

**Shuswap / Revelstoke Monthly Statistics
December 2017**

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Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
Area = Central Okanagan						
1 Units Listed	390	355	9.86%	10,574	10,339	2.27%
2 Units Sold	363	351	3.42%	6,575	7,319	-10.17%
3 Sales Volume	\$201,110,143	\$173,927,021	15.63%	\$3,487,270,327	\$3,576,628,626	-2.50%
4 List/Sell Ratio	96.93%	96.82%		97.48%	97.38%	
5 Days to Sell	72	75	-4.64%	61	68	-10.20%
6 Active Listings	1,891	1,841	2.72%			
Area = North Okanagan						
1 Units Listed	105	135	-22.22%	3,733	3,905	-4.40%
2 Units Sold	122	116	5.17%	2,523	2,595	-2.77%
3 Sales Volume	\$53,966,809	\$40,396,828	33.59%	\$1,051,321,130	\$1,030,075,221	2.06%
4 List/Sell Ratio	97.77%	96.57%		97.12%	96.46%	
5 Days to Sell	77	97	-20.80%	94	111	-15.53%
6 Active Listings	1,012	1,136	-10.92%			
Area = Shuswap / Revels						
1 Units Listed	67	65	3.08%	2,284	2,367	-3.51%
2 Units Sold	55	64	-14.06%	1,384	1,375	0.65%
3 Sales Volume	\$19,866,327	\$19,323,670	2.81%	\$485,416,734	\$449,591,727	7.97%
4 List/Sell Ratio	95.20%	94.17%		96.05%	95.51%	
5 Days to Sell	134	166	-19.69%	118	141	-15.90%
6 Active Listings	669	812	-17.61%			
Area = Grand Total						
1 Units Listed	562	555	1.26%	16,591	16,611	-0.12%
2 Units Sold	540	531	1.69%	10,482	11,289	-7.15%
3 Sales Volume	\$274,943,279	\$233,647,519	17.67%	\$5,024,008,192	\$5,056,295,574	-0.64%
4 List/Sell Ratio	96.96%	96.55%		97.27%	97.02%	
5 Days to Sell	79	91	-12.95%	76	87	-11.81%
6 Active Listings	3,572	3,789	-5.73%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- December 2017

Quick Summary Part 1

Description	Total Units Sold	Total Sales Volume	Residential	
			Total Units Sold	Total Sales Volume
This Month	55	\$19,866,327	22	\$8,591,500
Last Month	91	\$37,195,132	34	\$13,515,300
This Month Last Year	64	\$19,323,670	22	\$8,137,800

Description	Total Listings Taken	Inventory
This Month	67	669
Last Month	101	815
This Month Last Year	65	812

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Shuswap / Revelstoke Statistics -- December 2017

Quick Summary Part 2

Condo/Apt

Sales	3
New Listings	5
Current Inventory	28
Sell/Inv. Ratio	10.71%
Days to Sell	50
Average Price	\$248,000
Median Price	\$226,000

Condo/Townhouse

Sales	3
New Listings	0
Current Inventory	23
Sell/Inv. Ratio	13.04%
Days to Sell	98
Average Price	\$277,500
Median Price	\$286,500

Lots

Sales	10
New Listings	19
Current Inventory	238
Sell/Inv. Ratio	4.20%
Days to Sell	244
Average Price	\$133,908
Median Price	\$139,000

Residential

Sales	22
New Listings	25
Current Inventory	146
Sell/Inv. Ratio	15.07%
Days to Sell	83
Average Price	\$390,523
Median Price	\$409,500

Ratio of Sales vs Inventory	11.21%
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Shuswap / Revelstoke Statistics -- December 2017

Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	3	6	-50.00%	209	251	-16.73	66	63	4.76
Duplex	0	0	0.00%	15	13	15.38	2	2	0.00
Mobile Home	4	3	33.33%	119	137	-13.14	16	26	-38.46
Recreational	2	1	100.00%	90	83	8.43	34	37	-8.11
Residential	25	23	8.70%	839	845	-0.71	146	171	-14.62
Residential WF	1	1	0.00%	111	105	5.71	25	22	13.64
3/4-Plex	0	0	0.00%	2	4	-50.00	2		
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	5	2	150.00%	99	88	12.50	28	51	-45.10
Townhouse	0	4	-100.00%	136	145	-6.21	23	32	-28.13
RES TOTAL	40	40.00	0.00%	1,620	1,671	-3.05%	342	404	-15.35
FARMS	1	0	0.00%	15	15	0.00	8	7	14.29
MULTIFAMILY	0	0	0.00%	9	4	125.00	4	4	0.00
Acreage	1	6	-83.33%	133	119	11.76	77	80	-3.75
Acreage WF	0	0	0.00%	12	12	0.00	9	9	0.00
Lots	18	15	20.00%	336	355	-5.35	142	208	-31.73
Lots WF	0	0	0.00%	25	34	-26.47	10	9	11.11
LOTS TOTAL	19	21.00	-9.52%	506	520	-2.69%	238	306	-22.22
Business	2	0	0.00%	31	39	-20.51	17	17	0.00
Commercial	4	2	100.00%	64	68	-5.88	35	43	-18.60
Land	1	2	-50.00%	39	49	-20.41	25	29	-13.79
COMM TOTAL	7	4.00	75.00%	134	156	-14.10%	77	89	-13.48
GRAND TOTAL	67	65	3.08%	2,284	2,366	-3.47%	669	810	-17.41

