	112.00	-7.14%	175	173	1.16%	397	439	-9.57
FARMS	0	1	-100.00%	1	2	-50.00	8	8	0.00
MULTIFAMILY	1	1	0.00%	4	1	300.00	7	4	75.00
Acreage	20	2	900.00%	21	5	320.00	87	75	16.00
Acreage WF	0	0	0.00%	1	0	0.00	10	8	25.00
Lots	23	29	-20.69%	37	48	-22.92	163	234	-30.34
Lots WF	1	2	-50.00%	2	2	0.00	8	14	-42.86
LOTS TOTAL	44	33.00	33.33%	61	55	10.91%	268	331	-19.03
Business	3	1	200.00%	9	2	350.00	24	15	60.00
Commercial	3	9	-66.67%	12	13	-7.69	40	44	-9.09
Land	2	4	-50.00%	7	10	-30.00	29	36	-19.44
COMM TOTAL	8	14.00	-42.86%	28	25	12.00%	93	95	-2.11
GRAND TOTAL	157	161	-2.48%	269	256	5.08%	773	877	-11.86

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Shuswap / Revelstoke Statistics -- February 2018

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	7	1	600.00%	\$3,817,500	\$226,000	1,589.16%	97.95%	94.21%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	1	4	-75.00%	\$45,000	\$598,000	-92.47%	75.13%	95.63%
Recreational	0	1	-100.00%	\$0	\$70,000	-100.00%	0.00%	70.35%
Residential	24	26	-7.69%	\$11,110,400	\$10,065,043	10.39%	97.17%	97.89%
Residential WF	1	2	-50.00%	\$2,250,000	\$950,000	136.84%	90.04%	95.97%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	4	4	0.00%	\$1,163,250	\$836,500	39.06%	95.95%	96.78%
Townhouse	3	3	0.00%	\$954,000	\$934,000	2.14%	98.98%	98.54%
RES TOTAL	40	41	-2.44%	\$19,340,150	\$13,679,543	41.38%	96.38%	97.37%
FARMS	1	0	0.00%	\$650,000	\$0	0.00%	81.35%	0.00%
MULTIFAMILY	1	0	0.00%	\$725,000	\$0	0.00%	93.07%	0.00%
Acreage	4	2	100.00%	\$623,000	\$282,500	120.53%	91.10%	91.90%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	11	8	37.50%	\$1,280,750	\$541,000	136.74%	94.05%	95.70%
Lots WF	1	0	0.00%	\$465,000	\$0	0.00%	93.02%	0.00%
LOTS TOTAL	16	10	60.00%	\$2,368,750	\$823,500	187.64%	93.05%	94.36%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	2	2	0.00%	\$679,300	\$1,035,000	-34.37%	95.95%	85.19%
Land	1	0	0.00%	\$800,000	\$0	0.00%	64.00%	0.00%
COMM TOTAL	3	2	50.00%	\$1,479,300	\$1,035,000	42.93%	75.55%	85.19%
GRAND TOTAL	61	53	15.09%	\$24,563,200	\$15,538,043	58.08%	93.94%	96.29%

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Shuswap / Revelstoke Statistics -- February 2018

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	11	4	175.00%	\$5,252,000	\$1,770,600	196.62%	96.97%	96.50%
Duplex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Mobile Home	3	8	-62.50%	\$539,500	\$1,059,500	-49.08%	95.35%	94.75%
Recreational	1	1	0.00%	\$219,900	\$70,000	214.14%	92.01%	70.35%
Residential	52	57	-8.77%	\$24,182,310	\$22,458,729	7.67%	97.33%	97.34%
Residential WF	1	5	-80.00%	\$2,250,000	\$2,970,000	-24.24%	90.04%	93.47%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	8	8	0.00%	\$2,087,650	\$1,977,000	5.60%	97.13%	97.28%
Townhouse	4	4	0.00%	\$1,453,000	\$1,156,000	25.69%	99.33%	98.16%
RES TOTAL	80	87	-8.05%	\$35,984,360	\$31,461,829	14.37%	96.79%	96.77%
FARMS	1	0	0.00%	\$650,000	\$0	0.00%	81.35%	0.00%
MULTIFAMILY	1	0	0.00%	\$725,000	\$0	0.00%	93.07%	0.00%
Acreage	6	5	20.00%	\$1,178,700	\$607,500	94.02%	98.32%	90.16%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	25	15	66.67%	\$2,875,678	\$1,629,750	76.45%	94.62%	94.25%
Lots WF	1	0	0.00%	\$465,000	\$0	0.00%	93.02%	0.00%
LOTS TOTAL	32	20	60.00%	\$4,519,378	\$2,237,250	102.01%	95.39%	93.11%
Business	0	1	-100.00%	\$0	\$88,000	-100.00%	0.00%	88.89%
Commercial	3	6	-50.00%	\$698,680	\$1,959,019	-64.34%	98.56%	87.34%
Land	2	0	0.00%	\$1,570,000	\$0	0.00%	76.62%	0.00%
COMM TOTAL	5	7	-28.57%	\$2,268,680	\$2,047,019	10.83%	82.26%	87.40%
GRAND TOTAL	119	114	4.39%	\$44,147,418	\$35,746,098	23.50%	95.45%	95.94%