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Shuswap / Revelstoke Statistics -- December 2017

Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = Shuswap / Revelstoke								
Acreage/House	6	9	-33.33%	\$3,926,250	\$4,617,400	-14.97%	96.80%	97.81%
Duplex	1	1	0.00%	\$307,000	\$150,000	104.67%	93.74%	100.67%
Mobile Home	5	3	66.67%	\$609,000	\$423,770	43.71%	97.13%	92.14%
Recreational	1	1	0.00%	\$70,000	\$49,000	42.86%	96.02%	98.99%
Residential	22	22	0.00%	\$8,591,500	\$8,137,800	5.58%	96.28%	96.65%
Residential WF	0	1	-100.00%	\$0	\$255,000	-100.00%	0.00%	85.28%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	3	3	0.00%	\$744,000	\$769,500	-3.31%	97.39%	96.07%
Townhouse	3	4	-25.00%	\$832,500	\$1,289,000	-35.42%	99.25%	96.94%
RES TOTAL	41	44	-6.82%	\$15,080,250	\$15,691,470	-3.90%	96.61%	96.69%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	2	0	0.00%	\$2,240,000	\$0	0.00%	91.09%	0.00%
Acreage	0	3	-100.00%	\$0	\$499,000	-100.00%	0.00%	90.91%
Acreage WF	0	1	-100.00%	\$0	\$340,000	-100.00%	0.00%	93.23%
Lots	9	12	-25.00%	\$1,096,077	\$1,098,200	-0.19%	87.54%	94.37%
Lots WF	1	0	0.00%	\$243,000	\$0	0.00%	97.24%	0.00%
LOTS TOTAL	10	16	-37.50%	\$1,339,077	\$1,937,200	-30.88%	89.15%	93.26%
Business	1	1	0.00%	\$412,000	\$185,000	122.70%	82.57%	86.05%
Commercial	0	1	-100.00%	\$0	\$30,000	-100.00%	0.00%	0.00%
Land	1	2	-50.00%	\$795,000	\$1,480,000	-46.28%	99.50%	74.04%
COMM TOTAL	2	4	-50.00%	\$1,207,000	\$1,695,000	-28.79%	92.99%	76.56%
GRAND TOTAL	55	64	-14.06%	\$19,866,327	\$19,323,670	2.81%	95.20%	94.17%

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Shuswap / Revelstoke Statistics -- December 2017

Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = Shuswap / Revelstoke								
Acreage/House	115	157	-26.75%	\$65,970,925	\$84,427,862	-21.86%	96.05%	94.90%
Duplex	13	7	85.71%	\$4,805,500	\$2,195,500	118.88%	95.36%	97.80%
Mobile Home	93	119	-21.85%	\$11,360,882	\$11,464,537	-0.90%	95.31%	94.04%
Recreational	30	30	0.00%	\$3,258,900	\$5,011,705	-34.97%	92.81%	94.88%
Residential	614	600	2.33%	\$251,396,838	\$221,876,958	13.30%	97.48%	97.25%
Residential WF	47	49	-4.08%	\$36,848,500	\$37,191,900	-0.92%	95.10%	93.03%
3/4-Plex	0	3	-100.00%	\$0	\$1,472,500	-100.00%	0.00%	93.79%
Apartment	66	37	78.38%	\$17,774,581	\$9,689,299	83.45%	96.81%	92.71%
Townhouse	98	94	4.26%	\$30,490,300	\$26,418,700	15.41%	97.64%	97.06%
RES TOTAL	1,076	1,096	-1.82%	\$421,906,426	\$399,748,961	5.54%	96.90%	96.08%
FARMS	1	0	0.00%	\$900,000	\$0	0.00%	95.24%	0.00%
MULTIFAMILY	4	2	100.00%	\$3,110,000	\$1,554,000	100.13%	90.49%	94.87%
Acreage	52	51	1.96%	\$15,208,700	\$11,222,400	35.52%	89.27%	89.43%
Acreage WF	4	10	-60.00%	\$798,000	\$3,171,810	-74.84%	91.11%	92.90%
Lots	197	173	13.87%	\$20,828,512	\$19,030,865	9.45%	92.85%	92.84%
Lots WF	9	6	50.00%	\$3,280,500	\$3,028,820	8.31%	95.69%	95.23%
LOTS TOTAL	262	240	9.17%	\$40,115,712	\$36,453,895	10.05%	91.65%	91.96%
Business	7	6	16.67%	\$5,470,650	\$1,649,999	231.55%	88.80%	82.39%
Commercial	23	21	9.52%	\$8,032,947	\$6,845,673	17.34%	90.58%	93.84%
Land	10	10	0.00%	\$5,531,000	\$3,339,200	65.64%	86.15%	81.27%
COMM TOTAL	40	37	8.11%	\$19,034,597	\$11,834,872	60.83%	88.74%	88.28%
GRAND TOTAL	1,383	1,375	0.58%	\$485,066,734	\$449,591,727	7.89%	96.05%	95.51%

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Shuswap / Revelstoke Statistics -- December 2017

Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$654,375	\$513,044	27.55%	\$563,125	\$560,000	0.56%	207	119	73.79%
Duplex	\$307,000	\$150,000	104.67%	\$307,000	\$150,000	104.67%	92	203	-54.68%
Mobile Home	\$121,800	\$141,257	-13.77%	\$87,000	\$130,000	-33.08%	37	64	-41.26%
Recreational	\$70,000	\$49,000	42.86%	\$70,000	\$49,000	42.86%	93	77	20.78%
Residential	\$390,523	\$369,900	5.58%	\$409,500	\$377,950	8.35%	83	95	-11.69%
Residential WF		\$255,000			\$255,000			194	
3/4-Plex									
Apartment	\$248,000	\$256,500	-3.31%	\$226,000	\$297,500	-24.03%	50	196	-74.62%
Townhouse	\$277,500	\$322,250	-13.89%	\$286,500	\$309,500	-7.43%	98	34	192.54%
RES TOTAL	\$367,811	\$356,624	3.14%	\$326,000	\$367,500	-11.29%	95	103	-7.92%
FARMS									
MULTIFAMILY	\$1,120,000			\$1,120,000			71		
Acreage		\$166,333			\$150,000			216	
Acreage WF		\$340,000			\$340,000			506	
Lots	\$121,786	\$91,517	33.08%	\$119,000	\$84,500	40.83%	243	312	-22.08%
Lots WF	\$243,000			\$243,000			253		
LOTS TOTAL	\$133,908	\$121,075	10.60%	\$139,000	\$115,750	20.09%	244	306	-20.28%
Business	\$412,000	\$185,000	122.70%	\$412,000	\$185,000	122.70%	556	253	119.76%
Commercial		\$30,000			\$30,000			92	
Land	\$795,000	\$740,000	7.43%	\$795,000	\$740,000	7.43%	322	437	-26.32%
COMM TOTAL	\$603,500	\$423,750	42.42%	\$603,500	\$367,500	64.22%	439	305	44.05%
GRAND TOTAL	\$361,206	\$301,932	19.63%	\$295,000	\$271,135	8.80%	134	166	-19.69%

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Shuswap / Revelstoke Statistics -- December 2017

Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = Shuswap / Revelstoke									
Acreage/House	\$573,660	\$537,757	6.68%	\$508,000	\$475,000	6.95%	130	139	-6.36%
Duplex	\$369,654	\$313,643	17.86%	\$325,000	\$304,000	6.91%	144	82	76.34%
Mobile Home	\$122,160	\$96,341	26.80%	\$99,900	\$80,000	24.88%	70	131	-46.45%
Recreational	\$108,630	\$167,057	-34.97%	\$95,250	\$111,000	-14.19%	135	142	-4.73%
Residential	\$409,441	\$369,795	10.72%	\$398,000	\$360,250	10.48%	77	96	-20.35%
Residential WF	\$784,011	\$759,018	3.29%	\$710,000	\$675,000	5.19%	100	134	-25.35%
3/4-Plex		\$490,833			\$475,000			110	
Apartment	\$269,312	\$261,873	2.84%	\$248,900	\$265,000	-6.08%	124	179	-31.09%
Townhouse	\$311,126	\$281,050	10.70%	\$285,000	\$249,500	14.23%	95	104	-8.86%
RES TOTAL	\$392,106	\$364,734	7.50%	\$369,900	\$335,000	10.42%	90	112	-20.15%
FARMS	\$900,000			\$900,000			48		
MULTIFAMILY	\$777,500	\$777,000	0.06%	\$575,000	\$777,000	-26.00%	180	597	-69.87%
Acreage	\$292,475	\$220,047	32.91%	\$189,500	\$201,000	-5.72%	214	230	-6.78%
Acreage WF	\$199,500	\$317,181	-37.10%	\$165,500	\$350,000	-52.71%	300	323	-6.90%
Lots	\$105,728	\$110,005	-3.89%	\$96,000	\$92,500	3.78%	191	267	-28.38%
Lots WF	\$364,500	\$504,803	-27.79%	\$300,000	\$501,250	-40.15%	371	102	265.52%
LOTS TOTAL	\$153,113	\$151,891	0.80%	\$132,500	\$105,000	26.19%	203	257	-20.85%
Business	\$781,521	\$275,000	184.19%	\$412,000	\$172,500	138.84%	248	258	-3.83%
Commercial	\$349,259	\$325,984	7.14%	\$210,900	\$265,000	-20.42%	341	187	82.14%
Land	\$553,100	\$333,920	65.64%	\$540,250	\$258,500	108.99%	362	207	75.18%
COMM TOTAL	\$475,865	\$319,861	48.77%	\$299,000	\$220,000	35.91%	330	204	61.80%
GRAND TOTAL	\$350,735	\$326,976	7.27%	\$324,900	\$309,000	5.15%	118	141	-15.87%

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