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Shuswap / Revelstoke Statistics -- February 2018

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$545,357	\$226,000	141.31%	\$455,500	\$226,000	101.55%	138	154	-10.20%
Duplex									
Mobile Home	\$45,000	\$149,500	-69.90%	\$45,000	\$140,000	-67.86%	66	56	17.86%
Recreational		\$70,000			\$70,000			25	
Residential	\$462,933	\$387,117	19.58%	\$432,200	\$385,219	12.20%	100	106	-5.20%
Residential WF	\$2,250,000	\$475,000	373.68%	\$2,250,000	\$475,000	373.68%	7	56	-87.50%
3/4-Plex									
Apartment	\$290,813	\$209,125	39.06%	\$271,125	\$197,500	37.28%	112	141	-20.92%
Townhouse	\$318,000	\$311,333	2.14%	\$271,000	\$335,000	-19.10%	139	77	80.87%
RES TOTAL	\$483,504	\$333,647	44.91%	\$432,200	\$351,000	23.13%	108	99	8.81%
FARMS	\$650,000			\$650,000			180		
MULTIFAMILY	\$725,000			\$725,000			319		
Acreage	\$155,750	\$141,250	10.27%	\$168,750	\$141,250	19.47%	305	230	32.90%
Acreage WF									
Lots	\$116,432	\$67,625	72.17%	\$115,000	\$49,950	130.23%	378	186	103.19%
Lots WF	\$465,000			\$465,000			231		
LOTS TOTAL	\$148,047	\$82,350	79.78%	\$157,500	\$87,500	80.00%	351	195	80.02%
Business									
Commercial	\$339,650	\$517,500	-34.37%	\$339,650	\$517,500	-34.37%	755	214	253.63%
Land	\$800,000			\$800,000			183		
COMM TOTAL	\$493,100	\$517,500	-4.71%	\$416,800	\$517,500	-19.46%	564	214	164.32%
GRAND TOTAL	\$402,675	\$293,171	37.35%	\$395,000	\$305,000	29.51%	199	121	63.51%

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Shuswap / Revelstoke Statistics -- February 2018

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$477,455	\$442,650	7.86%	\$450,000	\$434,800	3.50%	146	159	-8.03%
Duplex									
Mobile Home	\$179,833	\$132,438	35.79%	\$219,500	\$94,250	132.89%	174	75	131.23%
Recreational	\$219,900	\$70,000	214.14%	\$219,900	\$70,000	214.14%	218	25	772.00%
Residential	\$465,044	\$394,013	18.03%	\$432,200	\$391,438	10.41%	92	100	-8.57%
Residential WF	\$2,250,000	\$594,000	278.79%	\$2,250,000	\$630,000	257.14%	7	127	-94.47%
3/4-Plex									
Apartment	\$260,956	\$247,125	5.60%	\$246,075	\$257,500	-4.44%	158	164	-3.82%
Townhouse	\$363,250	\$289,000	25.69%	\$385,000	\$278,500	38.24%	190	85	124.56%
RES TOTAL	\$449,805	\$361,630	24.38%	\$420,000	\$354,500	18.48%	114	107	7.37%
FARMS	\$650,000			\$650,000			180		
MULTIFAMILY	\$725,000			\$725,000			319		
Acreage	\$196,450	\$121,500	61.69%	\$200,500	\$152,500	31.48%	249	324	-23.20%
Acreage WF									
Lots	\$115,027	\$108,650	5.87%	\$124,900	\$76,850	62.52%	279	158	76.11%
Lots WF	\$465,000			\$465,000			231		
LOTS TOTAL	\$141,231	\$111,863	26.25%	\$151,000	\$126,000	19.84%	272	200	36.01%
Business		\$88,000			\$88,000			191	
Commercial	\$232,893	\$326,503	-28.67%	\$262,500	\$135,450	93.80%	533	199	168.51%
Land	\$785,000			\$785,000			510		
COMM TOTAL	\$453,736	\$292,431	55.16%	\$416,800	\$88,000	373.64%	524	197	165.21%
GRAND TOTAL	\$370,987	\$313,562	18.31%	\$331,000	\$321,500	2.95%	176	129	37.11%

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